

	Making Diverse Business First Choice		
	Access to Opportunities	Access to Capital	Training
1) What can the Owner do	7-Subcontracting 11 and 18-Contract Right Sizing 12-Goal Setting 13-Outreach 15-Access to Decision Makers 22-Legal Interpretations Bias 21-Pipeline and Business Dev Supplemental bidder responsibility criteria for local and SBs 1 – Access to Contracting Info 9-Ads and Solic Incubator Size Projects Supplemental bidder responsibility criteria for local and SBs 6-Rosters 10-Rosters	5-Prompt Pay 2-Bonding 3-Indemnification 4-Insurance Inclusion Plan that includes prompt payment ideas Visibility to existing programs, eg., link deposit Contingency fund within schedule of values for prompt payment – 2 week payout	14-Internal SOPs 17-Inclusion Compliance 20-Owner Training 23-Reporting Inclusion Plan incorporates job specific training program/ideas: Theory - MSRC and PTAC Practice – Contractor to assist SB in applying training DES Edge Program
2) What can the Prime Contractor do	7-Subcontracting 13-Outreach	5-Prompt Pay 2-Bonding 3-Indemnification 4-Insurance	14-Internal SOPs
3) What can the SB do	16-certification	Link deposit Understand the resources Bank Discussions	2-Bonding 3-Indemnification 4-Insurance
4) What Can Other Organizations Do	16-Certification	OMWBE Define Small Business	19-Data Collection 23-Reporting