**Exhibit C – Cost Proposal**

**Competitive Solicitation No. \_\_\_\_\_ - \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Milestone Table:** This table is intended to capture project milestones and associated deliverables and costs.

Bidder must identify all project management and implementation services. Proposed costs will be evaluated as the all-inclusive total price. Milestone payments must be in increments consistent with 10% holdback amounts. The final milestone and subsequent holdback amount will be paid upon acceptance of system go-live.

Instructions: List the Milestones from your proposed Implementation Plan, *Associated* *Deliverable(s)*, and *Associated Cost* for each *Milestone*. You may add rows to this table as needed. Any columns left blank for any listed milestones, Bidder may be considered nonresponsive.

|  |  |  |  |
| --- | --- | --- | --- |
|  **Milestone** | **Project Phase** | **Associated Deliverable(s)** | **Associated Cost** |
|  |  |  | **$ -**  |
|  |  |  | **$ -**  |
|  |  |  | **$ -**  |
|  |  |  | **$ -**  |
|  |  |  | **$ -**  |
|  |  |  | **$ -**  |
| **Total Project Cost** | **$ -**  |

**One-Time Cost Table:** This table is intended to capture all one-time costs associated with the proposed solution (e.g. account setup fees). Only *Costs* identified in the table below will be allowed under this contract.

Instructions: List all one-time costs associated with the proposed solution. You may add rows to this table as needed.

|  |  |
| --- | --- |
| **One-Time Cost Description** | **Cost** |
| *Hosting provisioning setup fees (Example)* | **$ -**  |
|  | **$ -**  |
|  | **$ -**  |
|  | **$ -**  |
| **Total One-time Costs** | **$ -**  |

**Recurring Costs:** This table is intended to capture any recurring costs associated with the proposed solution such as monthly hosting fees, ongoing maintenance, or other recurring charges. The annual percentage increase will be used to determine the potential increase in cost to these services over time. Only *Costs* identified in the table below will be allowed under this contract.

Instructions: List each recurring cost associated with the solution and if applicable, the forecasted annual increase of these costs. You may add lines to the table as needed.

|  |  |  |
| --- | --- | --- |
| **Recurring Cost Description** | **Annual Cost** | **% Annual Increase** |
| *Monthly hosting fees (example)* | **$ -**  |  |
|  | **$ -**  |  |
|  | **$ -**  |  |
|  | **$ -**  |  |
| **Total Annual Cost:** | **$ -**  |  |

**Discount Table:** This table is intended to identify any discounts Bidder may wish to offer. Applicable discounts may be considered as part of the cost evaluation.

Instructions:

List all discounts applicable to this project. Please indicate if the discount is a dollar amount or a percentage applied to the project or service within the project.

|  |  |  |
| --- | --- | --- |
| **Discount Description** | **Total** | **Percentage** |
|  | **$ -**  |  |
|  | **$ -**  |  |
|  | **$ -**  |  |
| **Total Discount** | **$ -**  |  |