Business Equity/Diverse Business Inclusion Committee Capital Projects Advisory Review Board

22 October 2021

Committee focus:

- Comprehensive review of RCW 39.10 with the lens of equity (include RCW 39.04 &39.80).
- Create consistency in statutory language.
- Evaluate and bring forth effective strategies and opportunities for firms to compete.

☑Santosh Kuruvilla Exeltech CPARB /Committee Member ☐Lisa Van der Lugt OMWBE CPARB /Committee Member ☑ Charles Wilson DES CPARB /Committee Member ☑ Irene Reyes Excel Supply Company CPARB /Committee Member ☑ Janice Zahn Port of Seattle CPARB /Committee Member ☐ Jackie Bayne WSDOT OEO Committee Member ☐ Cheryl Stewart Inland Northwest AGC Committee Member ☐ Cheryl Stewart Hoffman Construction Committee Member ☑ Chip Tull Hoffman Construction Committee Member ☑ Aleanna Kondelis Akana Committee Member ☐ Brenda Nnambi Sound Transit Committee Member ☑ Linda Womack MBDA Committee Member ☑ Cathy Robinson City of Lynnwood Committee Member ☑ Scally Henderson Mukilteo School District Committee Member ☑ Schelly Henderson Mukilteo School District Committee Member ☑ Young Sang Song Song Consulting Committee Member ☑ Young Sang Song Song Consulting Committee Member	⊠ Olivia Yang	Washington State University	CPARB /Committee Member
□ Lisa Van der Lugt OMWBE CPARB /Committee Member ☑ Irene Reyes Excel Supply Company CPARB /Committee Member ☑ Irene Reyes Excel Supply Company CPARB /Committee Member ☑ Janice Zahn Port of Seattle CPARB /Committee Member ☐ Jackie Bayne WSDOT OEO Committee Member ☐ Cheryl Stewart Inland Northwest AGC Committee Member ☑ Chip Tull Hoffman Construction Committee Member ☑ Aleanna Kondelis Akana Committee Member ☑ Brenda Nnambi Sound Transit Committee Member ☑ Linda Womack MBDA Committee Member ☑ Shelly Henderson Mukilteo School District Committee Member ☑ Shelly Henderson Mukilteo School District Committee Member ☑ Young Sang Song Song Consulting Committee Member ☑ Young Sang Song Song Consulting Committee Member ☑ Stephanie Caldwell Absher Construction Committee Member ☑ Stephanie Caldwell Abser Construction Committee Member ☑ Stephanie Caldwell Abser Construction	⊠Santosh Kuruvilla	Exeltech	CPARB /Committee Member
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AGENDA

Item	Purpose	Start
Welcome and committee member introductions	Information	10:00 am
Review & approve agenda	Action	10:05 am
Review & approve 9/24/21 meeting minutes	Action	10:10 am
Invitation to the public to participate	-	10:15 am
Dashboard	Discussion	10:20 am
Follow up from CPARB Meeting	Discussion	10:35 am
SWR	Discussion	10:50 am
Next Steps	Discussion	11:30 am

"Final word" (from committee members)	Discussion	11:40 am
Adjourn	Action	12:00 pm

DIGITAL CONFERENCE ACCESS

The committee meeting will be conducted entirely by Zoom digital conferencing.

Online https://wsu.zoom.us/j/97615048848

Meeting ID: 976 1504 8848

Join by telephone

Dial: US: +1 253 215 8782 or +1 669 900 9128 or +1 646 558 8656

Meeting ID: 976 1504 8848

Olivia Yang - Washington State University 206 718 0787 olivia.yang@wsu.edu

Santosh Kuruvilla – Exeltech Consulting 206 713 1241 santosh@xltech.com

MINUTES

Item: Welcome and committee member introductions

- Call to Order
- Quorum confirmed

Action by: BE/BDI Committee Status: Approved and complete

Item: Review & approve agenda

• Agenda Approved.

Action by: BE/BDI Committee
Status: Approved and complete

Item: Review & approve 8/27/21 meeting minutes

Minutes approved as written.

Action by: BE/DBI Committee

Status: Approved

Item: Public Comment

• Eric Alozie – Looking forward to expanding and increasing opportunities for diverse business.

Action by: N/A
Status: N/A

Item: Dashboard

- Shared the BE/DBI Outcome Dashboard and Ladder 2021-2025.
- Intent is to articulate the work that the committee is doing.
- Becomes a reporting document and mission for the next 5 years.
- Could there be a more executive level summary? Succinct/simplified document?
- Talk about what Blue looks like maybe get the information on the report so that we have the aspiration to point at.
- WSU Goal Diverse firms as first choice. (Thank you Irene for coining the phrase). Being successful, competitive and sought after business. A strong small business base is a good policy.
- Building business and work base for Eastern Washington contractors. It's one thing to have opportunity and another to be successful within the opportunity.

- Every small business challenge is unique, encompass and group to help each of the firm's scenarios. Understand and deeper dive into the why. Language of contracts need to be looked at for prompt pay come up with solutions to address the barriers.
- Mentorship relationships to develop generations of business relationship. How you chose to build
 the relationship over time should be handled the same way that sub tiers are looked at. Skin color
 or gender should not influence the commitment to relationship building. Hasn't seen a lot of owners
 who walk the talk.
- Define Owner as mentor: Is the Owner a diverse group? Is there influential voices of diversity at every level influencing who is being selected?
- Discussed a way to inform the classification of matrix items within the dashboard, by gathering solutions/practices in a collective manor and classifying by volume of effort/ by how many working solutions are out there then we can gauge the performance indicators. Compiling all of the data and looking for trends of effort. If we have categories with no workable solution then we can judge that we are in the red.
- Simpler dashboard and add some data in the dashboard as a next step at the next meeting.
- Law, Owner contract, and General Contractor as tiers of line item. Where are the constraints in the process that can be improved? Legislative changes need to be highlighted?
- Would it help to start with a delivery model and the constraints of that delivery model and expand from there? Focus on those constraints and then find the commonality of the delivery models to make it an easier conversation.

Action by: Santosh to develop an executive level summary. Aleanna to test fit including data into Dashboard.

Status: Active

Item: CPARB Update

- Reporting back from presentation at CPARB.
- Andersen, Young Song and Hoffman presented.
- Hopefully a take away from the three speakers is that we are looking at these items as nuanced complex issues, payment and cash flow example.
- In the next couple of CPARB meetings we will include key speakers. We want CPARB to have a direct connection to the voices in this conversation.
- Where are the successes that have impacted the barriers?
- Further discussion regarding the changing manor of legislation, and an interest in viewing through a different lens.

Action by: N/A
Status: Active

Item: Small Works Roster

- Rep Pollet is intending to sponsor a bill for 2022, draft included.
- Owners and private stakeholders have been talking separately as well.
- November 19 Rep Pollet has a committee meeting regarding this.
- CPARB in interested in any comments the committee may have on the Pollet bill, so that CPARB
 could send a formal response on the bill.
- Looking for this groups members to identify issues to share at another meeting in the near future.
- Next Friday October 29th, morning set aside 9-12 to discuss the topic at hand. First hour reviewing
 written responses to the Pollet bill, remainder discuss the potential. Comments for CPRAB and also
 optimize the potential of the roster. Please email Olivia with availability and interest to attend and
 she will send out an invite.
- It was recommended engaging the local government committee.
- Connect to the minority community to get feedback to include at the meeting.

Action by: WSU – Zoom meeting.

Status: Active

Item: Next Steps

- Move November 26th meeting to November 19th, 8-10 as first option, potentially move if there are conflicts.
- Move December Meeting 24th meeting to December 17th instead.

Action by: WSU – Update meeting invitations.

Status: Active

Item: Final Words

- LnI is analyzing data and should have some preliminary data for next Friday's meeting that will be what is being shared with Sen. Pollet.
- Janice appreciates the work of the committee and the progress towards reporting and analysis being with LnI and OMWBE, allowing CPARB to be the Best Practices experts.

Action by: N/A Status: Active

Adjourn 11:53

Zoom Meeting Recorded and available in BE-DBI Teams.

Zoom meeting Chat Log:

From Janice Zahn to Everyone 10:02 AM

Have to take a call. Be back in 5 min.

From Jolene Skinner, L&I to Everyone 10:14 AM

brb

From Jolene Skinner to Everyone 10:19 AM

back

From Jolene Skinner to Everyone 10:30 AM

brb

From Jolene Skinner to Everyone 10:45 AM

back

From curt.gimmestad@absherco.com to Everyone 10:53 AM

Would it help to start with a delivery model and the constraints of that delivery model and expand from there. Focus on

those constraints and then find the commonality of the delivery models to make it an easier conversation.

From curt.gimmestad@absherco.com to Everyone 11:08 AM

Eric; good points.

From Aleanna Kondelis to Everyone 11:10 AM

And labor in general

From Chip Tull to Everyone 11:20 AM

stepping away for a moment, will be right back

I'm back

From Keith Michel to Everyone 11:23 AM

The bill on the table attempts to reduce opportunity to abuse the system.

From Chip Tull to Everyone 11:30 AM

I cannot attend on Oct 29th unfortunately

From Stephanie Caldwell to Everyone 11:31 AM

The afternoon works for me on the 29th.

From Young Sang Song to Everyone 11:31 AM

I will make my self available for 29OCT2021 MTG.

From Rachel Murata (she/her) OMWBE to Everyone 11:31 AM

I'm available all day on the 29th

From Irene Reyes to Everyone 11:33 AM

I am available that Fri from 10-12 or 11-1 $\,$

From Stephanie Caldwell to Everyone 11:35 AM

That works as well!

From Janice Zahn to Everyone 11:40 AM

I rejoined

From Cathy Robinson to Everyone 11:40 AM

Veteran businesses too.

From Keith Michel to Everyone 11:42 AM

Go with the 12th or 19th.

8-10 yes

From Stephanie Caldwell to Everyone 11:42 AM

Yes, agreed Irene! I'm scheduling a meeting with a few of our diverse trade partners to get their input and will forward

their comments to Jacob and Olivia.

From Irene Reyes to Everyone 11:42 AM

1 to 3

From Rachel Murata (she/her) OMWBE to Everyone 11:43 AM

Last I heard, that was being scheduled later actually

More like the end of November, beginning of December

From Shelly Henderson to Everyone 11:44 AM

I'm open on the 19th
From Irene Reyes to Everyone 11:47 AM
yes
From Stephanie Caldwell to Everyone 11:48 AM
Yes the 19th works for me.
From Irene Reyes to Everyone 11:50 AM
Great Jolene, appreciate that!
From Rachel Murata (she/her) OMWBE to Everyone 11:50 AM
Thanks Jolene, we are looking forward to seeing it!

Better than Plan

Accomplished Goal

Marginal

Unsatisfactory

BE/DBI OUTCOME DASHBOARD & LADDER 2021-2025

BE/DBI Outcome Best Practise Ladder for Key Performance Indicators (KPIs);

Assessment Based on Disparity
Studies, B2G Reports, Community Input, Outreach, Surveys, etc.

			studies, BZO Reports, Community input, Outreach, Surveys, etc.															
BE/DBI Outcome Key Result Areas (KRAs)	KRA Relative Importance		1 - Describe	2 - Describe	3 - Describe	4 - Describe	5 - Describe	6 - Describe	7 - Goal 70%	8 - Identified as Potential Best Practice 80%	9 - Recommended as Best Practice 90%	10 - Best Practice 100%	2025 Outcome Goal	Current Year 20XX Assessment (Based on Disparity Studies, B2G Reports, Community Input, Outreach, Surveys, etc.)	2021 Assessment (Based on Disparity Studies, B2G Reports, Community Input, Outreach, Surveys, etc.) 2022 Assessment (Based on Disparity Studies, B2G Reports, Community Input, Outreach, Surveys, etc.)	on Disparity Studies, B2G Reports, Community	on Disparity Studies, B2G Reports, Community	on Disparity Studies, B2G Reports, Community
Section 1: Planning ("start early")	25%	Barrier 1	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 2	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 3	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
Section 2: Engagement ("transparency")	25%	Barrier 1	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 2	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 3	Describe	Describe	80% Compliant (Describe)	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
Section 3: Contract Requirements	25%	Barrier 1	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 2	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
	25%	Barrier 3	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
Section 4: Monitoring, Reporting, Tracking	25%	Barrier 1	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 2	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
		Barrier 3	Describe	Describe	Describe	Describe	Describe	Describe	Describe	80% Compliant (Describe)	90% Compliant (Describe)	100% Compliant (Describe)	Describe					
	100%	0%											0.00	0.00	0.00 0.00	0.00	0.00	0.00

					Lead	DES/OMW Lovel	Desparity Study Get Sound Transit	ly/Study Identifi d Port of it Seattle	ication City of	BE/DBI Outcome & Best Practise Ladder fo		rmance Indicators (KPIs); ed on Disparity Studies, B2G Reports, C	ommunity Insut. Ove	each, Surveys, etc.		Year 2021 Assessme Assessme Assessm Assessm Assessm hassessme and (Based normal flassed normal f
Barrier (X) = External Engagement Subcommittee identification of barriers	Barrier Description	External Stakeholder Comments (WMBE Perspective)	Working Solutions/Common Practices	Committee Recommendations (vetted solutions or perferred practices)		se total	Transit	it Seattle	Tacom	1 - Extremely 2 - Moderately 3 - Severe Impa	_	Barrier 5 - Barrier Mi	Barrier tigation 7 - I	8 - Identified at	9 - Recommended as Best Practice 100%	Goal Disparity Studies, Studies, Disparity Studies, Studies, B2G Studies, B2G Studies, B2G Reports, Reports, B2G Reports
Section 1: Planning ("start early")						2019 20	20 2020	2019	2017 2018	Barrier Barrier of Barrier	In	tiated Progressing Fa	gressing Mitiga vorably	ted 70% Practice 80%	90% 100%	Reports, Communi Communi ty Input, Communi ty Input, ty Input, Communi ty Input, Communi ty Input
Outreach (1)		We have found out that a few small businesses are looking for one place where everyone can go.	standardize outreach definitions across public procurement, combine efforts between owners, organizations and primes, good faith		External Stakeholders Subcommittee						Outread	h protocols d at almost keholder				
	effort. (there is a difference between good business practices (i.e. attending tradeshows) and out reach		efforts seperated from business practices (UW guideance to contractors)		Juconnitiee	х э	c x	×	х х		1	rvels				
Networking (access to long standing "old boy network") (1)	(i.e. one-on-one intakes, pursuit reviews, etc.) Small, diverse businesses excluded from "inner circle"	We agree and are still looking out how this can be resolved.	resources to increase network and networking opportunities, standardize # of		Chip Tull						Networ	king variety				
boy network") (1)	of construction network. Long-standing partner peers.		opportunities, standardize # of representatives on boards and committees particularly in decision making bodies, avoid								& ty roti busines	pes and ition of ses present				
			"token" diverse business, tips and tricks for leveraging professional organizations and								in th	e space				
Internal policies (SOPs, programming) (see also Inclusion Plans and Contract	Owners and primes lack useable policies with intentional actionable strategies for dispare business.	We highly recommend that the owner/agency should adopt	advocacy groups. develop or resource examples of SOPs, create		Aleanna/Brenda					Disconnect between policy	01					
Language)	intentional, actionable strategies for diverse business inclusion practices, owners often have conflicting procurement priorities that make it hard for diverse		a central repository/links for exisiting samples, professional training (OMWBE Public Works Action Committee outcomes, City of Seattle,			х э	x x	×	x x	and delivery, contracting and	t nd					
	businesses to prepare for (11)		Sound Transit, Port of Seattle, federal programs)		Aleanna					equity offices.	s.					
aka "unbundling") (4) (8)	down appropriately, work distribution confused with	We are not certain of any appropriate course of action on thisIt's the business that needs to come up with parameter not primes/owners - perhaps this can be a partnership/	translate similar practices to GC/CM		Aveanna											
	programming and funding	teaming up or training item?	packaging, train on ways to investigate and perform due dilligance/market analysis prior to funding approvals and programming as to			×		×	х х							
Shared Rosters (consultant and small	being on several rosters with dozens of other	This should be a common practice. Almost all are using	avoid the concept of "unbundling" develop guideance for owners on how to		Olivia/Van/MRSC						Commo	n practices				
works)	businesses yield very little actual opportuntity to commote or win work would be easier if there was a	OMWBE - perhaps get an update and identify more precise	establish and use rosters more equitabily,								MRSC S	ging (e.g. mall Works				
		practices (i.e. MRSC, owner consultant rosters, etc. we would like feedback on a better practice to appropriately match competion on rosters and distribute work in a monner that				,					A	oster)				
	same competion as the open market, statutes still require all interested and eligible firmst to be allowed or	allows rosters to meet the needs of both the owners and the diverse business community, e.g. statutarially allowing equity categories to be established.)														
Forecasting (4)	There is not enough notice of upcoming work so	This can also be a part of the item for Networking.	support owners in standardizing		Chip Tull											
	diverse businesses, and their partners have time to plan and team in a meaningful way	announcements and utilizing association platforms and OMWBE website.	communicating their capital plans and budgets early (DES, City of Seattle)													
Goal Setting (see also "legal considerations")	inclusion goals are generic and not thoughtful to the project, scope, size, risk and firm availability, often the result is unrealistic inclusion monoscos, many numers	Assign a manager for major pursuits from the owners side to make sure this happens, set accountability measurements. Set the goal as part of the RPF and assign more points to it, having the portion be 5-8% sends a weak message.			Aleanna/Brenda				x x							
	and primes don't know how to set goals and are in some cases told by legal not to					-	-	_								
Owner doesn't have a dedicated compliance team Pipeline and Business Development (13)		A team that is held accountable, include with above comments and get goals that are attainable and measurable. Include this on networking and outreach.			Aleanna Bobby (7)	×										
Federal Programming	(not a barrier) best practices thinks federal programs around inclusion, equity, diversity are worth	lump with roadshow - education and awareness (BP Response: if we could get help communicating and messaging the numces and impact of each that would really help.)	review/comparison/guideance of top 3-4 g federal programs (e.g. FHWA)		Lily											
Legal interpretations/disproportionate	Various numers with various legal intermetations of	the number and impact of each that would really help.) Support Services Topic (BP Response: Please elaborate. Not			Aleanna											
legal representation Section 2: Engagement ("transparency")	laws and advise on what is allowable, etc.	sure we full appreciate the comment.)														
Technical Assistance (9)		There is a need for Pre-qualification for mbes. We strongly recommand Linda Womack performs, due to the DBE Suppor Services experience and feedback. (BP Response: Let's discus	t ×		Shelly											
		further, is there something particular in the MBDA program that is the recommended standard for technical assistance?				×	x	×								
Access to contracting information (7)		Several juristidctions claim to have TA programs) Make this part of the item for Networkins.			Shelly											
Access to decision makers (4)	Firms that have never worked with owner teams or owner decision makers are not provided access and opportunities to establish a report.	Coaching opportunity - training business owners on proper			Aleanna/Brenda	_										
Certification (5)	opportunities to establish a report.	Etiquette Training" is recommended. (BP Response: would you be willing to help develop tips/trick for the guide?) Coaching opportunity - training business owners on proper			Aleanna/OMWBE											
Certification		business etiquette or professionalism. "Demeanor/ Proper			AGEITIN/ONIVOL	×										
Mentor-Protégé Program	Not a barrier but a practice. A agency sponsored	please leaborate. Is the coaching recommendation on what programs are out there and the benefits ar each?) A lot of information to how this program is operating, we	WCDOT D		WSDOT/Chip Tull											
niemor-Protego Program	program where developing firms get to partner with a	need to gather more information and expand. (8P: we agree is there more than WSDOT we should be looking at 7)	WSDC1 Program		wsb01/cnp1ui	×	×		х х							
Owner staff training	shadow.	Is this an Outreach item? If you just want to share the information. If this is a training items for owners/agencies			Aleanna											
	monitoring and enforcement.	then get instructors that know what they are doing. (BP response: we believe the documented issues is the owner				×	x	×	x x							
		delivery staff are not trained in equity and inclusion practices. Have you experienced a well trained owner staff that can be an exemplar?)														
Vendor Rotation	utilization policies do not lend themselves to	From Young: From a Prime's POV: "on call list" is established with vendors that is main focused around personal service			Olivia/Van											
	equal/equitable utilization and rotation of firms on the rosters.	and favors. It is my opinion that most business owners do nor practice proper business development. That is the reason they are not on the list. On the other hand: how are we going														
		to encourage or mandate this to happen? I do not know of a net to catch this creature. We recommend that we strike this				×										
		item - we can't do anything about it for right now. (BP Response: we have 2 owner's that believe through inclusion Plans and SOPs they are able to address part of this barrier w														
Advertisement and solicitations (4)	Soliciation times are not long enough, confusing	would like to hear them out.) Language that should be placed in RFP - Owner will need to			Keith/Carrie						Seeine	longer and				
	processes, not enough information for new firms to understand how to be responsive, inconsistent advertising policies (e.g. how much contract	provide guidelines of the process or the prime must provide their best foot forward with measurements of accountability and IMPOSE penalties and consequences. Perhaps assign a			(FORMA)						more a	longer and ppropriate tisement i based on				
	requirements are included in the ads.) No consistency between owners on bids and opportunties.	arm ser/OSE persistes and consequencies. Perhaps assign a consultant/Auditor appointed by Owner to make sure Prime does their job. Give that department/agent to give Non Conformance (NC) to a prime. Need to hit them where its				×					require Also	response.				
		Conformance (NC) to a prime. Need to hit them where its going to get attention. Accountability and Consequences.									requi	ponse rements usting.				
Section 3: Contract Requirements Bonding (9)	Diverse firms not able to bond per project spec	Road Show	Initial thought is that there is misinformation		Olivia/Van											
			or inconsistent training for owners on requirements and appropriate flow-down provisioning to sub. Please see barrier			x >	. х	×	x x							
			statement on approach recommendations on bonding.													
Insurance (9)	Diverse firms not able to insure per project spec, state and federal requirements may be in conflict, there is nuance by delivery method.	Road Show/Training/Mentorship/Support Services	Initial thought is that there is misinformation or inconsistent training for owners on requirements and appropriate flow-down		Olivia/Van											
	ntiance by delivery method.		provisioning to sub. Please see barrier statement on approach recommendations on			x >	x x	×	x x							
Indemnification	Firms asked to indemnify design and owner beyond	Road Show/Training/Mentorship/Support Services	bonding. sample language per contract type with		Olivia/Van											
Inclusion Plans	available underwritting (A/E concern?) Not all owners are using inclusion plans, not all	Make it part of the proposal/RFP/bid: assign point value and	description of what and how to adjust, requires training and education Examples: WSDOT. City of Seattle. DES. Sound		Aleanna											
	owners know who to use, primes are not consistently using them for larger sub packages, doesn't appear to be enforcement of inclusion plans	Make it part of the proposal/RFP/bid: assign point value and give it weight. Only 5-8% of the overall score sends a weak message.	Transit, King County, Port of Seattle, etc.			×										
Soliciation Times	Similar to adverstisement times, timeframes are too short and often overlap with other deliverable	Road Show/Networking	Guide and policy samples based on type of response needed and how many scopes are		Keith/Carrie											
	timeframes (general comment on barrier is that often times there are too many soliciations out at the same time. Unfair advantage to incumbents that can dust		involved.			x >	х х	×	x x							
Prompt Pay/Quick Pay (change orders?)	off their previous winning submission. Lower tier subs are often waiting 120 days+ to receive				Olivia/Van					High priority						
(12)	payments because of the layers of flow from owner to prime and so on. This puts a large constraint on businesses at lower tier to essentially fund the work									amongst all contributors. So many disconnects						
	businesses at lower ber to essentially fund the work on credit.	Require the Prime to operate the DBE/MBE on each pay app. Make it a point that the owner assigns a special agent to pay attention to MBE/DBE companies expediting an advanced				x >	х х	×	х х	in contract language,						
		approval so the MBE/DBE is not stuck riding along a CO. Break it in two payout/month.								approach and risk management.						
experience Requirements (4)(10)		Recommend doing a detailed study to see what is available prior to making standards or creating scoring criteria.	scablable given the risk of the contract, understand what experience will mean to the		Aleanna											
			outcome of the project, look at each			×										
			soliciation seperately and try not to use templates (e.g. City of Seattle, UW, Port of													

Bid Disapping and or bail in switch (14) Scoring and Debuils (4)	asked to provide work and contribution; then upon award of contrator prime seles them firm, yelds, claims pricing issues, etc. This same flavor or issue occur in professional services teaming agreements. Scoring not consistent with solicitations and appear as if the "Revolte" was picked because submissions do not mest scoring. Office soleties for firm debries forther day not halpful or provide real guideance on how to improve.	Special investigation Facin to the Control with Potenting Statistics, there is a control to the Management and an adultion of pairing country as activities that this deposition is most age for this country as activities that this deposition is most age of the account adult in the country of the country of the accountry of the country of the country of the accountry of the country of the country of the accountry of the country of the country of the APP has to have most stringent requirements and language APP with the second of the country of the APP with the most stringent requirements and in particular of the country of the APP has to have most stringent requirements and proposed the particular of the country of the APP has to have most stringent requirements and proposed and APP has to have most stringent requirements and proposed APP has to have most stringent requirements and proposed APP has to be more than the APP has to be more than the APP has to be more than the country of APP has to be more than the APP has to be accountry of APP has to be accountry of APP has to be accountry of APP has to accountry of APP has to account APP has to account APP has to account APP has to account APP has to account APP has to accountry of APP has to account APP has to account APP has to account APP has to account APP has to account APP has to accountry APP has to accountry AP		Ofinia/Van							
Section 4: Monitoring, Reporting, Tracking	18										
Data Collection System(s)	No one is centrally collecting inclusion data, if		A	Jeanna/Brenda					Standardizing tools		
	collected it is not consistent and/or accessible to the public.	BP question to ES: is there on opion or stary to share on inclusion data collection?			×	x x	×	х х	in the market place, efforts funded in OMWBE for state agencies.		
Enforcement (5)	a inclusion plan then as the project proceeds agreements are not bonored or inclusion plans are not followed. (Ties to contract enforcement, owner training, legal requirements, etc.)	Special investigative Team to be Created with Attorney assistance, there is a compliance audit available and paid available. Owner, As activities the this happen—we must get to the bottom of it and start calling out individuals and not comparise. Use a lip harmer with this one. Again accountability measurements and consequences like penalties.		Olivia/Van	×				Some owners do have contract enforcement and compliance team deployed.		
Contractor Performance/Evaluation Programs (5)	For Indusion Plans to be material to award and contracting, there must be evaluation and enforcement programs with scoring and/or consequence to not making the grade (Bobby Forch: influencing the tipping point of culture)			Olivia/Van	×						
Reporting Type	No one standard reporting format, if information is reported the public cannot compare or understand. We might get better at data collection if there were samples and example required forms, etc. Primes should follow standards.	we are looking forward to this	samples and examples	Keith/Carrie							
Business Growth Monitoring (9)	No metrics or reporting to understand if inclusion practices are working and diverse businesses are growing. We need to know that the "best practices" are working.	What are we going to do with that information? Should we spend the money and time if we don't know how we are going to use the data? I see this item as a great marketing/promotional/road show support material.	8	IDEI Committee							
Data Collection Processes	Owners and primes have no internal controls, consistency or practices for collecting inclusion data.		See other similar topics, suggesting a central A repository as a condition of funding	Jeanna/Brenda	×	x x	×	x x			
CPARB PRC Application	Recommendation that owner's wanting to use alternative public works and/or be certified to use the tools should show internal controls and increasing evidence of diverse business inclusion in their capital portfolio. Not just a simple statement.			Aleanna (PRC?)							
Section 1: Planning ("start early")											
Women-owned firm inequity (2)	Women/minority-owned firms are less likely to receive awards over their white and male counterparts. Employees of color and women often are victims of violence, hazasment, hazing, and other forms of	What is the committee's end goal? Share the information or are looking to boost WBE's revenue? Desires should be part of the RFP - put it in writing. From Young: This is 100 % true: I had to appear in King County Court as a Walsh Area Manager to protect African	of Seattle	ity of Seattle (?)							
Workplace Safety (anti-harassment, violence) (3)	inappropriate treatment	direct labor force from assaults in Seattle. Long story short and 15K later - a resident near the project was put under a special forced separation order enforced by SPD.	agreements, site safety, enforcement, etc.)								
Retaliation and Retribution (4)	When complaints are filed regarding bid processes, etc. businesses that complained feel like they are "black-balled" or ingeored and labeled as a nuisance; left out of processesor much worse.	No experience, no comment (BP response: this topic was presented by a diverse business that shared a personal experience, can external stakeholders please try to find out more information and stories?)	federal processes, federal laws								

Kellen Wright 360-786-7134

House Committee on Local Government
September 17, 2021 (8:45 AM)

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON: Sec. 1. RCW 53.08.120 and 2018 c 149 s 2 are each amended to 5 6 read as follows: (1) All material and work required by a port district not 8 meeting the definition of public work in RCW 39.04.010(4) may be 9 procured in the open market or by contract and all work ordered may 10 be done by contract or day labor. (2) (a) All such contracts for work meeting the definition of 12 "public work" in RCW 39.04.010(4), the estimated cost of which 13 exceeds (($\frac{\text{three hundred thousand dollars}}{\text{thousand dollars}}$)) the cost thresholds 14 established in RCW 39.04.155, shall be awarded using a competitive 15 bid process. The contract must be awarded at public bidding upon 16 notice published in a newspaper of general circulation in the 17 district at least thirteen days before the last date upon which bids 18 will be received, calling for bids upon the work, plans and 19 specifications for which shall then be on file in the office of the Draft p.1

AN ACT Relating to public works contracting;

Commented [WK1]: This is aligning port
districts with the general small works roster
statute.

```
2 on such work or material based upon plans and specifications
 3 submitted by the bidder. The competitive bidding requirements for
 4 purchases or public works may be waived pursuant to RCW 39.04.280 if
 5 an exemption contained within that section applies to the purchase
 6 or public work.
       (b) For all contracts related to work meeting the definition of
 8 "public work" in RCW 39.04.010(4), ((that are estimated at three
 9 hundred thousand dollars or less)) the estimated cost of which do
10 not exceed the cost thresholds established in RCW 39.04.155, a port
11 district may let contracts using the small works roster process
12 under RCW 39.04.155 in lieu of advertising for bids. Whenever
13 possible, the managing official shall invite at least one proposal
14 from a minority contractor who shall otherwise qualify under this
15 section.
       When awarding such a contract for work, when utilizing proposals
17 from the small works roster, the managing official shall give weight
18 to the contractor submitting the lowest and best proposal, and
19 whenever it would not violate the public interest, such contracts
20 shall be distributed equally among contractors, including minority
21 contractors, on the small works roster.
22
       (c) Any port district may construct any public work, as defined
23 in RCW 39.04.010, by contract without calling for bids whenever the
24 estimated cost of the work or improvement, including cost of
25 materials, supplies, and equipment, will not exceed the sum of forty
26 thousand dollars. A "public works project" means a complete project.
27 The restrictions in this subsection do not permit the division of
28 the project into units of work or classes of work to avoid calling
29 for bids. The port district managing official shall make his or her
30 best effort to reach out to qualified contractors, including
31 certified minority and woman-owned contractors.
       (3) (a) A port district may procure public works with a unit
```

33 priced contract under this section or RCW 39.04.010(2) for the

1 commission for public inspection. The same notice may call for bids

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```
1 purpose of completing anticipated types of work based on hourly
2 rates or unit pricing for one or more categories of work or trades.
```

- 3 (b) For the purposes of this section, unit priced contract means
 4 a competitively bid contract in which public works are anticipated
 5 on a recurring basis to meet the business or operational needs of a
 6 port district, under which the contractor agrees to a fixed period
 7 indefinite quantity delivery of work, at a defined unit price, for
 8 each category of work.
- 9 (c) Unit priced contracts must be executed for an initial
 10 contract term not to exceed three years, with the port district
 11 having the option of extending or renewing the unit priced contract
 12 for one additional year.
- (d) Invitations for unit priced bids shall include, for purposes 14 of the bid evaluation, estimated quantities of the anticipated types 15 of work or trades, and specify how the port district will issue or 16 release work assignments, work orders, or task authorizations 17 pursuant to a unit priced contract for projects, tasks, or other 18 work based on the hourly rates or unit prices bid by the contractor. 19 Contracts must be awarded to the lowest responsible bidder as per 20 RCW 39.04.010. Whenever possible, the port district must invite at 21 least one proposal from a minority or woman contractor who otherwise 22 qualifies under this section.
- (e) Unit priced contractors shall pay prevailing wages for all work that would otherwise be subject to the requirements of chapter 39.12 RCW. Prevailing wages for all work performed pursuant to each work order must be the prevailing wage rates in effect at the 27 beginning date for each contract year. Unit priced contracts shall have prevailing wage rates updated annually. Intents and affidavits for prevailing wages paid shall be submitted annually for all work completed within the previous twelve-month period of the unit priced 31 contract.

32

33 Sec. 2. RCW 87.03.436 and 2010 c 201 s 2 are each amended to

34 read as follows:

Draft p.3

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3 in RCW 39.04.155, may be awarded using the small works roster
 4 process under RCW 39.04.155.
       Sec. 3. RCW 39.04.010 and 2008 c 130 s 16 are each amended to
7 read as follows:
      The definitions in this section apply throughout this chapter
9 unless the context clearly requires otherwise.
       (1) "Award" means the formal decision by the state or
11 municipality notifying a responsible bidder with the lowest
12 responsive bid of the state's or municipality's acceptance of the
13 bid and intent to enter into a contract with the bidder.
14
       (2) "Contract" means a contract in writing for the execution of
15 public work for a fixed or determinable amount duly awarded after
16 advertisement and competitive bid, or a contract awarded under the
17 small works roster process in RCW 39.04.155.
       (3) "Municipality" means every city, county, town, port
18
19 district, district, or other public agency authorized by law to
20 require the execution of public work, except drainage districts,
21 diking districts, diking and drainage improvement districts,
22 drainage improvement districts, diking improvement districts,
23 consolidated diking and drainage improvement districts, consolidated
24 drainage improvement districts, consolidated diking improvement
25 districts, irrigation districts, or other districts authorized by
26 law for the reclamation or development of waste or undeveloped
27 lands.
28
       (4) "Public work" means all work, construction, alteration,
29 repair, or improvement other than ordinary maintenance, executed at
30 the cost of the state or of any municipality, or which is by law a
31 lien or charge on any property therein. All public works, including
32 maintenance when performed by contract shall comply with chapter
33 39.12 RCW. "Public work" does not include work, construction,
34 alteration, repair, or improvement performed under contracts entered
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p.4

All contract projects, the estimated cost of which is less than

2 ((three hundred thousand dollars)) the cost thresholds established

1

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2 into under RCW 36.102.060(7) or leases entered into under RCW
 3 36.102.060(8).
       (5) "Responsible bidder" means a contractor who meets the
 5 criteria in RCW 39.04.350.
       (6) "Small business" means an in-state business, including a
7 sole proprietorship, corporation, partnership, or other legal
 8 entity, that:
 9
       (a) Certifies, under penalty of perjury, that it is owned and
10 operated independently from all other businesses and has either:
       (i) Fifty or fewer employees; or
11
12
       (ii) A gross revenue of less than seven million dollars annually
13 as reported on its federal income tax return or its return filed
14 with the department of revenue over the previous three consecutive
15 years; or
16
       (b) Is certified with the office of women and minority business
17 enterprises under chapter 39.19 RCW.
18
       (7) "State" means the state of Washington and all departments,
19 supervisors, commissioners, and agencies of the state.
20
       Sec. 4. RCW 39.04.155 and 2019 c 434 s 5 are each amended to
21
22 read as follows:
       (1) This section provides uniform small works roster provisions
24 to award contracts for construction, building, renovation,
25 remodeling, alteration, repair, or improvement of real property that
26 may be used by state agencies and by any local government that is
27 expressly authorized to use these provisions. These provisions may
28 be used in lieu of other procedures to award contracts for such work
29 with an estimated cost of three hundred fifty thousand dollars or
30 less or the estimated cost is less than the threshold determined by
31 the office of financial management pursuant to subsection (7) of
32 this section, whichever amount is greater. The small works roster
33 process includes the limited public works process authorized under
34 subsection (3) of this section and any local government
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p.5

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1 into under RCW 36.102.060(4) or under development agreements entered

Commented [WK3]: This is the small business definition that CPARB recommended adding.

```
1 ((authorized)) to award contracts using the small works roster
2 process under this section may award contracts using the limited
 3 public works process under subsection (3) of this section.
       (2)(a) A state agency or authorized local government may create
 5 a single general small works roster, or may create a small works
 6 roster for different specialties or categories of anticipated work.
7 Where applicable, small works rosters may make distinctions between
8 contractors based upon different geographic areas served by the
 9 contractor. The small works roster or rosters shall consist of all
10 responsible contractors who have requested to be on the list, and
11 where required by law are properly licensed or registered to perform
12 such work in this state. A state agency or local government
13 establishing a small works roster or rosters may require eligible
14 contractors desiring to be placed on a roster or rosters to keep
15 current records of any applicable licenses, certifications,
16 registrations, bonding, insurance, or other appropriate matters on
17 file with the state agency or local government as a condition of
18 being placed on a roster or rosters. At least once a year, the state
19 agency or local government shall publish in a newspaper of general
20 circulation within the jurisdiction a notice of the existence of the
21 roster or rosters and solicit the names of contractors for such
22 roster or rosters. In addition, responsible contractors shall be
23 added to an appropriate roster or rosters at any time they submit a
24 written request and necessary records. Master contracts may be
25 required to be signed that become effective when a specific award is
26 made using a small works roster.
       (b) A state agency establishing a small works roster or rosters
28 shall adopt rules implementing this subsection. A local government
29 establishing a small works roster or rosters shall adopt an
30 ordinance or resolution implementing this subsection. Procedures
31 included in rules adopted by the department of enterprise services
32 in implementing this subsection must be included in any rules
33 providing for a small works roster or rosters that is adopted by
34 another state agency, if the authority for that state agency to
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                                  p.6
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2 department of enterprise services under chapter 43.19 RCW. An
 3 interlocal contract or agreement between two or more state agencies
 4 or local governments establishing a small works roster or rosters to
 5 be used by the parties to the agreement or contract must clearly
 6 identify the lead entity that is responsible for implementing the
7 provisions of this subsection.
       (c) Procedures shall be established for securing telephone,
9 written, or electronic quotations from contractors on the
10 appropriate small works roster to assure that a competitive price is
11 established and to award contracts to the lowest responsible bidder,
12 as defined in RCW 39.04.010. Invitations for quotations shall
13 include an estimate of the scope and nature of the work to be
14 performed as well as materials and equipment to be furnished.
15 However, detailed plans and specifications need not be included in
16 the invitation. This subsection does not eliminate other
17 requirements for architectural or engineering approvals as to
18 quality and compliance with building codes. Quotations may be
19 invited from all appropriate contractors on the appropriate small
20 works roster. As an alternative, quotations may be invited from at
21 least five contractors on the appropriate small works roster,
22 including at least two small businesses as defined in RCW 39.26.010
23 or women and minority owned businesses certified by the office of
24 minority and women's business enterprises, who have indicated the
25 capability of performing the kind of work being contracted, in a
26 manner that will equitably distribute the opportunity among the
27 contractors on the appropriate roster. However, if the estimated
28 cost of the work is from two hundred fifty thousand dollars to three
29 hundred fifty thousand dollars, or between the cost thresholds
30 determined by the office of financial management pursuant to
31 subsection (7) of this section, a state agency or local government
32 that chooses to solicit bids from less than all the appropriate
33 contractors on the appropriate small works roster must also notify
34 the remaining contractors on the appropriate small works roster that
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p.7

Draft

1 engage in these activities has been delegated to it by the

Commented [WK4]: Notification requirement for at least two small businesses/MWBE-certified firms.

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1 quotations on the work are being sought. The government has the sole
 2 option of determining whether this notice to the remaining
 3 contractors is made by: (i) Publishing notice in a legal newspaper
 4 in general circulation in the area where the work is to be done;
 5 (ii) mailing a notice to these contractors; or (iii) sending a
 6 notice to these contractors by facsimile or other electronic means.
 7 For purposes of this subsection (2)(c), "equitably distribute" means
 8 that a state agency or local government soliciting bids may not
 9 favor certain contractors on the appropriate small works roster over
10 other contractors on the appropriate small works roster who perform
11 similar services. Additionally, the solicitation of bids provided
12 pursuant to this subsection 2(c) must rotate through the contractors
13 on the appropriate small works roster and must, when qualified
14 contractors are available from the roster who may perform the work
15 or deliver the services within the budget described in the notice or
16 request for proposals, utilize different contractors on different
17 projects and ensure that no contractor receives more than twenty
18 percent of the total contracts let by the agency or local government
19 that utilize the small works roster.
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20 (d) A contract awarded from a small works roster under this 21 section need not be advertised.

(e) Immediately after an award is made, the bid quotations 23 obtained shall be recorded, open to public inspection, and available 24 by at least one of the following: Telephone or electronic request.

(f) For projects awarded under the small works roster process
established under this subsection, a state agency or authorized
local government may waive the retainage requirements of RCW
8 60.28.011(1)(a), thereby assuming the liability for contractor's
nonpayment of: (i) Laborers, mechanics, subcontractors,
materialpersons, and suppliers; and (ii) taxes, increases, and
penalties under Titles 50, 51, and 82 RCW that may be due from the
contractor for the project. However, the state agency or local
government has the right of recovery against the contractor for any
apayments made on the contractor's behalf. Recovery of unpaid wages

Commented [WK5]: This section would try to increase the rotation among contractors (when there are qualified contractors available).

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1 and benefits are the first priority for actions filed against the 2 contract.
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(3) (a) In lieu of awarding contracts under subsection (2) of
this section, a state agency or authorized local government may
award a contract for work, construction, alteration, repair, or
improvement projects estimated to cost less than fifty thousand
dollars or less than the threshold determined by the office of
financial management pursuant to subsection (7) of this section,
whichever amount is greater, using the limited public works process
provided under this subsection. Public works projects awarded under
this subsection are exempt from the other requirements of the small
works roster process provided under subsection (2) of this section
and are exempt from the requirement that contracts be awarded after

14 advertisement as provided under RCW 39.04.010.

15 (b) For limited public works projects, a state agency or 16 authorized local government shall solicit electronic or written 17 quotations from a minimum of three contractors from the appropriate 18 small works roster and shall award the contract to the lowest 19 responsible bidder as defined under RCW 39.04.010. After an award is 20 made, the quotations shall be open to public inspection and 21 available by electronic request. A state agency or authorized local 22 government must equitably distribute opportunities for limited 23 public works projects among contractors willing to perform in the 24 geographic area of the work. A state agency or authorized local 25 government shall maintain a list of the contractors contacted and 26 the contracts awarded during the previous twenty-four months under 27 the limited public works process, including the name of the 28 contractor, the contractor's registration number, the amount of the 29 contract, a brief description of the type of work performed, and the 30 date the contract was awarded. For limited public works projects, a 31 state agency or authorized local government may waive the payment 32 and performance bond requirements of chapter 39.08 RCW and may waive 33 the retainage requirements of RCW 60.28.011(1)(a), thereby assuming 34 the liability for the contractor's nonpayment of laborers,

- 1 mechanics, subcontractors, materialpersons, suppliers, and taxes,
- 2 increases, and penalties imposed under Titles 50, 51, and 82 RCW
- 3 that may be due from the contractor for the limited public works
- 4 project, however the state agency or authorized local government
- 5 shall have the right of recovery against the contractor for any
- 6 payments made on the contractor's behalf.
- 7 (4) The breaking of any project into units or accomplishing any
- 8 projects by phases is prohibited if it is done for the purpose of
- 9 avoiding the maximum dollar amount of a contract that may be let
- 10 using the small works roster process or limited public works
- 11 process.
- 12 (5) A state agency or authorized local government may use the
- 13 limited public works process in this section to solicit and award
- 14 small works roster contracts to minibusinesses and microbusinesses
- 15 as defined under RCW 39.26.010 that are registered contractors.
- 16 (6) The definitions in this subsection apply throughout this
- 17 section unless the context clearly requires otherwise.
- 18 (a) "Equitably distribute opportunities" means that a state
- 19 agency or authorized local government may not favor certain
- 20 contractors on the appropriate small works roster over other
- 21 contractors on the same roster who perform similar services, must
- 22 rotate through the contractors on the appropriate small works
- ** *
- 23 roster, and must, when qualified contractors are available from the
- 24 roster who may perform the work or deliver the services within the
- 25 budget described in the notice or request for proposals, utilize
- 26 different contractors on different projects and ensure that no
- 27 contractor receives more than twenty percent of the total contracts
- 28 let by the agency or local government that utilize the small works
- 29 <u>roster</u>.
- 30 (b) "State agency" means the department of enterprise services,
- 31 the state parks and recreation commission, the department of natural
- 32 resources, the department of fish and wildlife, the department of
- 33 transportation, any institution of higher education as defined under
- 34 RCW 28B.10.016, and any other state agency delegated authority by

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2 building, renovation, remodeling, alteration, improvement, or repair
 3 activities.
       (7) The dollar thresholds established in subsections (1),
  (2)(c), and (3)(a) this section must be adjusted for inflation by
 6 the office of financial management every five years based upon
7 changes in the building cost index during that time period.
 8 "Building cost index" means the building cost index for Seattle,
 9 Washington, compiled by engineering news record, a nationally
10 recognized professional construction trade periodical. The building
11 cost index uses average skilled construction labor rates, structural
12 steel, concrete, and lumber as the basis of measurement. The office
13 of financial management must calculate the new dollar threshold and
14 transmit it to the office of the code reviser for publication in the
15 Washington State Register by December 1, 2023, and every five years
16 thereafter, and any change shall not take effect before the end of
17 the regular legislative session in the next year.
18
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1 the department of enterprise services to engage in construction,

Commented [WK6]: This is an automatic increase in the thresholds based on inflation. OFM would have to provide the new threshold by December 1 every five years, and the new threshold would not go into effect until after the legislative session (in case the legislature wanted to make any changes).

22 (1)(a) Whenever any board, council, commission, trustees, or 23 body acting for the state or any county or municipality or any 24 public body must contract with any person or corporation to do any

Sec. 5. RCW 39.08.010 and 2017 c 75 s 1 are each amended to

- 25 work for the state, county, or municipality, or other public body,
- 26 city, town, or district, such board, council, commission, trustees,
- 27 or body must require the person or persons with whom such contract
- 28 is made to make, execute, and deliver to such board, council,
- 29 commission, trustees, or body a good and sufficient bond, with a
- 30 surety company as surety, conditioned that such person or persons
- 31 must:

19

20

21 read as follows:

- 32 (i) Faithfully perform all the provisions of such contract;
- 33 (ii) Pay all laborers, mechanics, and subcontractors and
- 34 material suppliers, and all persons who supply such person or

- 1 persons, or subcontractors, with provisions and supplies for the 2 carrying on of such work; and
- 3 (iii) Pay the taxes, increases, and penalties incurred on the
- 4 project under Titles 50, 51, and 82 RCW on: (A) Projects referred to
- 5 in RCW 60.28.011(1)(b); and/or (B) projects for which the bond is
- 6 conditioned on the payment of such taxes, increases, and penalties.
- (b) The bond, in cases of cities and towns, must be filed with
- 8 the clerk or comptroller thereof, and any person or persons
- 9 performing such services or furnishing material to any subcontractor
- 10 has the same right under the provisions of such bond as if such
- 11 work, services, or material was furnished to the original
- 12 contractor.
- 13 (2) The provisions of RCW 39.08.010 through 39.08.030 do not
- 14 apply to any money loaned or advanced to any such contractor,
- 15 subcontractor, or other person in the performance of any such work.
- 16 (3) On contracts of one hundred fifty thousand dollars or less,
- 17 at the option of the contractor or the general
- 18 contractor/construction manager as defined in RCW 39.10.210, the
- 19 respective public entity may, in lieu of the bond, retain ten
- 20 percent of the contract amount for a period of thirty days after
- 21 date of final acceptance, or until receipt of all necessary releases
- 22 from the department of revenue, the employment security department,
- 23 and the department of labor and industries and settlement of any
- 24 liens filed under chapter 60.28 RCW, whichever is later. The
- 25 recovery of unpaid wages and benefits must be the first priority for
- 26 any actions filed against retainage held by a state agency or
- 27 authorized local government.
- 28 (4) For contracts of one hundred fifty thousand dollars or less,
- 29 the public entity may accept a full payment and performance bond
- 30 from an individual surety or sureties.
- 31 (5) The surety must agree to be bound by the laws of the state
- 32 of Washington and subjected to the jurisdiction of the state of
- 33 Washington.

34

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1
       (6) (a) This requirements of this section do not apply to
  contracts of less than ten thousand dollars or the amount determined
 3 by the office of financial management as provided in (b) of this
  subsection, whichever amount is greater.
       (b) From a baseline of ten thousand dollars on January 1, 2022,
  the office of financial management must adjust the threshold in this
 7 subsection every five years, beginning January 1, 2024, based on
  inflation. The inflation determination shall be based upon changes
  in the building cost index during that time period. "Building cost
10 index" means the building cost index for Seattle, Washington,
11 compiled by engineering news record, a nationally recognized
12 professional construction trade periodical. The building cost index
13 uses average skilled construction labor rates, structural steel,
14 concrete, and lumber as the basis of measurement. The resulting
15 amount shall be rounded to the nearest thousand dollars. The office
16 of financial management must calculate the new dollar threshold and
17 transmit it to the office of the code reviser for publication in the
18 Washington State Register at least one month before the new dollar
  threshold is to take effect.
19
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Commented [WK7]: Exemption from performance bond requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation. This can be changed to match the increase mechanism in Section 7 if desired.

22 **Sec. 6.** RCW 60.28.011 and 2017 c 302 s 1 are each amended to 23 read as follows:

24 (1) (a) Except as provided in (b) of this subsection or in
25 subsection (13) of this section, public improvement contracts must
26 provide, and public bodies must reserve, a contract retainage not to
27 exceed five percent of the moneys earned by the contractor as a
28 trust fund for the protection and payment of: (i) The claims of any
29 person arising under the contract; and (ii) the state with respect
30 to taxes, increases, and penalties imposed pursuant to Titles 50,
31 51, and 82 RCW which may be due from such contractor.

32 (b) Public improvement contracts funded in whole or in part by 33 federal transportation funds must rely upon the contract bond as 34 referred to in chapter 39.08 RCW for the protection and payment of:

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- 1 (i) The claims of any person or persons arising under the contract
- 2 to the extent such claims are provided for in RCW 39.08.010; and
- 3 (ii) the state with respect to taxes, increases, and penalties
- 4 incurred on the public improvement project under Titles 50, 51, and
- 5 82 RCW which may be due. The contract bond must remain in full force
- 6 and effect until, at a minimum, all claims filed in compliance with
- 7 chapter 39.08 RCW are resolved.
- 8 (2) Every person performing labor or furnishing supplies toward
- 9 the completion of a public improvement contract has a lien upon
- 10 moneys reserved by a public body under the provisions of a public
- 11 improvement contract. However, the notice of the lien of the
- 12 claimant must be given within forty-five days of completion of the
- 13 contract work, and in the manner provided in RCW 39.08.030.
- 14 (3) The contractor at any time may request the contract
- 15 retainage be reduced to one hundred percent of the value of the work
- 16 remaining on the project.
- 17 (a) After completion of all contract work other than
- 18 landscaping, the contractor may request that the public body release
- 19 and pay in full the amounts retained during the performance of the
- 20 contract, and sixty days thereafter the public body must release and
- 21 pay in full the amounts retained (other than continuing retention of
- 22 five percent of the moneys earned for landscaping) subject to the
- 23 provisions of chapter 39.12 RCW and this chapter.
- (b) Sixty days after completion of all contract work the public
- 25 body must release and pay in full the amounts retained during the
- 26 performance of the contract subject to the provisions of chapter
- 27 39.12 RCW and this chapter.
- 28 (4) The moneys reserved by a public body under the provisions of
- 29 a public improvement contract, at the option of the contractor, must
- 30 be:
 - (a) Retained in a fund by the public body;
- 32 (b) Deposited by the public body in an interest bearing account
- 33 in a bank, mutual savings bank, or savings and loan association.

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31

- 4 body. When the moneys reserved are placed in escrow, the public body 5 must issue a check representing the sum of the moneys reserved
- J must issue a check representing the sum of the moneys reserved
- $\ensuremath{\text{6}}$ payable to the bank or trust company and the contractor jointly.
- 7 This check must be converted into bonds and securities chosen by the
- 8 contractor and approved by the public body and the bonds and
- 9 securities must be held in escrow. Interest on the bonds and
- 10 securities must be paid to the contractor as the interest accrues.
- 11 (5) The contractor or subcontractor may withhold payment of not
- 12 more than five percent from the moneys earned by any subcontractor
- 13 or sub-subcontractor or supplier contracted with by the contractor
- 14 to provide labor, materials, or equipment to the public project.
- 15 Whenever the contractor or subcontractor reserves funds earned by a
- 16 subcontractor or sub-subcontractor or supplier, the contractor or
- 17 subcontractor must pay interest to the subcontractor or sub-
- 18 subcontractor or supplier at a rate equal to that received by the
- 19 contractor or subcontractor from reserved funds.
- 20 (6) A contractor may submit a bond for all or any portion of the
- 21 contract retainage in a form acceptable to the public body and from
- 22 an authorized surety insurer. The public body may require that the
- 23 authorized surety have a minimum A.M. Best financial strength rating
- 24 so long as that minimum rating does not exceed A-. The public body
- 25 must comply with the provisions of RCW 48.28.010. At any time prior
- 26 to final formal acceptance of the project, a subcontractor may
- 27 request the contractor to submit a bond to the public owner for that
- 28 portion of the contractor's retainage pertaining to the
- 29 subcontractor in a form acceptable to the public body and from a
- 30 bonding company meeting standards established by the public body.
- 31 The contractor may withhold the subcontractor's portion of the bond
- 32 premium. Within thirty days of receipt of the request, the
- 33 contractor shall provide and the public body shall accept a bond
- 34 meeting these requirements unless the public body can demonstrate

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1 good cause for refusing to accept it, the bond is not commercially
 2 available, or the subcontractor refuses to pay the subcontractor's
 3 portion of the bond premium and to provide the contractor with a
 4 like bond. The contractor's bond and any proceeds therefrom are
 5 subject to all claims and liens and in the same manner and priority
 6 as set forth for retained percentages in this chapter. The public
7 body must release the bonded portion of the retained funds to the
8 contractor within thirty days of accepting the bond from the
 9 contractor. Whenever a public body accepts a bond in lieu of
10 retained funds from a contractor, the contractor must accept like
11 bonds from any subcontractors or suppliers from which the contractor
12 has retained funds. The contractor must then release the funds
13 retained from the subcontractor or supplier to the subcontractor or
14 supplier within thirty days of accepting the bond from the
15 subcontractor or supplier.
       (7) If the public body administering a contract, after a
17 substantial portion of the work has been completed, finds that an
18 unreasonable delay will occur in the completion of the remaining
19 portion of the contract for any reason not the result of a breach
20 thereof, it may, if the contractor agrees, delete from the contract
21 the remaining work and accept as final the improvement at the stage
22 of completion then attained and make payment in proportion to the
23 amount of the work accomplished and in this case any amounts
24 retained and accumulated under this section must be held for a
25 period of sixty days following the completion. In the event that the
26 work is terminated before final completion as provided in this
27 section, the public body may thereafter enter into a new contract
28 with the same contractor to perform the remaining work or
29 improvement for an amount equal to or less than the cost of the
30 remaining work as was provided for in the original contract without
31 advertisement or bid. The provisions of this chapter are exclusive
32 and supersede all provisions and regulations in conflict herewith.
       (8) Whenever the department of transportation has contracted for
34 the construction of two or more ferry vessels, sixty days after
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1 completion of all contract work on each ferry vessel, the department
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- 2 must release and pay in full the amounts retained in connection with
- 3 the construction of the vessel subject to the provisions of RCW
- 4 60.28.021 and chapter 39.12 RCW. However, the department of
- 5 transportation may at its discretion condition the release of funds
- 6 retained in connection with the completed ferry upon the contractor
- 7 delivering a good and sufficient bond with two or more sureties, or
- 8 with a surety company, in the amount of the retained funds to be
- 9 released to the contractor, conditioned that no taxes may be
- 10 certified or claims filed for work on the ferry after a period of
- 11 sixty days following completion of the ferry; and if taxes are
- 12 certified or claims filed, recovery may be had on the bond by the
- 13 department of revenue, the employment security department, the
- 14 department of labor and industries, and the material suppliers and
- 15 laborers filing claims.
- 16 (9) Except as provided in subsection (1) of this section,
- 17 reservation by a public body for any purpose from the moneys earned
- 18 by a contractor by fulfilling its responsibilities under public
- 19 improvement contracts is prohibited.
- 20 (10) Contracts on projects funded in whole or in part by farmers
- $21\ \mbox{home}$ administration and subject to farmers home administration
- 22 regulations are not subject to subsections (1) through (9) of this
- 23 section.
- 24 (11) This subsection applies only to a public body that has
- 25 contracted for the construction of a facility using the general
- 26 contractor/construction manager procedure, as defined under RCW
- 27 39.10.210. If the work performed by a subcontractor on the project
- 28 has been completed within the first half of the time provided in the
- 29 general contractor/construction manager contract for completing the
- 30 work, the public body may accept the completion of the subcontract.
- 31 The public body must give public notice of this acceptance. After a
- 32 forty-five day period for giving notice of liens, and compliance
- 33 with the retainage release procedures in RCW 60.28.021, the public
- 34 body may release that portion of the retained funds associated with

- 1 the subcontract. Claims against the retained funds after the forty-2 five day period are not valid.
- 3 (12) The definitions in this subsection apply throughout this 4 section unless the context clearly requires otherwise.
- 5 (a) "Contract retainage" means an amount reserved by a public 6 body from the moneys earned by a person under a public improvement 7 contract.
- 8 (b) "Person" means a person or persons, mechanic, subcontractor,
 9 or materialperson who performs labor or provides materials for a
 10 public improvement contract, and any other person who supplies the
 11 person with provisions or supplies for the carrying on of a public
 12 improvement contract.
- 13 (c) "Public body" means the state, or a county, city, town, 14 district, board, or other public body.
- 15 (d) "Public improvement contract" means a contract for public 16 improvements or work, other than for professional services, or a 17 work order as defined in RCW 39.10.210.
- (13) (a) The requirements of this section do not apply to
 contracts of less than ten thousand dollars or the amount determined
 by the office of financial management as provided in (b) of this
 subsection, whichever amount is greater.

(b) From a baseline of ten thousand dollars on January 1, 2022,

- the office of financial management must adjust the threshold in this
 subsection every five years, beginning January 1, 2024, based on
 inflation. The inflation determination shall be based upon changes
 in the building cost index during that time period. "Building cost
 index" means the building cost index for Seattle, Washington,
 compiled by engineering news record, a nationally recognized
 professional construction trade periodical. The building cost index
 uses average skilled construction labor rates, structural steel,
- 31 concrete, and lumber as the basis of measurement. The resulting
- 32 amount shall be rounded to the nearest thousand dollars. The office
- 33 of financial management must calculate the new dollar threshold and
- 34 transmit it to the office of the code reviser for publication in the

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1 Washington State Register at least one month before the new dollar
 2 threshold is to take effect.
       Sec. 7. RCW 39.19.120 and 1987 c 328 s 7 are each amended to
 5 read as follows:
       The office shall be the sole authority to perform certification
7 of minority business enterprises, socially and economically
 8 disadvantaged business enterprises, and women's business enterprises
 9 throughout the state of Washington. ((Certification by the state
10 office will allow)) Such certification shall be sufficient to
11 qualify these firms to participate in programs for these enterprises
12 administered by the state of Washington, any city, town, county,
13 special purpose district, public corporation created by the state,
14 municipal corporation, or quasi-municipal corporation within the
15 state of Washington, and no program may require qualifications or
16 credentials beyond certification by the office in order for an
17 enterprise qualify as a minority business enterprise, a socially and
18 economically disadvantaged business enterprise, or a women's
19 business enterprise.
20
       This statewide certification process will prevent duplication of
21 effort, achieve efficiency, and permit local jurisdictions to
22 further develop, implement, and/or enhance comprehensive systems of
23 monitoring and compliance for contracts issued by their agencies.
24
25
       Sec. 8. RCW 39.19.250 and 2021 c 160 s 7 are each amended to
26 read as follows:
       (1) For the purpose of annual reporting on progress required by
28 this chapter, each state agency, local government, and educational
29 institution shall submit data to the office and the office of
30 minority and women's business enterprises on the participation by
31 qualified minority and women-owned and controlled businesses in the
32 agency's, government's, or institution's contracts and other related
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33 information requested by the director. <u>Submissions shall include the</u>
34 numbers and percent of certified minority and women owned businesses

Commented [WK8]: Exemption from retainage requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation.

Commented [WK9]: This was an attempt to clarify/reinforce that the certification by OMMRE is sufficient for any programs administered by local governments (and others).

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and small businesses on the agency, government, or institution's
small works rosters and the percent of contract awards and dollar
amount of contracts awarded to such firms. The director of the
office of minority and women's business enterprises shall determine
the content and format of the data and the reporting schedule, which
must be at least annually. Each agency, government, or institution
shall place the data reported to the office on the reporting
entities' website in a location related to procurement.
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- 9 (2) The office must develop and maintain a list of contact
 10 people at each state agency and educational institution who are able
 11 to present to hearings of the appropriate committees of the
 12 legislature its progress in carrying out the purposes of chapter
 13 39.19 RCW.
- 14 (3) The office must submit a report aggregating the data 15 received from each state agency, local government, and educational 16 institution, and the information identified and actions taken under 17 RCW 39.19.060(3) and 39.19.090(4), to the legislature and the 18 governor.
- 19 (4) A city or county fully planning under RCW 36.70A.040 that
 20 fails to provide the information required under this section is
 21 ineligible for grants from the department of commerce under chapter
 22 36.70A. RCW.
- 23 (5) For the purposes of this section, "local government" means
 24 any city, town, county, special purpose district, public corporation
 25 created by the state, municipal corporation, or quasi-municipal
 26 corporation.

NEW SECTION. Sec. 9. A new section is added to chapter 36.70A RCW 29 to read as follows:

- 30 (1) Compliance with section 8 of this act shall be a requirement 31 for any county or city fully planning under RCW 36.70A.040 to be eligible 32 to receive a grant from the department under this chapter.
- 33 (2) The department may award grants to a public agency with 34 appropriate expertise and funded by local governments to assist local

Commented [WK10]: Language detailing the small works roster information that would be required to be submitted.

Commented [WK11]: This would require the agency, etc. to post the information reported to OMWBE on its website.

Commented [WK12]: Here's the requirement for cities/counties fully planning under RCW 36.70A.040 to provide MWBE participation information in order to be eligible for grants. I added language to Section 9 that would allow Commerce to give a grant to MRSC to help local governments with this reporting.

RCW 39.19.060 also contains data reporting requirements (along with planning requirements), but they currently only pertain to agencies and educational institutions.

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governments in (a) adopting regulations allowing for contractors to be selected on the basis of criteria ensuring they are qualified to perform the work solicited, and that a contract is not solely awarded on the basis of cost when special management, skills, experience, or other criteria are important to performance; and (b) providing the information required in section 8.
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7

8 **Sec. 10.** RCW 39.19.030 and 1996 c 69 s 5 are each amended to 9 read as follows:

There is hereby created the office of minority and women's business enterprises. The governor shall appoint a director for the office, subject to confirmation by the senate. The director may employ a deputy director and a confidential secretary, both of which shall be exempt under chapter 41.06 RCW, and such staff as are necessary to carry out the purposes of this chapter.

The office shall consult with the minority and women's business renterprises advisory committee to:

- 18 (1) Develop, plan, and implement programs to provide an
 19 opportunity for participation by qualified minority and women-owned
 20 and controlled businesses in public works and the process by which
 21 goods and services are procured by state agencies and educational
 22 institutions from the private sector;
- 23 (2) Develop a comprehensive plan insuring that qualified
 24 minority and women-owned and controlled businesses are provided an
 25 opportunity to participate in public contracts for public works and
 26 goods and services, and develop programs for assisting qualified
 27 businesses in applying for such contracts;
- 28 (3) Identify barriers to equal participation by qualified 29 minority and women-owned and controlled businesses in all state 30 agency and educational institution contracts;
- 31 (4) Establish annual overall goals for participation by
 32 qualified minority and women-owned and controlled businesses for
 33 each state agency and educational institution to be administered on
 34 a contract-by-contract basis or on a class-of-contracts basis;

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Commented [WK13]: This should allow Commerce to provide funds to a group like MRSC to assist local governments with this data collection.

Commented [WK14]: Here's the requirement for OMWBE to assist businesses in applying for the contracts.

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(5) Develop and maintain a central minority and women's business
2 enterprise certification list for all state agencies and educational
3 institutions. No business is entitled to certification under this
4 chapter unless it meets the definition of small business concern as
5 established by the office. All applications for certification under
6 this chapter shall be sworn under oath;
      (6) Develop, implement, and operate a system of monitoring
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- 8 compliance with this chapter;
- (7) Adopt rules under chapter 34.05 RCW, the Administrative 10 Procedure Act, governing: (a) Establishment of agency goals; (b)
- 11 development and maintenance of a central minority and women's
- 12 business enterprise certification program, including a definition of
- 13 "small business concern" which shall be consistent with the small
- 14 business requirements defined under section 3 of the Small Business
- 15 Act, 15 U.S.C. Sec. 632, and its implementing regulations as
- 16 guidance; (c) procedures for monitoring and enforcing compliance
- 17 with goals, regulations, contract provisions, and this chapter; (d)
- 18 utilization of standard clauses by state agencies and educational
- 19 institutions, as specified in RCW 39.19.050; and (e) determination
- 20 of an agency's or educational institution's goal attainment
- 21 consistent with the limitations of RCW 39.19.075;
- (8) Submit an annual report to the governor and the legislature 22

(9) Investigate complaints of violations of this chapter with

- 23 outlining the progress in implementing this chapter;
- 25 the assistance of the involved agency or educational institution;
- 26 and
- 27 (10) Cooperate and act jointly or by division of labor with the
- 28 United States or other states, and with political subdivisions of
- 29 the state of Washington and their respective minority, socially and
- 30 economically disadvantaged and women business enterprise programs to
- 31 carry out the purposes of this chapter. However, the power which may
- 32 be exercised by the office under this subsection permits
- 33 investigation and imposition of sanctions only if the investigation
- 34 relates to a possible violation of chapter 39.19 RCW, and not to

1 violation of local ordinances, rules, regulations, however 2 denominated, adopted by political subdivisions of the state. NEW SECTION. Sec. 11. A new section is added to chapter 39.10 RCW 5 to read as follows: The department of commerce may award grants to a public agency with 7 appropriate expertise and funded by local governments to provide 8 assistance to local governments in utilizing the procedures under this 9 chapter and in utilizing minority and women's business enterprises 10 certified under section 7 of this act, and may award grants to non-11 profit organizations to provide minority and women businesses certified 12 under chapter 39.19 RCW for assistance and training in applying for and 13 participating in public works small works rosters under chapter 39.04 14 RCW, and in establishing qualifications for specialized work for public 15 agencies. 16 17 18 19 20 21 --- END ---24 25 26 27 28 29 30

Commented [WK15]: Language to allow Commerce to provide grants to a group like MRSC to work with local governments on alternative public works contracting procedures and in using MWBE, and allowing Commerce to provide a grant to a non-profit to work with MWBE in participating in small works rosters and in establishing specialized qualifications for public agencies.

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