Business Equity/Diverse Business Inclusion Committee Capital Projects Advisory Review Board

29 October 2021

Committee focus:

- Comprehensive review of RCW 39.10 with the lens of equity (include RCW 39.04 &39.80).
- Create consistency in statutory language.
- Evaluate and bring forth effective strategies and opportunities for firms to compete.

⊠ Olivia Yang	Washington State University	CPARB /Committee Member
⊠Santosh Kuruvilla	Exeltech	CPARB /Committee Member
☐ Lisa Van der Lugt	OMWBE	CPARB /Committee Member
☐ Charles Wilson	DES	CPARB /Committee Member
⊠ Irene Reyes	Excel Supply Company	CPARB /Committee Member
☐ Janice Zahn	Port of Seattle	CPARB /Committee Member
☐ Jackie Bayne	WSDOT OEO	Committee Member
☐ Cheryl Stewart	Inland Northwest AGC	Committee Member
☐ Chip Tull	Hoffman Construction	Committee Member
	Akana	Committee Member
☐ Brenda Nnambi	Sound Transit	Committee Member
☐ Linda Womack	MBDA	Committee Member
□ Cathy Robinson	City of Lynnwood	Committee Member
☐ Shelly Henderson	Mukilteo School District	Committee Member
⊠ Keith Michel	Forma	Committee Member
	Song Consulting	Committee Member
	Absher Construction	Committee Member
☐ Bill Dobyns	Lydig	CPARB
⊠ Bobby Forch	Forch Consulting	CPARB
☐ Lily Keefe	USDOT - Northwest SBTRC	
⊠ Sarah Erdman	OMWBE	
∨an Collins	ACEC Washington	
☐ Cathy Ridley	Exeltech	
	Washington State University	
	AGC of Washington	
☐ Timolin Abrom	OMWBE	
☐ Melissa Van Gorkom	Senate Committee Services	
☐ Amy Stenvall	Mukilteo School District	
□ Cindy Magruder	University of Washington	
☐ Carrie Whitton	Forma	
⊠ Rachel Murata	OMWBE	
	MRSC	
	Lnl	
□ Curt Gimmestad	Absher Construction	
⊠ Eric Alozie	NEW Construction	
☐ Jerry Vanderwood	AGC	
⊠ Bill Frare	DES	
□ Sarah Erdmann	OMWBE	

SPECIAL MEETING AGENDA

Item	Purpose	Start
Pollet Bill	Discussion	9:00 am
Discussion on written comments received		
Other Comments?		
BE/DBI Committee Consensus to provide to CPRAB		
SWR as a Program to Support Diverse Business	Discussion	10:00 am
Mandatory and supplemental training		
Reporting		
Standard boiler plate		
-		

Adjourn Action 12:00 pm

DIGITAL CONFERENCE ACCESS

The committee meeting will be conducted entirely by Zoom digital conferencing.

Online https://wsu.zoom.us/j/91303184464

Meeting ID: 913 0318 4464

Join by telephone

Dial: US: +1 253 215 8782 or +1 669 900 9128 or +1 646 558 8656

Meeting ID: 913 0318 4464

Olivia Yang - Washington State University 206 718 0787 olivia.yang@wsu.edu

Santosh Kuruvilla – Exeltech Consulting 206 713 1241 santosh@xltech.com

MINUTES

Item: Pollet Bill

Keith Michel – Presents his comments

- More than one certification is problematic. MRSC Recommendation was to create a list
 page 16 of presentation to Pollets committee reference but not shown during meeting
- Limit repeat awards.
- o Inflation challenges.
- o Potential conflict between certification definitions
- Stephanie Caldwell comments and feedback from firms contracting community around SWR.
 - No to raising the threshold.
 - State-wide roster
 - Centralized certification/registration value in the environment of low bids.
 - o Outreach Events value in low bid environment
 - Training
- Competing definitions of small, OMWBE, and RCW references within the statute page 5 and 7 of Pollet bill.
- Gets everyone to 350K and then starts the inflation. Pollet did verbally indicate he has a goal to 500K.
- Cathy Robinson stated comments no presentation
 - Standardize across entities
 - Needs to remain low bid
 - Rotating of contractors should be eliminated instead bid out to everyone.
 - Support raising threshold two year old project could not be procured through the roster. Therefore support increase
 - Address certification, what type and who they are certified by, affects across the state. Thinks it should be handled outside of the SWR.
 - Outreach better outreach. Affects all contracting not just SWR.
- Eric Alozie stated comments no presentation
 - o Clarification of certification concerns around process of certification.
 - o Broader issue of equity needs a separate and deeper conversation.
 - Low Bid experience
- Anthony stated comments no presentation
 - Full roster solicitation versus limited solicitation feels that the limiting solicitation should have more restrictions but if sending out to the entire roster not have the same restrictions
- Aleanna presentation
 - Concerned about separate authorizing statutes.
 - Softening of requirements around bonding and retainage of concern.
 - o Addressing certifications and

- Michael Transue stated comments no presentation
 - Policy changes adjust port and irrigation statues
 - o Define small business
 - Remove retainage bond requirements does not do
 - o Inflation does but does it in a different way than recommended from CPARB
 - Policy tried to get at the recommendation, but the maintenance recommendations from CPARB did not get included at all
 - Equitable distribution not part of the CPARB Recommendations.
- John Rose presentation
 - Slide of CPARB Recommendations accepted and included as well as others added to the bill not recommended by CPARB
- Jolene Skinner presentation
 - Presented data from projects between 7/1/2019 and 10/26/2021
 - Section 4 Cost index raises concerns about waiving retainage and impacts/risks to contract release program.
 - Removal of the work "authorized" in line 1 page 6
 - How can public agency verify small business? There is no current method.
 - Raising threshold for limited public works risks for contract release program.
 - Recommend providing a definitive date rather than legislative session for inflation increase taking effect.
 - Removing bonding requirements concerns that 10K is too high.
 - Removing retainage for contracts less than 10K concerned about it does not provide additional remedies for unpaid wages.
 - Grants MRSC is not a public agency.
- Basis of response to CPARB:
 - Respond based upon the CPARB approved study recommendations that are aligned with language within the bill.
 - Small Business Definition needs to be further comment.
 - Performance and retainage exemption needs further comment show the difference between the bill and the recommendation.
 - o Include some of the other recommendations comments.

Action by: BE/BDI Committee Status: Recommendation to CPARB

Item: SWR as a Program

- Discussed what a potential reboot of the SWR could look like.
 - o Complete rewrite/restructure of RCE 39.04.155.
- What does small business mean? identified as an item that needs fully addressed and worked through
- Noted that OMWBE is the only state authorized M/WBE and DBE certification. DVA does their own verified certification. DES maintains WEBS which includes Small Business self-identification.
- If SWR was a program that could address barriers, training, and incorporation of best practices.
- See if CPARB would support an effort in development of a full new SWR.

Action by:			
Status:			
Adjourn 11:11			

Zoom Meeting Recorded and available in BE-DBI Teams.

From Bill Frare, DES to Everyone 09:09 AM I support one standard as defined by OMWBE

From Aleanna Kondelis to Everyone 09:11 AM

Did you want us to show our support by item or wait until the end and then move through each section?

I will email my comments for the whole document. Thank you

From Olivia Yang to Everyone 09:12 AM

suggest we let each finish and then say we agree. including "we agree this is not resolved" vs "we support the provision"

From Michael Transue to Everyone 09:16 AM

is the building cost indext the same as the CCI the MRSC Committee recommended?

From MRSC Zoom to Everyone 09:16 AM

That's what I believe but worth a clarification with Pollets staff if they're looking at the same thing

From Irene Reyes to Everyone 09:17 AM

Or use the Chat for comments may I suggest?

From Rachel Murata (she/her) OMWBE to Everyone 09:19 AM

That was OMWBE's statute, the rest of the sentence makes it clear that the sentence relates specifically to certification as a minority or woman owned business. That is the full scope of the change.

From Irene Reyes to Everyone 09:21 AM

You are correct Rachel.

From Jolene Skinner to Me (Direct Message) 09:27 AM

hey maja - i just sent you L&I's feedback to share during this meeting. thank you!

From Michael Transue to Everyone 09:28 AM

it does not raise the threshold but aligns the ports and irrigation districts to 39.04.155

From Sarah Erdmann to Everyone 09:35 AM

Can the language focus on OMWBE directory first and if cannot find businesses, move to DES WEBS search?

From Aleanna Kondelis to Everyone 09:36 AM

Agree, Cathy

From Michael Transue to Everyone 10:03 AM

I would also note for the group that the limited PW process 39.04.155(6) currently defines "equitably distribute"...means to not "favor" one contractor over another.

does that include transportation contractors at DOT too?

thank you

From Washington MBDA Business Center to Everyone 10:04 AM

This data is very helpful.. thank you

From Michael Transue to Everyone 10:05 AM

Jolene...can we get a copy of you document?

From curt.gimmestad@absherco.com to Everyone 10:05 AM

Can the L&I report info that Jolene is reviewing be shared with the group via email?

From Aleanna Kondelis to Everyone 10:05 AM

Is there data on projects between \$350 and \$500 not JOC?

From Irene Reyes to Everyone 10:07 AM

I'm just curios if possible can you please let us know how many were certified wmbe businesses are part of the 91% small businesses?

From Olivia Yang to Everyone 10:07 AM

I just asked lorrie to forward Jolene info to everyone invited to this meeting

From curt.gimmestad@absherco.com to Everyone 10:09 AM

Agree, with Jerry. Eye opening for sure.

From Irene Reyes to Everyone 10:16 AM

not common. I think this definition needs to be revisited. you are correct I think this is like the federal govt. most of them have 5 and when projects come they all sub out.

From curt.gimmestad@absherco.com to Everyone 10:30 AM

Agree with Olivia

From Cindy Magruder to Everyone 10:32 AM

Based upon Jolene's data, suggest small business definition needs to be discussed.

From Stephanie Caldwell to Everyone 10:33 AM

Agreed with Cindy Magruder. The small business definition needs to be discussed.

From Aleanna Kondelis to Everyone 10:33 AM

Agree on the small business definition and what to ensure that the resultant bill would open to all agencies, authorities and districts, etc.

From Bill Frare, DES to Everyone 10:38 AM Agreed

From Cathy Robinson to Everyone 10:38 AM Small Business Definition needs more work.

From Cindy Magruder to Everyone 10:39 AM Agreed. Definition needs to be discussed and changed.

From Rachel Murata (she/her) OMWBE to Everyone 10:42 AM And those issues on which there isn't consensus, you aren't making a recommendation, correct?

From Stephanie Caldwell to Everyone 10:43 AM

What about three categories: Study Recommendations, Study Recommendations needing more discussion, Other Recommendations needing more consensus.

From Aleanna Kondelis to Me (Direct Message) 10:43 AM Although I would have preferred a matrix with yes/no 🛭

From Irene Reyes to Everyone 10:50 AM Can we all have copies of the presentations and comments today please? thank you

From Me to Everyone 10:51 AM Yes, I will include them with the minutes.

From Sarah Erdmann to Everyone 11:00 AM Just M/WBE and DBE. DVA does their own certification and it's not a requirement to be small.

From Bill Frare, DES to Everyone 11:04 AM DD-220

From Sarah Erdmann to Everyone 11:05 AM

Thanks so much Bill!

To my knowledge it is verification of the DD-220. I am unaware of any other verification that is done.

From Rachel Murata (she/her) OMWBE to Everyone 11:06 AM

https://www.dva.wa.gov/veterans-their-families/veteran-owned-businesses this page explains the documentation that is requied.

Proof of Honorable Veteran Status (copy of 1 of the following items*)

Please redact sensitive information.

DD214 member 4 copy, Retired VA ID Card, Retirement Certificate, Discharge Certificate - or if currently serving your military ID, badge, recent pay statement.

If you need to order a new copy of your DD214 you can do so at www.archives.gov.

Proof of 51% ownership (copy of 1 of the following items*)

Master Business application, business plan, operating agreement, meeting minutes, shares report, stock certificate breakdown, tax forms with ownership %, or if sole proprietorship your business license.

If a community property or 2 veteran 50/50 split you are eligible as long as the veteran maintains day to day operational control of the business.

Proof the business is a Washington State Enterprise which is defined as an enterprise which is incorporated in the state of Washington as a Washington domestic corporation, or an enterprise whose principal place of business is located within the state of Washington for enterprises which are not incorporated.

From Rachel Murata (she/her) OMWBE to Everyone 11:06 AM You're welcome!

From Stephanie Caldwell to Everyone 11:10 AM Agreed.

From Rachel Murata (she/her) OMWBE to Everyone 11:12 AM Thanks everyone, looking forward to continuing this!

The BE/DBI Committee was asked to provide a response to the Pollet bill dated September 17, 2021. The BE/DBI Committee held a special meeting on October 29, 2021 at 9:00 and provide CPARB with the following thoughts.

The committee approached the bill through the CPARB Local Government Committee recommendations and found that the provisions of the bill fell into three categories:

- 1. Those provisions of the Pollet bill which align with CPARB Local Government Committee recommendations, approved by CPARB:
 - Bring Ports and Irrigation District statutes into alignment with the SWR Statute with the intent that they no longer have different thresholds.
 - The Pollet bill includes a method to implement an inflation threshold for the SWR.
 - Include a mechanism to fund training for businesses and public owners.
- 2. We appreciate the effort by Rep. Pollet to include additional provisions, but more time is needed to develop consensus around the following:
 - a. Those provisions which aligned in concept with the CPARB Local Government Committee recommendations but require further discussion:
 - CPARB recommended that a definition of small business be created. While the Pollet bill
 attempts to address the need for definition of small business, there may need to be
 further comment around the definitions as written and careful crafting of the potentially
 conflicting RCW references within the proposed language.
 - Another item that while in alignment with the CPARB recommendations, but as crafted
 in the bill does not meet consensus is the Performance and Retainage Exemptions
 provisions. The CPARB recommendation was 5K while the proposed bill includes 10K.
 - b. The following items were not discussed in the CPARB Local Government Committee recommendations:
 - Small Works Roster Threshold increase from 350K to 500K within the current legislation.
 - Notification of two small businesses.
 - Limiting individual contracts to a single contractor to 20%.
 - Certifications included and referenced within the legislation.
 - Agencies to post information at OMWBE to be eligible for grants.
- 3. CPARB also approved recommendations that were not included in the proposed legislation fell under the maintenance improvements category of recommendation.

Keith Michel Comments

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Kellen Wright 360-786-7134

House Committee on Local Government
September 17, 2021 (8:45 AM)
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AN ACT Relating to public works contracting;
 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
       Sec. 1. RCW 53.08.120 and 2018 c 149 s 2 are each amended to
 5
 6 read as follows:
       (1) All material and work required by a port district not
 8 meeting the definition of public work in RCW 39.04.010(4) may be
 9 procured in the open market or by contract and all work ordered may
10 be done by contract or day labor.
       (2) (a) All such contracts for work meeting the definition of
12 "public work" in RCW 39.04.010(4), the estimated cost of which
13 exceeds ((\frac{\text{three hundred thousand dollars}}{\text{thousand dollars}})) the cost thresholds
14 established in RCW 39.04.155, shall be awarded using a competitive
15 bid process. The contract must be awarded at public bidding upon
16 notice published in a newspaper of general circulation in the
17 district at least thirteen days before the last date upon which bids
18 will be received, calling for bids upon the work, plans and
19 specifications for which shall then be on file in the office of the
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Commented [WK1]: This is aligning port districts with the general small works roster statute.

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2 on such work or material based upon plans and specifications
 3 submitted by the bidder. The competitive bidding requirements for
 4 purchases or public works may be waived pursuant to RCW 39.04.280 if
 5 an exemption contained within that section applies to the purchase
 6 or public work.
       (b) For all contracts related to work meeting the definition of
 8 "public work" in RCW 39.04.010(4), ((that are estimated at three
 9 hundred thousand dollars or less)) the estimated cost of which do
10 not exceed the cost thresholds established in RCW 39.04.155, a port
11 district may let contracts using the small works roster process
12 under RCW 39.04.155 in lieu of advertising for bids. Whenever
13 possible, the managing official shall invite at least one proposal
14 from a minority contractor who shall otherwise qualify under this
15 section.
       When awarding such a contract for work, when utilizing proposals
17 from the small works roster, the managing official shall give weight
18 to the contractor submitting the lowest and best proposal, and
19 whenever it would not violate the public interest, such contracts
20 shall be distributed equally among contractors, including minority
21 contractors, on the small works roster.
22
       (c) Any port district may construct any public work, as defined
23 in RCW 39.04.010, by contract without calling for bids whenever the
24 estimated cost of the work or improvement, including cost of
25 materials, supplies, and equipment, will not exceed the sum of forty
26 thousand dollars. A "public works project" means a complete project.
27 The restrictions in this subsection do not permit the division of
28 the project into units of work or classes of work to avoid calling
29 for bids. The port district managing official shall make his or her
30 best effort to reach out to qualified contractors, including
31 certified minority and woman-owned contractors.
       (3) (a) A port district may procure public works with a unit
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33 priced contract under this section or RCW 39.04.010(2) for the

1 commission for public inspection. The same notice may call for bids

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1 purpose of completing anticipated types of work based on hourly
2 rates or unit pricing for one or more categories of work or trades.
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- 3 (b) For the purposes of this section, unit priced contract means
 4 a competitively bid contract in which public works are anticipated
 5 on a recurring basis to meet the business or operational needs of a
 6 port district, under which the contractor agrees to a fixed period
 7 indefinite quantity delivery of work, at a defined unit price, for
 8 each category of work.
- 9 (c) Unit priced contracts must be executed for an initial
 10 contract term not to exceed three years, with the port district
 11 having the option of extending or renewing the unit priced contract
 12 for one additional year.
- (d) Invitations for unit priced bids shall include, for purposes 14 of the bid evaluation, estimated quantities of the anticipated types 15 of work or trades, and specify how the port district will issue or 16 release work assignments, work orders, or task authorizations 17 pursuant to a unit priced contract for projects, tasks, or other 18 work based on the hourly rates or unit prices bid by the contractor. 19 Contracts must be awarded to the lowest responsible bidder as per 20 RCW 39.04.010. Whenever possible, the port district must invite at 21 least one proposal from a minority or woman contractor who otherwise 22 qualifies under this section.
- (e) Unit priced contractors shall pay prevailing wages for all work that would otherwise be subject to the requirements of chapter 39.12 RCW. Prevailing wages for all work performed pursuant to each work order must be the prevailing wage rates in effect at the 27 beginning date for each contract year. Unit priced contracts shall have prevailing wage rates updated annually. Intents and affidavits for prevailing wages paid shall be submitted annually for all work completed within the previous twelve-month period of the unit priced 31 contract.

32

33 Sec. 2. RCW 87.03.436 and 2010 c 201 s 2 are each amended to

34 read as follows:

Draft p.3

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3 in RCW 39.04.155, may be awarded using the small works roster
 4 process under RCW 39.04.155.
       Sec. 3. RCW 39.04.010 and 2008 c 130 s 16 are each amended to
7 read as follows:
      The definitions in this section apply throughout this chapter
9 unless the context clearly requires otherwise.
       (1) "Award" means the formal decision by the state or
11 municipality notifying a responsible bidder with the lowest
12 responsive bid of the state's or municipality's acceptance of the
13 bid and intent to enter into a contract with the bidder.
14
       (2) "Contract" means a contract in writing for the execution of
15 public work for a fixed or determinable amount duly awarded after
16 advertisement and competitive bid, or a contract awarded under the
17 small works roster process in RCW 39.04.155.
       (3) "Municipality" means every city, county, town, port
18
19 district, district, or other public agency authorized by law to
20 require the execution of public work, except drainage districts,
21 diking districts, diking and drainage improvement districts,
22 drainage improvement districts, diking improvement districts,
23 consolidated diking and drainage improvement districts, consolidated
24 drainage improvement districts, consolidated diking improvement
25 districts, irrigation districts, or other districts authorized by
26 law for the reclamation or development of waste or undeveloped
27 lands.
28
       (4) "Public work" means all work, construction, alteration,
29 repair, or improvement other than ordinary maintenance, executed at
30 the cost of the state or of any municipality, or which is by law a
31 lien or charge on any property therein. All public works, including
32 maintenance when performed by contract shall comply with chapter
33 39.12 RCW. "Public work" does not include work, construction,
34 alteration, repair, or improvement performed under contracts entered
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All contract projects, the estimated cost of which is less than

2 ((three hundred thousand dollars)) the cost thresholds established

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2 into under RCW 36.102.060(7) or leases entered into under RCW
 3 36.102.060(8).
       (5) "Responsible bidder" means a contractor who meets the
 5 criteria in RCW 39.04.350.
       (6) "Small business" means an in-state business, including a
7 sole proprietorship, corporation, partnership, or other legal
 8 entity, that:
9
       (a) Certifies, under penalty of perjury, that it is owned and
10 operated independently from all other businesses and has either:
       (i) Fifty or fewer employees; or
11
       (ii) A gross revenue of less than seven million dollars annually
12
13 as reported on its federal income tax return or its return filed
14 with the department of revenue over the previous three consecutive
15 years; or
16
       (b) Is certified with the office of women and minority business
17 enterprises under chapter 39.19 RCW.
18
       (7) "State" means the state of Washington and all departments,
19 supervisors, commissioners, and agencies of the state.
20
       Sec. 4. RCW 39.04.155 and 2019 c 434 s 5 are each amended to
21
22 read as follows:
       (1) This section provides uniform small works roster provisions
24 to award contracts for construction, building, renovation,
25 remodeling, alteration, repair, or improvement of real property that
26 may be used by state agencies and by any local government that is
27 expressly authorized to use these provisions. These provisions may
28 be used in lieu of other procedures to award contracts for such work
29 with an estimated cost of three hundred fifty thousand dollars or
30 less or the estimated cost is less than the threshold determined by
31 the office of financial management pursuant to subsection (7) of
32 this section, whichever amount is greater. The small works roster
33 process includes the limited public works process authorized under
34 subsection (3) of this section and any local government
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1 into under RCW 36.102.060(4) or under development agreements entered

Commented [WK3]: This is the small business definition that CPARB recommended adding.

Does (a) align with be certified? There momentum on OM certification that the to. Why include (a on inclusion is alrebecause of the various certification proces public agencies es

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1 ((authorized)) to award contracts using the small works roster
2 process under this section may award contracts using the limited
 3 public works process under subsection (3) of this section.
       (2)(a) A state agency or authorized local government may create
 5 a single general small works roster, or may create a small works
 6 roster for different specialties or categories of anticipated work.
7 Where applicable, small works rosters may make distinctions between
8 contractors based upon different geographic areas served by the
 9 contractor. The small works roster or rosters shall consist of all
10 responsible contractors who have requested to be on the list, and
11 where required by law are properly licensed or registered to perform
12 such work in this state. A state agency or local government
13 establishing a small works roster or rosters may require eligible
14 contractors desiring to be placed on a roster or rosters to keep
15 current records of any applicable licenses, certifications,
16 registrations, bonding, insurance, or other appropriate matters on
17 file with the state agency or local government as a condition of
18 being placed on a roster or rosters. At least once a year, the state
19 agency or local government shall publish in a newspaper of general
20 circulation within the jurisdiction a notice of the existence of the
21 roster or rosters and solicit the names of contractors for such
22 roster or rosters. In addition, responsible contractors shall be
23 added to an appropriate roster or rosters at any time they submit a
24 written request and necessary records. Master contracts may be
25 required to be signed that become effective when a specific award is
26 made using a small works roster.
       (b) A state agency establishing a small works roster or rosters
28 shall adopt rules implementing this subsection. A local government
29 establishing a small works roster or rosters shall adopt an
30 ordinance or resolution implementing this subsection. Procedures
31 included in rules adopted by the department of enterprise services
32 in implementing this subsection must be included in any rules
33 providing for a small works roster or rosters that is adopted by
34 another state agency, if the authority for that state agency to
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2 department of enterprise services under chapter 43.19 RCW. An
 3 interlocal contract or agreement between two or more state agencies
 4 or local governments establishing a small works roster or rosters to
 5 be used by the parties to the agreement or contract must clearly
 6 identify the lead entity that is responsible for implementing the
7 provisions of this subsection.
       (c) Procedures shall be established for securing telephone,
9 written, or electronic quotations from contractors on the
10 appropriate small works roster to assure that a competitive price is
11 established and to award contracts to the lowest responsible bidder,
12 as defined in RCW 39.04.010. Invitations for quotations shall
13 include an estimate of the scope and nature of the work to be
14 performed as well as materials and equipment to be furnished.
15 However, detailed plans and specifications need not be included in
16 the invitation. This subsection does not eliminate other
17 requirements for architectural or engineering approvals as to
18 quality and compliance with building codes. Quotations may be
19 invited from all appropriate contractors on the appropriate small
20 works roster. As an alternative, quotations may be invited from at
21 least five contractors on the appropriate small works roster,
22 including at least two small businesses as defined in RCW 39.26.010
23 or women and minority owned businesses certified by the office of
24 minority and women's business enterprises, who have indicated the
25 capability of performing the kind of work being contracted, in a
26 manner that will equitably distribute the opportunity among the
27 contractors on the appropriate roster. However, if the estimated
28 cost of the work is from two hundred fifty thousand dollars to three
29 hundred fifty thousand dollars, or between the cost thresholds
30 determined by the office of financial management pursuant to
31 subsection (7) of this section, a state agency or local government
32 that chooses to solicit bids from less than all the appropriate
33 contractors on the appropriate small works roster must also notify
34 the remaining contractors on the appropriate small works roster that
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1 engage in these activities has been delegated to it by the

Commented [WK4]: Notification requirement for at least two small businesses/MWBE-certified firms.

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1 quotations on the work are being sought. The government has the sole
 2 option of determining whether this notice to the remaining
 3 contractors is made by: (i) Publishing notice in a legal newspaper
 4 in general circulation in the area where the work is to be done;
 5 (ii) mailing a notice to these contractors; or (iii) sending a
 6 notice to these contractors by facsimile or other electronic means.
 7 For purposes of this subsection (2)(c), "equitably distribute" means
 8 that a state agency or local government soliciting bids may not
 9 favor certain contractors on the appropriate small works roster over
10 other contractors on the appropriate small works roster who perform
11 similar services. Additionally, the solicitation of bids provided
12 pursuant to this subsection 2(c) must rotate through the contractors
13 on the appropriate small works roster and must, when qualified
14 contractors are available from the roster who may perform the work
15 or deliver the services within the budget described in the notice or
16 request for proposals, utilize different contractors on different
17 projects and ensure that no contractor receives more than twenty
18 percent of the total contracts let by the agency or local government
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This language is positive in that is attempts to add some of the conheard about age not spreading of awards.

Commented [WK5]: This section would try to increase the rotation among contractors (when there are qualified contractors available).

- 20 (d) A contract awarded from a small works roster under this 21 section need not be advertised.
- (e) Immediately after an award is made, the bid quotations
 3 obtained shall be recorded, open to public inspection, and available
 4 by at least one of the following: Telephone or electronic request.
- (f) For projects awarded under the small works roster process
- 26 established under this subsection, a state agency or authorized
- 27 local government may waive the retainage requirements of RCW
- 28 60.28.011(1)(a), thereby assuming the liability for contractor's
- 29 nonpayment of: (i) Laborers, mechanics, subcontractors,
- 30 materialpersons, and suppliers; and (ii) taxes, increases, and
- 31 penalties under Titles 50, 51, and 82 RCW that may be due from the
- 32 contractor for the project. However, the state agency or local
- 33 government has the right of recovery against the contractor for any
- 34 payments made on the contractor's behalf. Recovery of unpaid wages

Draft p.8

19 that utilize the small works roster.

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1 and benefits are the first priority for actions filed against the 2 contract.
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(3) (a) In lieu of awarding contracts under subsection (2) of
this section, a state agency or authorized local government may
award a contract for work, construction, alteration, repair, or
improvement projects estimated to cost less than fifty thousand
dollars or less than the threshold determined by the office of
financial management pursuant to subsection (7) of this section,
whichever amount is greater, using the limited public works process
provided under this subsection. Public works projects awarded under
this subsection are exempt from the other requirements of the small
works roster process provided under subsection (2) of this section
and are exempt from the requirement that contracts be awarded after

14 advertisement as provided under RCW 39.04.010.

15 (b) For limited public works projects, a state agency or 16 authorized local government shall solicit electronic or written 17 quotations from a minimum of three contractors from the appropriate 18 small works roster and shall award the contract to the lowest 19 responsible bidder as defined under RCW 39.04.010. After an award is 20 made, the quotations shall be open to public inspection and 21 available by electronic request. A state agency or authorized local 22 government must equitably distribute opportunities for limited 23 public works projects among contractors willing to perform in the 24 geographic area of the work. A state agency or authorized local 25 government shall maintain a list of the contractors contacted and 26 the contracts awarded during the previous twenty-four months under 27 the limited public works process, including the name of the 28 contractor, the contractor's registration number, the amount of the 29 contract, a brief description of the type of work performed, and the 30 date the contract was awarded. For limited public works projects, a 31 state agency or authorized local government may waive the payment 32 and performance bond requirements of chapter 39.08 RCW and may waive 33 the retainage requirements of RCW 60.28.011(1)(a), thereby assuming 34 the liability for the contractor's nonpayment of laborers,

- 1 mechanics, subcontractors, materialpersons, suppliers, and taxes,
- 2 increases, and penalties imposed under Titles 50, 51, and 82 RCW
- 3 that may be due from the contractor for the limited public works
- 4 project, however the state agency or authorized local government
- 5 shall have the right of recovery against the contractor for any
- 6 payments made on the contractor's behalf.
- 7 (4) The breaking of any project into units or accomplishing any
- 8 projects by phases is prohibited if it is done for the purpose of
- 9 avoiding the maximum dollar amount of a contract that may be let
- 10 using the small works roster process or limited public works
- 11 process.
- 12 (5) A state agency or authorized local government may use the
- 13 limited public works process in this section to solicit and award
- 14 small works roster contracts to minibusinesses and microbusinesses
- 15 as defined under RCW 39.26.010 that are registered contractors.
- 16 (6) The definitions in this subsection apply throughout this
- 17 section unless the context clearly requires otherwise.
- 18 (a) "Equitably distribute opportunities" means that a state
- 19 agency or authorized local government may not favor certain
- 20 contractors on the appropriate small works roster over other
- 21 contractors on the same roster who perform similar services, must
- 22 rotate through the contractors on the appropriate small works
- 23 roster, and must, when qualified contractors are available from the
- 24 roster who may perform the work or deliver the services within the
- 25 budget described in the notice or request for proposals, utilize
- 26 different contractors on different projects and ensure that no
- 27 contractor receives more than twenty percent of the total contracts
- 28 let by the agency or local government that utilize the small works
- 29 <u>roster</u>.
- 30 (b) "State agency" means the department of enterprise services,
- 31 the state parks and recreation commission, the department of natural $\ensuremath{\text{0}}$
- 32 resources, the department of fish and wildlife, the department of
- 33 transportation, any institution of higher education as defined under
- 34 RCW 28B.10.016, and any other state agency delegated authority by

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activities.

(7) The dollar thresholds established in subsections (1),

(2) (c), and (3) (a) this section must be adjusted for inflation by
the office of financial management every five years based upon
changes in the building cost index during that time period.

"Building cost index" means the building cost index for Seattle,
Washington, compiled by engineering news record, a nationally
recognized professional construction trade periodical. The building
cost index uses average skilled construction labor rates, structural
steel, concrete, and lumber as the basis of measurement. The office
of financial management must calculate the new dollar threshold and
transmit it to the office of the code reviser for publication in the
Washington State Register by December 1, 2023, and every five years
thereafter, and any change shall not take effect before the end of
the regular legislative session in the next year.
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1 the department of enterprise services to engage in construction,
2 building, renovation, remodeling, alteration, improvement, or repair

Is Seattle the best option for Statewide inflation adjustments? Is there a different "state wide" index that might make sense to reference here?

Commented [WK6]: This is an automatic increase in the thresholds based on inflation. OFM would have to provide the new threshold by December 1 every five years, and the new threshold would not go into effect until after the legislative session (in case the legislature wanted to make any changes).

- 20 **Sec. 5.** RCW 39.08.010 and 2017 c 75 s 1 are each amended to 21 read as follows:
- (1) (a) Whenever any board, council, commission, trustees, or body acting for the state or any county or municipality or any public body must contract with any person or corporation to do any work for the state, county, or municipality, or other public body, city, town, or district, such board, council, commission, trustees, or body must require the person or persons with whom such contract is made to make, execute, and deliver to such board, council, commission, trustees, or body a good and sufficient bond, with a surety company as surety, conditioned that such person or persons must:
- 32 (i) Faithfully perform all the provisions of such contract;
- 33 (ii) Pay all laborers, mechanics, and subcontractors and
- 34 material suppliers, and all persons who supply such person or

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- 1 persons, or subcontractors, with provisions and supplies for the 2 carrying on of such work; and
- 3 (iii) Pay the taxes, increases, and penalties incurred on the
- 4 project under Titles 50, 51, and 82 RCW on: (A) Projects referred to
- 5 in RCW 60.28.011(1)(b); and/or (B) projects for which the bond is
- 6 conditioned on the payment of such taxes, increases, and penalties.
- (b) The bond, in cases of cities and towns, must be filed with
- 8 the clerk or comptroller thereof, and any person or persons
- 9 performing such services or furnishing material to any subcontractor
- 10 has the same right under the provisions of such bond as if such
- 11 work, services, or material was furnished to the original
- 12 contractor.
- 13 (2) The provisions of RCW 39.08.010 through 39.08.030 do not
- 14 apply to any money loaned or advanced to any such contractor,
- 15 subcontractor, or other person in the performance of any such work.
- 16 (3) On contracts of one hundred fifty thousand dollars or less,
- 17 at the option of the contractor or the general
- 18 contractor/construction manager as defined in RCW 39.10.210, the
- 19 respective public entity may, in lieu of the bond, retain ten
- 20 percent of the contract amount for a period of thirty days after
- 21 date of final acceptance, or until receipt of all necessary releases
- 22 from the department of revenue, the employment security department,
- 23 and the department of labor and industries and settlement of any
- 24 liens filed under chapter 60.28 RCW, whichever is later. The
- 25 recovery of unpaid wages and benefits must be the first priority for
- 26 any actions filed against retainage held by a state agency or
- 27 authorized local government.
- 28 (4) For contracts of one hundred fifty thousand dollars or less,
- 29 the public entity may accept a full payment and performance bond
- 30 from an individual surety or sureties.
- (5) The surety must agree to be bound by the laws of the state
- 32 of Washington and subjected to the jurisdiction of the state of
- 33 Washington.

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       (6) (a) This requirements of this section do not apply to
  contracts of less than ten thousand dollars or the amount determined
 3 by the office of financial management as provided in (b) of this
  subsection, whichever amount is greater.
       (b) From a baseline of ten thousand dollars on January 1, 2022,
  the office of financial management must adjust the threshold in this
 7 subsection every five years, beginning January 1, 2024, based on
  inflation. The inflation determination shall be based upon changes
  in the building cost index during that time period. "Building cost
10 index" means the building cost index for Seattle, Washington,
11 compiled by engineering news record, a nationally recognized
12 professional construction trade periodical. The building cost index
13 uses average skilled construction labor rates, structural steel,
14 concrete, and lumber as the basis of measurement. The resulting
15 amount shall be rounded to the nearest thousand dollars. The office
16 of financial management must calculate the new dollar threshold and
17 transmit it to the office of the code reviser for publication in the
18 Washington State Register at least one month before the new dollar
  threshold is to take effect.
19
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Commented [WK7]: Exemption from performance bond requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation. This can be changed to match the increase mechanism in Section 7 if desired.

22 **Sec. 6.** RCW 60.28.011 and 2017 c 302 s 1 are each amended to 23 read as follows:

24 (1) (a) Except as provided in (b) of this subsection or in
25 subsection (13) of this section, public improvement contracts must
26 provide, and public bodies must reserve, a contract retainage not to
27 exceed five percent of the moneys earned by the contractor as a
28 trust fund for the protection and payment of: (i) The claims of any
29 person arising under the contract; and (ii) the state with respect
30 to taxes, increases, and penalties imposed pursuant to Titles 50,
31 51, and 82 RCW which may be due from such contractor.

32 (b) Public improvement contracts funded in whole or in part by 33 federal transportation funds must rely upon the contract bond as 34 referred to in chapter 39.08 RCW for the protection and payment of:

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- 1 (i) The claims of any person or persons arising under the contract
- 2 to the extent such claims are provided for in RCW 39.08.010; and
- 3 (ii) the state with respect to taxes, increases, and penalties
- 4 incurred on the public improvement project under Titles 50, 51, and
- 5 82 RCW which may be due. The contract bond must remain in full force
- 6 and effect until, at a minimum, all claims filed in compliance with
- 7 chapter 39.08 RCW are resolved.
- 8 (2) Every person performing labor or furnishing supplies toward
- 9 the completion of a public improvement contract has a lien upon
- 10 moneys reserved by a public body under the provisions of a public
- 11 improvement contract. However, the notice of the lien of the
- 12 claimant must be given within forty-five days of completion of the
- 13 contract work, and in the manner provided in RCW 39.08.030.
- 14 (3) The contractor at any time may request the contract
- 15 retainage be reduced to one hundred percent of the value of the work
- 16 remaining on the project.
- 17 (a) After completion of all contract work other than
- 18 landscaping, the contractor may request that the public body release
- 19 and pay in full the amounts retained during the performance of the
- 20 contract, and sixty days thereafter the public body must release and
- 21 pay in full the amounts retained (other than continuing retention of
- 22 five percent of the moneys earned for landscaping) subject to the
- 23 provisions of chapter 39.12 RCW and this chapter.
- (b) Sixty days after completion of all contract work the public
- 25 body must release and pay in full the amounts retained during the
- 26 performance of the contract subject to the provisions of chapter
- 27 39.12 RCW and this chapter.
- 28 (4) The moneys reserved by a public body under the provisions of
- 29 a public improvement contract, at the option of the contractor, must
- 30 be:
- 31 (a) Retained in a fund by the public body;
- 32 (b) Deposited by the public body in an interest bearing account
- 33 in a bank, mutual savings bank, or savings and loan association.

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- 4 body. When the moneys reserved are placed in escrow, the public body
- $5\,$ must issue a check representing the sum of the moneys reserved
- $\ensuremath{\text{6}}$ payable to the bank or trust company and the contractor jointly.
- 7 This check must be converted into bonds and securities chosen by the
- 8 contractor and approved by the public body and the bonds and
- 9 securities must be held in escrow. Interest on the bonds and
- 10 securities must be paid to the contractor as the interest accrues.
- 11 (5) The contractor or subcontractor may withhold payment of not
- 12 more than five percent from the moneys earned by any subcontractor
- 13 or sub-subcontractor or supplier contracted with by the contractor
- 14 to provide labor, materials, or equipment to the public project.
- 15 Whenever the contractor or subcontractor reserves funds earned by a
- 16 subcontractor or sub-subcontractor or supplier, the contractor or
- 17 subcontractor must pay interest to the subcontractor or sub-
- 18 subcontractor or supplier at a rate equal to that received by the
- 19 contractor or subcontractor from reserved funds.
- 20 (6) A contractor may submit a bond for all or any portion of the
- 21 contract retainage in a form acceptable to the public body and from
- 22 an authorized surety insurer. The public body may require that the
- 23 authorized surety have a minimum A.M. Best financial strength rating
- 24 so long as that minimum rating does not exceed A-. The public body
- 25 must comply with the provisions of RCW 48.28.010. At any time prior
- 26 to final formal acceptance of the project, a subcontractor may
- 27 request the contractor to submit a bond to the public owner for that
- 28 portion of the contractor's retainage pertaining to the
- 29 subcontractor in a form acceptable to the public body and from a
- 30 bonding company meeting standards established by the public body.
- 31 The contractor may withhold the subcontractor's portion of the bond
- 32 premium. Within thirty days of receipt of the request, the
- 33 contractor shall provide and the public body shall accept a bond
- 34 meeting these requirements unless the public body can demonstrate

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1 good cause for refusing to accept it, the bond is not commercially
 2 available, or the subcontractor refuses to pay the subcontractor's
 3 portion of the bond premium and to provide the contractor with a
 4 like bond. The contractor's bond and any proceeds therefrom are
 5 subject to all claims and liens and in the same manner and priority
 6 as set forth for retained percentages in this chapter. The public
7 body must release the bonded portion of the retained funds to the
8 contractor within thirty days of accepting the bond from the
 9 contractor. Whenever a public body accepts a bond in lieu of
10 retained funds from a contractor, the contractor must accept like
11 bonds from any subcontractors or suppliers from which the contractor
12 has retained funds. The contractor must then release the funds
13 retained from the subcontractor or supplier to the subcontractor or
14 supplier within thirty days of accepting the bond from the
15 subcontractor or supplier.
       (7) If the public body administering a contract, after a
17 substantial portion of the work has been completed, finds that an
18 unreasonable delay will occur in the completion of the remaining
19 portion of the contract for any reason not the result of a breach
20 thereof, it may, if the contractor agrees, delete from the contract
21 the remaining work and accept as final the improvement at the stage
22 of completion then attained and make payment in proportion to the
23 amount of the work accomplished and in this case any amounts
24 retained and accumulated under this section must be held for a
25 period of sixty days following the completion. In the event that the
26 work is terminated before final completion as provided in this
27 section, the public body may thereafter enter into a new contract
28 with the same contractor to perform the remaining work or
29 improvement for an amount equal to or less than the cost of the
30 remaining work as was provided for in the original contract without
31 advertisement or bid. The provisions of this chapter are exclusive
32 and supersede all provisions and regulations in conflict herewith.
       (8) Whenever the department of transportation has contracted for
34 the construction of two or more ferry vessels, sixty days after
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1 completion of all contract work on each ferry vessel, the department
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- 2 must release and pay in full the amounts retained in connection with
- 3 the construction of the vessel subject to the provisions of RCW
- 4 60.28.021 and chapter 39.12 RCW. However, the department of
- 5 transportation may at its discretion condition the release of funds
- 6 retained in connection with the completed ferry upon the contractor
- 7 delivering a good and sufficient bond with two or more sureties, or
- 8 with a surety company, in the amount of the retained funds to be
- 9 released to the contractor, conditioned that no taxes may be
- 10 certified or claims filed for work on the ferry after a period of
- 11 sixty days following completion of the ferry; and if taxes are
- 12 certified or claims filed, recovery may be had on the bond by the
- 13 department of revenue, the employment security department, the
- 14 department of labor and industries, and the material suppliers and
- 15 laborers filing claims.
- 16 (9) Except as provided in subsection (1) of this section,
- 17 reservation by a public body for any purpose from the moneys earned
- 18 by a contractor by fulfilling its responsibilities under public
- 19 improvement contracts is prohibited.
- (10) Contracts on projects funded in whole or in part by farmers
- 21 home administration and subject to farmers home administration
- 22 regulations are not subject to subsections (1) through (9) of this
- 23 section.
- 24 (11) This subsection applies only to a public body that has
- 25 contracted for the construction of a facility using the general
- 26 contractor/construction manager procedure, as defined under RCW
- 27 39.10.210. If the work performed by a subcontractor on the project
- 28 has been completed within the first half of the time provided in the
- 29 general contractor/construction manager contract for completing the
- 30 work, the public body may accept the completion of the subcontract.
- 31 The public body must give public notice of this acceptance. After a
- 32 forty-five day period for giving notice of liens, and compliance
- 33 with the retainage release procedures in RCW 60.28.021, the public
- 34 body may release that portion of the retained funds associated with

- 1 the subcontract. Claims against the retained funds after the forty-2 five day period are not valid.
- 3 (12) The definitions in this subsection apply throughout this 4 section unless the context clearly requires otherwise.
- 5 (a) "Contract retainage" means an amount reserved by a public 6 body from the moneys earned by a person under a public improvement 7 contract.
- 8 (b) "Person" means a person or persons, mechanic, subcontractor,
 9 or materialperson who performs labor or provides materials for a
 10 public improvement contract, and any other person who supplies the
 11 person with provisions or supplies for the carrying on of a public
 12 improvement contract.
- 13 (c) "Public body" means the state, or a county, city, town, 14 district, board, or other public body.
- 15 (d) "Public improvement contract" means a contract for public 16 improvements or work, other than for professional services, or a 17 work order as defined in RCW 39.10.210.
- (13) (a) The requirements of this section do not apply to
 contracts of less than ten thousand dollars or the amount determined
 by the office of financial management as provided in (b) of this
 subsection, whichever amount is greater.

(b) From a baseline of ten thousand dollars on January 1, 2022,

- the office of financial management must adjust the threshold in this
 subsection every five years, beginning January 1, 2024, based on
 inflation. The inflation determination shall be based upon changes
 in the building cost index during that time period. "Building cost
 index" means the building cost index for Seattle, Washington,
 compiled by engineering news record, a nationally recognized
 professional construction trade periodical. The building cost index
 uses average skilled construction labor rates, structural steel,
- 31 concrete, and lumber as the basis of measurement. The resulting
- 32 amount shall be rounded to the nearest thousand dollars. The office
- 33 of financial management must calculate the new dollar threshold and
- 34 transmit it to the office of the code reviser for publication in the

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1 Washington State Register at least one month before the new dollar
 2 threshold is to take effect.
       Sec. 7. RCW 39.19.120 and 1987 c 328 s 7 are each amended to
 5 read as follows:
       The office shall be the sole authority to perform certification
7 of minority business enterprises, socially and economically
 8 disadvantaged business enterprises, and women's business enterprises
 9 throughout the state of Washington. ((Certification by the state
10 office will allow)) Such certification shall be sufficient to
11 qualify these firms to participate in programs for these enterprises
12 administered by the state of Washington, any city, town, county,
13 special purpose district, public corporation created by the state,
14 municipal corporation, or quasi-municipal corporation within the
15 state of Washington, and no program may require qualifications or
16 credentials beyond certification by the office in order for an
17 enterprise qualify as a minority business enterprise, a socially and
18 economically disadvantaged business enterprise, or a women's
19 business enterprise.
20
       This statewide certification process will prevent duplication of
21 effort, achieve efficiency, and permit local jurisdictions to
22 further develop, implement, and/or enhance comprehensive systems of
23 monitoring and compliance for contracts issued by their agencies.
24
25
       Sec. 8. RCW 39.19.250 and 2021 c 160 s 7 are each amended to
26 read as follows:
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(1) For the purpose of annual reporting on progress required by

this chapter, each state agency, local government, and educational institution shall submit data to the office and the office of minority and women's business enterprises on the participation by qualified minority and women-owned and controlled businesses in the agency's, government's, or institution's contracts and other related information requested by the director. Submissions shall include the

Commented [WK8]: Exemption from retainage requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation.

Commented [WK9]: This was an attempt to clarify/reinforce that the certification by OMWRE is sufficient for any programs administered by local governments (and others).

Does this section align OK with section 3 (6) which has business size thresholds included in statute as an "or" to being officially certified by OMWBE?

numbers and percent of certified minority and women owned businesses

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and small businesses on the agency, government, or institution's
small works rosters and the percent of contract awards and dollar
amount of contracts awarded to such firms. The director of the
office of minority and women's business enterprises shall determine
the content and format of the data and the reporting schedule, which
must be at least annually. Each agency, government, or institution
shall place the data reported to the office on the reporting
entities' website in a location related to procurement.
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- 9 (2) The office must develop and maintain a list of contact
 10 people at each state agency and educational institution who are able
 11 to present to hearings of the appropriate committees of the
 12 legislature its progress in carrying out the purposes of chapter
 13 39.19 RCW.
- 14 (3) The office must submit a report aggregating the data 15 received from each state agency, local government, and educational 16 institution, and the information identified and actions taken under 17 RCW 39.19.060(3) and 39.19.090(4), to the legislature and the 18 governor.
- 19 (4) A city or county fully planning under RCW 36.70A.040 that
 20 fails to provide the information required under this section is
 21 ineligible for grants from the department of commerce under chapter
 22 36.70A. RCW.
- 23 (5) For the purposes of this section, "local government" means
 24 any city, town, county, special purpose district, public corporation
 25 created by the state, municipal corporation, or quasi-municipal
 26 corporation.

NEW SECTION. Sec. 9. A new section is added to chapter 36.70A RCW 29 to read as follows:

- 30 (1) Compliance with section 8 of this act shall be a requirement 31 for any county or city fully planning under RCW 36.70A.040 to be eligible 32 to receive a grant from the department under this chapter.
- 33 (2) The department may award grants to a public agency with 34 appropriate expertise and funded by local governments to assist local

Commented [WK10]: Language detailing the small works roster information that would be required to be submitted.

Commented [WK11]: This would require the agency, etc. to post the information reported to OMWBE on its website.

Commented [WK12]: Here's the requirement for cities/counties fully planning under RCW 36.70A.040 to provide MWBE participation information in order to be eligible for grants. I added language to Section 9 that would allow Commerce to give a grant to MRSC to help local governments with this reporting.

RCW 39.19.060 also contains data reporting requirements (along with planning requirements), but they currently only pertain to agencies and educational institutions.

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1 governments in (a) adopting regulations allowing for contractors to be
2 selected on the basis of criteria ensuring they are qualified to perform
3 the work solicited, and that a contract is not solely awarded on the
4 basis of cost when special management, skills, experience, or other
5 criteria are important to performance; and (b) providing the information
6 required in section 8.
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8 Sec. 10. RCW 39.19.030 and 1996 c 69 s 5 are each amended to 9 read as follows:

10 There is hereby created the office of minority and women's 11 business enterprises. The governor shall appoint a director for the 12 office, subject to confirmation by the senate. The director may 13 employ a deputy director and a confidential secretary, both of which 14 shall be exempt under chapter 41.06 RCW, and such staff as are 15 necessary to carry out the purposes of this chapter.

The office shall consult with the minority and women's business 16 17 enterprises advisory committee to:

- (1) Develop, plan, and implement programs to provide an 18 19 opportunity for participation by qualified minority and women-owned 20 and controlled businesses in public works and the process by which 21 goods and services are procured by state agencies and educational 22 institutions from the private sector;
- (2) Develop a comprehensive plan insuring that qualified 24 minority and women-owned and controlled businesses are provided an 25 opportunity to participate in public contracts for public works and 26 goods and services, and develop programs for assisting qualified 27 businesses in applying for such contracts;
- (3) Identify barriers to equal participation by qualified 28 29 minority and women-owned and controlled businesses in all state 30 agency and educational institution contracts;
- (4) Establish annual overall goals for participation by 32 qualified minority and women-owned and controlled businesses for 33 each state agency and educational institution to be administered on 34 a contract-by-contract basis or on a class-of-contracts basis; Draft p.21

Commented [WK13]: This should allow Commerce to provide funds to a group like MRSC t assist local governments with this data collection.

Commented [WK14]: Here's the requirement for OMWBE to assist businesses in applying for the contracts.

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1 (5) Develop and maintain a central minority and women's business 2 enterprise certification list for all state agencies and educational 3 institutions. No business is entitled to certification under this 4 chapter unless it meets the definition of small business concern as 5 established by the office. All applications for certification under 6 this chapter shall be sworn under oath; (6) Develop, implement, and operate a system of monitoring
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- 8 compliance with this chapter;
- 9 (7) Adopt rules under chapter 34.05 RCW, the Administrative 10 Procedure Act, governing: (a) Establishment of agency goals; (b)
- 11 development and maintenance of a central minority and women's
- 12 business enterprise certification program, including a definition of
- 13 "small business concern" which shall be consistent with the small
- 14 business requirements defined under section 3 of the Small Business
- 15 Act, 15 U.S.C. Sec. 632, and its implementing regulations as
- 16 guidance; (c) procedures for monitoring and enforcing compliance
- 17 with goals, regulations, contract provisions, and this chapter; (d)
- 18 utilization of standard clauses by state agencies and educational
- 19 institutions, as specified in RCW 39.19.050; and (e) determination
- 20 of an agency's or educational institution's goal attainment
- 21 consistent with the limitations of RCW 39.19.075;
- 22 (8) Submit an annual report to the governor and the legislature
- 23 outlining the progress in implementing this chapter;
- 24 (9) Investigate complaints of violations of this chapter with
- 25 the assistance of the involved agency or educational institution;
- 26 and
- 27 (10) Cooperate and act jointly or by division of labor with the
- 28 United States or other states, and with political subdivisions of
- 29 the state of Washington and their respective minority, socially and
- 30 economically disadvantaged and women business enterprise programs to
- 31 carry out the purposes of this chapter. However, the power which may
- 32 be exercised by the office under this subsection permits
- 33 investigation and imposition of sanctions only if the investigation
- 34 relates to a possible violation of chapter 39.19 RCW, and not to

1 violation of local ordinances, rules, regulations, however 2 denominated, adopted by political subdivisions of the state. NEW SECTION. Sec. 11. A new section is added to chapter 39.10 RCW 5 to read as follows: The department of commerce may award grants to a public agency with 7 appropriate expertise and funded by local governments to provide 8 assistance to local governments in utilizing the procedures under this 9 chapter and in utilizing minority and women's business enterprises 10 certified under section 7 of this act, and may award grants to non-11 profit organizations to provide minority and women businesses certified 12 under chapter 39.19 RCW for assistance and training in applying for and 13 participating in public works small works rosters under chapter 39.04 14 RCW, and in establishing qualifications for specialized work for public 15 agencies. 16 17 18 19 20 21 --- END ---24 25 26 27 28 29 30

Commented [WK15]: Language to allow Commerce to provide grants to a group like MRSC to work with local governments on alternative public works contracting procedures and in using MWBE, and allowing Commerce to provide a grant to a non-profit to work with MWBE in participating in small works rosters and in establishing specialized qualifications for public agencies.

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October 27, 2021

Rep Pollet's draft bill - Small Works Roster

SB Owners Comments:

- 1. Tie Small Works roster threshold increases to state-wide inflation factor.
 - Large businesses were opposed to applying an inflation factor
 - When more projects are under the small works roster threshold, the agency may choose to offer a specific opportunity to only five contractors on their list.
 - Some businesses would like to restrict that option and require open access for all projects to all listed contractors, especially if the threshold moves above the \$350,000 amount
 - O No to raising the threshold. The \$350,000 threshold is doable as a starting point for small businesses.
 - o Consider levels of thresholds for micro and macro businesses.
 - o Monitor those businesses that are approved to ensure they are truly a small business financial statements etc...
 - o Consideration for ample lead time to review bid documents.
- 2. CPARB supported Recommendations:

Note: These recommendations require the legislature to identify the appropriate group or state agency to create and maintain this work

- a. Create a state-wide centralized list of small work roster for all agencies
 - Current system is flawed, not sure if centralized state-wide system would be any improvement?
 - o If centralized, Business owners could lose the 'personal touch' to build relationships with individual agencies.
 - o If centralized, it needs to be transparent and not a means for Agencies and Primes to hide behind.
 - o There are concerns it may cause more <u>red tape</u> for the small business to really reach the individual agencies.
 - O Concerned a centralized entity would be hard to govern. Meaning the same companies getting a majority of the work.
 - Concerned that companies that form subsidiaries are not truly 'small businesses' because they are funding and supported by a Large business.
- b. Create centralized list of certification /registration program for disadvantage businesses
 - o What is the value of certifications?
 - Especially in the environment of lowest bidder.
- c. Coordinate schedule for significant outreach events between public agencies and other stakeholders
 - o What is the ROI for these events?
 - o Are small businesses getting access to bid projects?

- o If even schedules are coordinated, would like to see some kind of tracking or monitoring put in place to measure success.
- d. Provide professional assistance to local government for contracting guidance and marketing and outreach to contractors
- e. Provide programing assistance to small businesses to build compacity
 - o MRSC needs to be better marketed. Many companies don't know about MRSC like they are familiar with PTAC or OMWBE.
 - o Consider a separate website dedicated to providing information and access to resources for small businesses.
 - Example: Understand access to capital and what is the commitment as a small business?
 - o How will the centralize program measure the success of the program for the small business owner?
 - What is the ROI for the small businesses?
 - Is the small business being profitable?
 - o Workshop on how best to use your certification.
 - Specific workshops for A/E firms specific to rate reviews etc...

Anthony Ammirati Comments

Hello Everyone,

Here is my email and notes on section 2(c).

I read through the proposed changes and I believe the intent of the "equitable distribution" is on the "invitation" side, not the award as see it in the new language added to the last sentence of 2(c). I completely agree, that if an agency wants to use the "alternative" method of not inviting all listed companies that have indicated they can perform the work, the 20% rule is appropriate, but if I'm going to solicit from all companies listed and I want to award to the lowest, responsible bidder... I don't feel like agencies should be forced to only award a contractor 20% of all contracts, which should also have a timeframe added.

Also, under the SWR, agencies do not need to provide a "budget" in the notice or rfp, only an "estimate of the scope and nature of the work to be performed as well as materials and equipment to be furnished. However, detailed plans and specifications need not be included in the invitation." It is unfortunate that the word "estimate" is used because it implies cost.

Perhaps the last sentence can be revised as follows to clarify:

- other contractors on the appropriate small works roster who perform
 similar services. Additionally, agencies utilizing the alternative
 method of the selicitation of soliciting bids provided pursuant to
 this subsection 2(c) must rotate through the contractors on the
 appropriate small works roster and must, when qualified contractors
 are available from the roster who may perform the work or deliver
 the services within the budget scope described in the notice or
 request for proposals, utilize different contractors on different
 projects and ensure that no contractor receives more than twenty
 percent of the total contracts let within a one (1) year period by
- 20 the agency or local government that utilize the small works roster.

Aleanna Kondelis Comments

Kellen Wright 360-786-7134

House Committee on Local Government
September 17, 2021 (8:45 AM)

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON: Sec. 1. RCW 53.08.120 and 2018 c 149 s 2 are each amended to 5 6 read as follows: (1) All material and work required by a port district not 8 meeting the definition of public work in RCW 39.04.010(4) may be 9 procured in the open market or by contract and all work ordered may 10 be done by contract or day labor. (2) (a) All such contracts for work meeting the definition of 12 "public work" in RCW 39.04.010(4), the estimated cost of which 13 exceeds (($\frac{\text{three hundred thousand dollars}}{\text{thousand dollars}}$)) the cost thresholds 14 established in RCW 39.04.155, shall be awarded using a competitive 15 bid process. The contract must be awarded at public bidding upon 16 notice published in a newspaper of general circulation in the 17 district at least thirteen days before the last date upon which bids 18 will be received, calling for bids upon the work, plans and 19 specifications for which shall then be on file in the office of the Draft p.1

AN ACT Relating to public works contracting;

Commented [WK1]: This is aligning port districts with the general small works roster statute.

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2 on such work or material based upon plans and specifications
 3 submitted by the bidder. The competitive bidding requirements for
 4 purchases or public works may be waived pursuant to RCW 39.04.280 if
 5 an exemption contained within that section applies to the purchase
 6 or public work.
       (b) For all contracts related to work meeting the definition of
 8 "public work" in RCW 39.04.010(4), ((that are estimated at three
 9 hundred thousand dollars or less)) the estimated cost of which do
10 not exceed the cost thresholds established in RCW 39.04.155, a port
11 district may let contracts using the small works roster process
12 under RCW 39.04.155 in lieu of advertising for bids. Whenever
13 possible, the managing official shall invite at least one proposal
14 from a minority contractor who shall otherwise qualify under this
15 section.
       When awarding such a contract for work, when utilizing proposals
17 from the small works roster, the managing official shall give weight
18 to the contractor submitting the lowest and best proposal, and
19 whenever it would not violate the public interest, such contracts
20 shall be distributed equally among contractors, including minority
21 contractors, on the small works roster.
22
       (c) Any port district may construct any public work, as defined
23 in RCW 39.04.010, by contract without calling for bids whenever the
24 estimated cost of the work or improvement, including cost of
25 materials, supplies, and equipment, will not exceed the sum of forty
26 thousand dollars. A "public works project" means a complete project.
27 The restrictions in this subsection do not permit the division of
28 the project into units of work or classes of work to avoid calling
29 for bids. The port district managing official shall make his or her
30 best effort to reach out to qualified contractors, including
31 certified minority and woman-owned contractors.
       (3) (a) A port district may procure public works with a unit
```

33 priced contract under this section or RCW 39.04.010(2) for the

1 commission for public inspection. The same notice may call for bids

Draft p.2

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1 purpose of completing anticipated types of work based on hourly
2 rates or unit pricing for one or more categories of work or trades.
```

- (b) For the purposes of this section, unit priced contract means 4 a competitively bid contract in which public works are anticipated 5 on a recurring basis to meet the business or operational needs of a 6 port district, under which the contractor agrees to a fixed period 7 indefinite quantity delivery of work, at a defined unit price, for 8 each category of work.
- (c) Unit priced contracts must be executed for an initial 10 contract term not to exceed three years, with the port district 11 having the option of extending or renewing the unit priced contract 12 for one additional year.
- (d) Invitations for unit priced bids shall include, for purposes 14 of the bid evaluation, estimated quantities of the anticipated types 15 of work or trades, and specify how the port district will issue or 16 release work assignments, work orders, or task authorizations 17 pursuant to a unit priced contract for projects, tasks, or other 18 work based on the hourly rates or unit prices bid by the contractor. 19 Contracts must be awarded to the lowest responsible bidder as per 20 RCW 39.04.010. Whenever possible, the port district must invite at 21 least one proposal from a minority or woman contractor who otherwise 22 qualifies under this section.
- (e) Unit priced contractors shall pay prevailing wages for all 24 work that would otherwise be subject to the requirements of chapter 25 39.12 RCW. Prevailing wages for all work performed pursuant to each 26 work order must be the prevailing wage rates in effect at the 27 beginning date for each contract year. Unit priced contracts shall 28 have prevailing wage rates updated annually. Intents and affidavits 29 for prevailing wages paid shall be submitted annually for all work 30 completed within the previous twelve-month period of the unit priced 31 contract.

32

Sec. 2. RCW 87.03.436 and 2010 c 201 s 2 are each amende

p.3

34 read as follows:

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Commented [WK2]: This section is aligning irrigation districts with the general small

works roster statute.

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3 in RCW 39.04.155, may be awarded using the small works roster
 4 process under RCW 39.04.155.
       Sec. 3. RCW 39.04.010 and 2008 c 130 s 16 are each amended to
7 read as follows:
      The definitions in this section apply throughout this chapter
9 unless the context clearly requires otherwise.
       (1) "Award" means the formal decision by the state or
11 municipality notifying a responsible bidder with the lowest
12 responsive bid of the state's or municipality's acceptance of the
13 bid and intent to enter into a contract with the bidder.
14
       (2) "Contract" means a contract in writing for the execution of
15 public work for a fixed or determinable amount duly awarded after
16 advertisement and competitive bid, or a contract awarded under the
17 small works roster process in RCW 39.04.155.
       (3) "Municipality" means every city, county, town, port
18
19 district, district, or other public agency authorized by law to
20 require the execution of public work, except drainage districts,
21 diking districts, diking and drainage improvement districts,
22 drainage improvement districts, diking improvement districts,
23 consolidated diking and drainage improvement districts, consolidated
24 drainage improvement districts, consolidated diking improvement
25 districts, irrigation districts, or other districts authorized by
26 law for the reclamation or development of waste or undeveloped
27 lands.
28
       (4) "Public work" means all work, construction, alteration,
29 repair, or improvement other than ordinary maintenance, executed at
30 the cost of the state or of any municipality, or which is by law a
31 lien or charge on any property therein. All public works, including
32 maintenance when performed by contract shall comply with chapter
33 39.12 RCW. "Public work" does not include work, construction,
34 alteration, repair, or improvement performed under contracts entered
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All contract projects, the estimated cost of which is less than

2 ((three hundred thousand dollars)) the cost thresholds established

1

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1 into under RCW 36.102.060(4) or under development agreements entered 2 into under RCW 36.102.060(7) or leases entered into under RCW 36.102.060(8).
```

- 4 (5) "Responsible bidder" means a contractor who meets the 5 criteria in RCW 39.04.350.
- 6 (6) "Small business" means an in-state business, including
 7 sole proprietorship, corporation, partnership, or other legal
 8 entity, that:
- 9 <u>(a) Certifies, under penalty of perjury, that it is owned and</u> 10 operated independently from all other businesses and has either:
- 11 (i) Fifty or fewer employees; or
- 12 (ii) A gross revenue of less than seven million dollars annually
- 13 as reported on its federal income tax return or its return filed
- 14 with the department of revenue over the previous three consecutive
- 15 years; or

20

- 16 (b) Is certified with the office of women and minority business
 17 enterprises under chapter 39.19 RCW.
- 18 (7) "State" means the state of Washington and all departments,
- 19 supervisors, commissioners, and agencies of the state.
- 21 **Sec. 4.** RCW 39.04.155 and 2019 c 434 s 5 are each amended to 22 read as follows:
- 23 (1) This section provides uniform small works roster provisions
- 25 remodeling, alteration, repair, or improvement of real property that
- 26 may be used by state agencies and by any local government that is
- 27 expressly authorized to use these provisions. These provisions may

24 to award contracts for construction, building, renovation,

- 28 be used in lieu of other procedures to award contracts for such work
- 29 with an estimated cost of three hundred fifty thousand dollars or
- 30 less or the estimated cost is less than the threshold determined by
- 31 the office of financial management pursuant to subsection (7)
- 32 this section, whichever amount is greater. The small works roster
- 33 process includes the limited public works process authorized under
- 34 subsection (3) of this section and any local government

any local government that is

may h work

Commented [WK3]: This is the small business

definition that CPARB recommended adding

orks roster

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1 ((authorized)) to award contracts using the small works roster
2 process under this section may award contracts using the limited
 3 public works process under subsection (3) of this section.
       (2)(a) A state agency or authorized local government may create
 5 a single general small works roster, or may create a small works
 6 roster for different specialties or categories of anticipated work.
7 Where applicable, small works rosters may make distinctions between
8 contractors based upon different geographic areas served by the
 9 contractor. The small works roster or rosters shall consist of all
10 responsible contractors who have requested to be on the list, and
11 where required by law are properly licensed or registered to perform
12 such work in this state. A state agency or local government
13 establishing a small works roster or rosters may require eligible
14 contractors desiring to be placed on a roster or rosters to keep
15 current records of any applicable licenses, certifications,
16 registrations, bonding, insurance, or other appropriate matters on
17 file with the state agency or local government as a condition of
18 being placed on a roster or rosters. At least once a year, the state
19 agency or local government shall publish in a newspaper of general
20 circulation within the jurisdiction a notice of the existence of the
21 roster or rosters and solicit the names of contractors for such
22 roster or rosters. In addition, responsible contractors shall be
23 added to an appropriate roster or rosters at any time they submit a
24 written request and necessary records. Master contracts may be
25 required to be signed that become effective when a specific award is
26 made using a small works roster.
       (b) A state agency establishing a small works roster or rosters
28 shall adopt rules implementing this subsection. A local government
29 establishing a small works roster or rosters shall adopt an
30 ordinance or resolution implementing this subsection. Procedures
31 included in rules adopted by the department of enterprise services
32 in implementing this subsection must be included in any rules
33 providing for a small works roster or rosters that is adopted by
34 another state agency, if the authority for that state agency to
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                                  p.6
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2 department of enterprise services under chapter 43.19 RCW. An
 3 interlocal contract or agreement between two or more state agencies
 4 or local governments establishing a small works roster or rosters to
 5 be used by the parties to the agreement or contract must clearly
 6 identify the lead entity that is responsible for implementing the
7 provisions of this subsection.
       (c) Procedures shall be established for securing telephone,
9 written, or electronic quotations from contractors on the
10 appropriate small works roster to assure that a competitive price is
11 established and to award contracts to the lowest responsible bidder,
12 as defined in RCW 39.04.010. Invitations for quotations shall
13 include an estimate of the scope and nature of the work to be
14 performed as well as materials and equipment to be furnished.
15 However, detailed plans and specifications need not be included in
16 the invitation. This subsection does not eliminate other
17 requirements for architectural or engineering approvals as to
18 quality and compliance with building codes. Quotations may be
19 invited from all appropriate contractors on the appropriate small
20 works roster. As an alternative, quotations may be invited from at
21 least five contractors on the appropriate small works roster,
22 including at least two small businesses as defined in RCW 39.26.0
23 or women and minority owned businesses certified by the office of
24 minority and women's business enterprises, who have indicated the
25 capability of performing the kind of work being contracted, in a
26 manner that will equitably distribute the opportunity among the
27 contractors on the appropriate roster. However, if the estimated
28 cost of the work is from two hundred fifty thousand dollars to three
29 hundred fifty thousand dollars, or between the
                                                  ost thresholds
30 determined by the office of financial management pursuant to
31 subsection (7) of this section, a state agency or local government
32 that chooses to solicit bids from less than all the appropriate
33 contractors on the appropriate small works roster must also notify
34 the remaining contractors on the appropriate small works roster that
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p.7

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1 engage in these activities has been delegated to it by the

Commented [WK4]: Notification requirement for at least two small businesses/MWBE-certified firms.

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1 quotations on the work are being sought. The government has the sole
 2 option of determining whether this notice to the remaining
 3 contractors is made by: (i) Publishing notice in a legal newspaper
 4 in general circulation in the area where the work is to be done;
 5 (ii) mailing a notice to these contractors; or (iii) sending a
 6 notice to these contractors by facsimile or other electronic means.
 7 For purposes of this subsection (2)(c), "equitably distribute" means
 8 that a state agency or local government soliciting bids may not
 9 favor certain contractors on the appropriate small works roster over
10 other contractors on the appropriate small works roster who perform
11 similar services. Additionally, the solicitation of bids provided
12 pursuant to this subsection 2(c) must rotate through the contractors
13 on the appropriate small works roster and must, when qualified
14 contractors are available from the roster who may perform the w
15 or deliver the services within the budget described in the notice or
16 request for proposals, utilize different contractors on different
17 projects and ensure that no contractor receives more than twenty
18 percent of the total contracts let by the agency or local government
19 that utilize the small works roster.
```

- 20 (d) A contract awarded from a small works roster under this 21 section need not be advertised.
- (e) Immediately after an award is made, the bid quotations
 obtained shall be recorded, open to public inspection, and available
 by at least one of the following: Telephone or electronic request.
- 25 (f) For projects awarded under the small works roster process
 26 established under this subsection, a state agency or authorized
 27 local government may waive the retainage requirements of RCW
 28 60.28.011(1)(a), thereby assuming the liability for contractor's
 29 nonpayment of: (i) Laborers, mechanics, subcontractors,
 30 materialpersons, and suppliers; and (ii) taxes, increases, and
 31 penalties under Titles 50, 51, and 82 RCW that may be due from the
 32 contractor for the project. However, the state agency or local
 33 government has the right of recovery against the contractor for any
 34 payments made on the contractor's behalf. Recovery of unpaid wages

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1 and benefits are the first priority for actions filed against the
 2 contract.
       (3)(a) In lieu of awarding contracts under subsection (2) of
 4 this section, a state agency or authorized local government may
 5 award a contract for work, construction, alteration, repair, or
 6 improvement projects estimated to cost less than fifty thousand
7 dollars or less than the threshold determined by the office \alpha f
8 financial management pursuant to subsection (7) of this sective
 9 whichever amount is greater, using the limited public works process
10 provided under this subsection. Public works projects awarded under
11 this subsection are exempt from the other requirements of the small
12 works roster process provided under subsection (2) of this section
13 and are exempt from the requirement that contracts be awarded after
14 advertisement as provided under RCW 39.04.010.
15
       (b) For limited public works projects, a state agency or
16 authorized local government shall solicit electronic or written
17 quotations from a minimum of three contractors from the appropriate
18 small works roster and shall award the contract to the lowest
19 responsible bidder as defined under RCW 39.04.010. After an award is
20 made, the quotations shall be open to public inspection and
21 available by electronic request. A state agency or authorized local
22 government must equitably distribute opportunities for limited
23 public works projects among contractors willing to perform in the
24 geographic area of the work. A state agency or authorized local
25 government shall maintain a list of the contractors contacted and
26 the contracts awarded during the previous twenty-four months under
27 the limited public works process, including the name of the
28 contractor, the contractor's registration number, the amount of the
29 contract, a brief description of the type of work performed, and the
30 date the contract was awarded. For limited public works projects, a
31 state agency or authorized local government may waive the payment
32 and performance bond requirements of chapter 39.08 RCW and may waive
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33 the retainage requirements of RCW 60.28.011(1)(a), thereby assuming

34 the liability for the contractor's nonpayment of laborers,

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1 mechanics, subcontractors, materialpersons, suppliers, and taxes,
2 increases, and penalties imposed under Titles 50, 51, and 82 RCW
3 that may be due from the contractor for the limited public works
4 project, however the state agency or authorized local government
5 shall have the right of recovery against the contractor for any
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6 payments made on the contractor's behalf.

- 7 (4) The breaking of any project into units or accomplishing any 8 projects by phases is prohibited if it is done for the purpose of 9 avoiding the maximum dollar amount of a contract that may be let 10 using the small works roster process or limited public works 11 process.
- 12 (5) A state agency or authorized local government may use the 13 limited public works process in this section to solicit and award 14 small works roster contracts to minibusinesses and microbusinesses 15 as defined under RCW 39.26.010 that are registered contractors.
- 16 (6) The definitions in this subsection apply throughout this 17 section unless the context clearly requires otherwise.
- 18 (a) "Equitably distribute opportunities" means that a state

 19 agency or authorized local government may not favor certain

 20 contractors on the appropriate small so roster over other

 21 contractors on the same roster who perform similar services, must

 22 rotate through the contractors on the appropriate small works

 23 roster, and must, when qualified contractors are available from the

 24 roster who may perform the work or deliver the services within the

 25 budget described in the notice or request for proposals, utilize
- 26 different contractors on different projects and ensure that no
- arrefere concreted on arrivers projects and endure that he
- 27 contractor receives more than twenty percent of the total contracts
- 28 let by the agency or local government that utilize the small works
- 29 <u>roster</u>.
- 30 (b) "State agency" means the department of enterprise services, 31 the state parks and recreation commission, the department of natural
- 32 resources, the department of fish and wildlife, the department of
- 33 transportation, any institution of higher education as defined under
- 34 RCW 28B.10.016, and any other state agency delegated authority by

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2 building, renovation, remodeling, alteration, improvement, or repair
 3 activities.
       (7) The dollar thresholds established in subsections (1),
  (2) (c), and (3) (a) this section must be adjusted for inflation by
 6 the office of financial management every five years based upon
 7 changes in the building cost index during that time period.
 8 "Building cost index" means the building cost index for Seattle,
 9 Washington, compiled by engineering news record, a nationally
10 recognized professional construction trade periodical. The building
11 cost index uses average skilled construction labor rates, structural
12 steel, concrete, and lumber as the basis of measurement. The office
13 of financial management must calculate the new dollar threshold and
14 transmit it to the office of the code reviser for publication in
15 Washington State Register by December 1, 2023, and every five years
16 thereafter, and any change shall not take effect before the end of
17 the regular legislative session in the next year.
18
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1 the department of enterprise services to engage in construction,

Commented [WK6]: This is an automatic increase in the thresholds based on inflation. OFM would have to provide the new threshold by December 1 every five years, and the new threshold would not go into effect until after the legislative session (in case the legislature wanted to make any changes).

20 **Sec. 5.** RCW 39.08.010 and 2017 c 75 s 1 each amended to 21 read as follows:

(1) (a) Whenever any board, council, commission, trustees, or body acting for the state or any county or municipality or any public body must contract with any person or corporation to do any work for the state, county, or municipality, or other public body, city, town, or district, such board, council, commission, trustees, or body must require the person or persons with whom such contract is made to make, execute, and deliver to such board, council, commission, trustees, or body a good and sufficient bond, with a surety company as surety, conditioned that such person or persons must:

(i) Faithfully perform all the provisions of such contract;

(ii) Pay all laborers, mechanics, and subcontractors and

34 material suppliers, and all persons who supply such person or

Draft p.11

19

32

- 1 persons, or subcontractors, with provisions and supplies for the
- 2 carrying on of such work; and
- 3 (iii) Pay the taxes, increases, and penalties incurred on the
- 4 project under Titles 50, 51, and 82 RCW on: (A) Projects referred to
- 5 in RCW 60.28.011(1)(b); and/or (B) projects for which the bond is
- 6 conditioned on the payment of such taxes, increases, and penalties.
- (b) The bond, in cases of cities and towns, must be filed with
- 8 the clerk or comptroller thereof, and any person or persons
- 9 performing such services or furnishing material to any subcontractor
- 10 has the same right under the provisions of such bond as if such
- 11 work, services, or material was furnished to the original
- 12 contractor.
- 13 (2) The provisions of RCW 39.08.010 through 39.08.030 do not
- 14 apply to any money loaned or advanced to any such contractor,
- 15 subcontractor, or other person in the performance of any such work.
- 16 (3) On contracts of one hundred fifty thousand dollars or less,
- 17 at the option of the contractor or the general
- 18 contractor/construction manager as defined in RCW 39.10.210, the
- 19 respective public entity may, in lieu of the bond, retain ten
- 20 percent of the contract amount for a period of thirty days after
- 21 date of final acceptance, or until receipt of all necessary releases
- 22 from the department of revenue, the employment security department,
- 23 and the department of labor and industries and settlement of any
- 24 liens filed under chapter 60.28 RCW, whichever is later. The
- 25 recovery of unpaid wages and benefits must be the first priority for
- 26 any actions filed against retainage held by a state agency or
- 27 authorized local government.
- 28 (4) For contracts of one hundred fifty thousand dollars or less,
- 29 the public entity may accept a full payment and performance bond
- 30 from an individual surety or sureties.
- (5) The surety must agree to be bound by the laws of the state
- 32 of Washington and subjected to the jurisdiction of the state of
- 33 Washington.

34

1 (6) (a) This requirements of this section do not apply to contracts of less than ten thousand dollars or the amount detinied 3 by the office of financial management as provided in (b) of this subsection, whichever amount is greater. (b) From a baseline of ten thousand dollars on January 1, 2022, the office of financial management must adjust the threshold in this 7 subsection every five years, beginning January 1, 2024, based on inflation. The inflation determination shall be based upon changes in the building cost index during that time period. "Building cost 10 index" means the building cost index for Seattle, Washington, 11 compiled by engineering news record, a nationally recognized 12 professional construction trade periodical. The building cost index 13 uses average skilled construction labor rates, structural steel, 14 concrete, and lumber as the basis of measurement. The resulting 15 amount shall be rounded to the nearest thousand dollars. The office 16 of financial management must calculate the new dollar threshold and transmit it to the office of the code reviser for publication in the 18 Washington State Register at least one month before the new dollar threshold is to take effect. 19

Commented [WK7]: Exemption from performance bond requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation. This can be changed to match the increase mechanism in Section 7 if desired.

- 22 **Sec. 6.** RCW 60.28.011 and 2017 c 302 s 1 are each amended to 23 read as follows:
- 24 (1) (a) Except as provided in (b) of this subsection or in
 25 subsection (13) of this section, public improvement contracts must
 26 provide, and public bodies must reserve, a contract retainage not to
 27 exceed five percent of the moneys earned by the contractor as a
 28 trust fund for the protection and payment of: (i) The claims of any
 29 person arising under the contract; and (ii) the state with respect
 30 to taxes, increases, and penalties imposed pursuant to Titles 50,
 31 51, and 82 RCW which may be due from such contractor.
- 32 (b) Public improvement contracts funded in whole or in part by 33 federal transportation funds must rely upon the contract bond as 34 referred to in chapter 39.08 RCW for the protection and payment of:

Draft p.13

20

21

- 1 (i) The claims of any person or persons arising under the contract
- 2 to the extent such claims are provided for in RCW 39.08.010; and
- 3 (ii) the state with respect to taxes, increases, and penalties
- 4 incurred on the public improvement project under Titles 50, 51, and
- 5 82 RCW which may be due. The contract bond must remain in full force
- 6 and effect until, at a minimum, all claims filed in compliance with
- 7 chapter 39.08 RCW are resolved.
- 8 (2) Every person performing labor or furnishing supplies toward
- 9 the completion of a public improvement contract has a lien upon
- 10 moneys reserved by a public body under the provisions of a public
- 11 improvement contract. However, the notice of the lien of the
- 12 claimant must be given within forty-five days of completion of the
- 13 contract work, and in the manner provided in RCW 39.08.030.
- 14 (3) The contractor at any time may request the contract
- 15 retainage be reduced to one hundred percent of the value of the work
- 16 remaining on the project.
- 17 (a) After completion of all contract work other than
- 18 landscaping, the contractor may request that the public body release
- 19 and pay in full the amounts retained during the performance of the
- 20 contract, and sixty days thereafter the public body must release and
- 21 pay in full the amounts retained (other than continuing retention of
- 22 five percent of the moneys earned for landscaping) subject to the
- 23 provisions of chapter 39.12 RCW and this chapter.
- (b) Sixty days after completion of all contract work the public
- 25 body must release and pay in full the amounts retained during the
- 26 performance of the contract subject to the provisions of chapter
- 27 39.12 RCW and this chapter.
- 28 (4) The moneys reserved by a public body under the provisions of
- 29 a public improvement contract, at the option of the contractor, must
- 30 be:
- 31 (a) Retained in a fund by the public body;
- 32 (b) Deposited by the public body in an interest bearing account
- 33 in a bank, mutual savings bank, or savings and loan association.

34

- 4 body. When the moneys reserved are placed in escrow, the public body
- $5\,$ must issue a check representing the sum of the moneys reserved
- $\ensuremath{\text{6}}$ payable to the bank or trust company and the contractor jointly.
- 7 This check must be converted into bonds and securities chosen by the
- 8 contractor and approved by the public body and the bonds and
- 9 securities must be held in escrow. Interest on the bonds and
- 10 securities must be paid to the contractor as the interest accrues.
- 11 (5) The contractor or subcontractor may withhold payment of not
- 12 more than five percent from the moneys earned by any subcontractor
- 13 or sub-subcontractor or supplier contracted with by the contractor
- 14 to provide labor, materials, or equipment to the public project.
- 15 Whenever the contractor or subcontractor reserves funds earned by a
- 16 subcontractor or sub-subcontractor or supplier, the contractor or
- 17 subcontractor must pay interest to the subcontractor or sub-
- 18 subcontractor or supplier at a rate equal to that received by the
- 19 contractor or subcontractor from reserved funds.
- 20 (6) A contractor may submit a bond for all or any portion of the
- 21 contract retainage in a form acceptable to the public body and from
- 22 an authorized surety insurer. The public body may require that the
- 23 authorized surety have a minimum A.M. Best financial strength rating
- 24 so long as that minimum rating does not exceed A-. The public body
- 25 must comply with the provisions of RCW 48.28.010. At any time prior
- 26 to final formal acceptance of the project, a subcontractor may
- 27 request the contractor to submit a bond to the public owner for that
- 28 portion of the contractor's retainage pertaining to the
- 29 subcontractor in a form acceptable to the public body and from a
- 30 bonding company meeting standards established by the public body.
- 31 The contractor may withhold the subcontractor's portion of the bond
- 32 premium. Within thirty days of receipt of the request, the
- 33 contractor shall provide and the public body shall accept a bond
- 34 meeting these requirements unless the public body can demonstrate

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1 good cause for refusing to accept it, the bond is not commercially
 2 available, or the subcontractor refuses to pay the subcontractor's
 3 portion of the bond premium and to provide the contractor with a
 4 like bond. The contractor's bond and any proceeds therefrom are
 5 subject to all claims and liens and in the same manner and priority
 6 as set forth for retained percentages in this chapter. The public
7 body must release the bonded portion of the retained funds to the
8 contractor within thirty days of accepting the bond from the
 9 contractor. Whenever a public body accepts a bond in lieu of
10 retained funds from a contractor, the contractor must accept like
11 bonds from any subcontractors or suppliers from which the contractor
12 has retained funds. The contractor must then release the funds
13 retained from the subcontractor or supplier to the subcontractor or
14 supplier within thirty days of accepting the bond from the
15 subcontractor or supplier.
       (7) If the public body administering a contract, after a
17 substantial portion of the work has been completed, finds that an
18 unreasonable delay will occur in the completion of the remaining
19 portion of the contract for any reason not the result of a breach
20 thereof, it may, if the contractor agrees, delete from the contract
21 the remaining work and accept as final the improvement at the stage
22 of completion then attained and make payment in proportion to the
23 amount of the work accomplished and in this case any amounts
24 retained and accumulated under this section must be held for a
25 period of sixty days following the completion. In the event that the
26 work is terminated before final completion as provided in this
27 section, the public body may thereafter enter into a new contract
28 with the same contractor to perform the remaining work or
29 improvement for an amount equal to or less than the cost of the
30 remaining work as was provided for in the original contract without
31 advertisement or bid. The provisions of this chapter are exclusive
32 and supersede all provisions and regulations in conflict herewith.
       (8) Whenever the department of transportation has contracted for
34 the construction of two or more ferry vessels, sixty days after
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1 completion of all contract work on each ferry vessel, the department
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- 2 must release and pay in full the amounts retained in connection with
- 3 the construction of the vessel subject to the provisions of RCW
- 4 60.28.021 and chapter 39.12 RCW. However, the department of
- 5 transportation may at its discretion condition the release of funds
- 6 retained in connection with the completed ferry upon the contractor
- 7 delivering a good and sufficient bond with two or more sureties, or
- 8 with a surety company, in the amount of the retained funds to be
- 9 released to the contractor, conditioned that no taxes may be
- 10 certified or claims filed for work on the ferry after a period of
- 11 sixty days following completion of the ferry; and if taxes are
- 12 certified or claims filed, recovery may be had on the bond by the
- 13 department of revenue, the employment security department, the
- 14 department of labor and industries, and the material suppliers and
- 15 laborers filing claims.
- 16 (9) Except as provided in subsection (1) of this section,
- 17 reservation by a public body for any purpose from the moneys earned
- 18 by a contractor by fulfilling its responsibilities under public
- 19 improvement contracts is prohibited.
- (10) Contracts on projects funded in whole or in part by farmers
- 21 home administration and subject to farmers home administration
- 22 regulations are not subject to subsections (1) through (9) of this
- 23 section.
- 24 (11) This subsection applies only to a public body that has
- 25 contracted for the construction of a facility using the general
- 26 contractor/construction manager procedure, as defined under RCW
- 27 39.10.210. If the work performed by a subcontractor on the project
- 28 has been completed within the first half of the time provided in the
- 29 general contractor/construction manager contract for completing the
- 30 work, the public body may accept the completion of the subcontract.
- 31 The public body must give public notice of this acceptance. After a
- 32 forty-five day period for giving notice of liens, and compliance
- 33 with the retainage release procedures in RCW 60.28.021, the public
- 34 body may release that portion of the retained funds associated with

- 1 the subcontract. Claims against the retained funds after the forty-2 five day period are not valid.
- 3 (12) The definitions in this subsection apply throughout this 4 section unless the context clearly requires otherwise.
- 5 (a) "Contract retainage" means an amount reserved by a public 6 body from the moneys earned by a person under a public improvement 7 contract.
- 8 (b) "Person" means a person or persons, mechanic, subcontractor,
 9 or materialperson who performs labor or provides materials for a
 10 public improvement contract, and any other person who supplies the
 11 person with provisions or supplies for the carrying on of a public
 12 improvement contract.
- 13 (c) "Public body" means the state, or a county, city, town, 14 district, board, or other public body.
- 15 (d) "Public improvement contract" means a contract for public 16 improvements or work, other than for professional services, or a 17 work order as defined in RCW 39.10.210.
- (13) (a) The requirements of this section do not apply to

 contracts of less than ten thousand dollars or the amount determined

 by the office of financial management as provided in (b) of this

 subsection, whichever amount is greater.
- (b) From a baseline of ten thousand dollars on January 1, 2022,
 the office of financial management must adjust the threshold in this
 subsection every five years, beginning January 1, 2024, based on
 inflation. The inflation determination shall be based upon changes
 in the building cost index during that time period. "Building cost
 index" means the building cost index for Seattle, Washington,
 compiled by engineering news record, a nationally recognized
 professional construction trade periodical. The building cost index
 uses average skilled construction labor rates, structural steel,
 concrete, and lumber as the basis of measurement. The resulting
- 32 amount shall be rounded to the nearest thousand dollars. The office
- 33 of financial management must calculate the new dollar threshold and
- 34 transmit it to the office of the code reviser for publication in the

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1 Washington State Register at least one month before the new dollar
 2 threshold is to take effect.
       Sec. 7. RCW 39.19.120 and 1987 c 328 s 7 are each amended to
 5 read as follows:
       The office shall be the sole authority to perform certification
7 of minority business enterprises, socially and economically
 8 disadvantaged business enterprises, and women's business enterprises
 9 throughout the state of Washington. ((Certification by the state
10 office will allow)) Such certification shall be sufficient to
11 qualify these firms to participate in programs for these enterprises
12 administered by the state of Washington, any city, town, county,
13 special purpose district, public corporation created by the state,
14 municipal corporation, or quasi-municipal corporation within the
15 state of Washington, and no program may require qualifications or
16 <u>credentials beyond certification by the off</u> in order for an
17 enterprise qualify as a minority business enterprise, a socially and
18 economically disadvantaged business enterprise, or a women's
19 business enterprise.
20
       This statewide certification process will prevent duplication of
21 effort, achieve efficiency, and permit local jurisdictions to
22 further develop, implement, and/or enhance comprehensive systems of
23 monitoring and compliance for contracts issued by their agencies.
24
25
       Sec. 8. RCW 39.19.250 and 2021 c 160 s 7 are each amended to
26 read as follows:
       (1) For the purpose of annual reporting on progress required by
28 this chapter, each state agency, local vernment, and educational
29 institution shall submit data to the office and the office of
30 minority and women's business enterprises on the participation by
31 qualified minority and women-owned and controlled businesses in the
32 agency's, government's, or institution's contracts and other related
33 information requested by the director. Submissions shall include the
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34 numbers and percent of certified minority and women owned businesses

Commented [WK8]: Exemption from retainage requirements of contracts of less than \$10,000 and an automatic increase to the nearest thousand dollars based on inflation.

Commented [WK9]: This was an attempt to clarify/reinforce that the certification by OMMDE is sufficient for any programs administered by local governments (and others).

and small businesses on the agency, government, or institution

small works rosters and the percent of contract awards and dollar

amount of contracts awarded to such firms. The director of the

office of minority and women's business enterprises shall determine

the content and format of the data and the reporting schedule, which

must be at least annually. Each agency, government, or institution

shall place the data reported to the office on the reporting

entities' website in a location related to procurement.

- 9 (2) The office must develop and maintain a list of contact
 10 people at each state agency and educational institution who are able
 11 to present to hearings of the appropriate committees of the
 12 legislature its progress in carrying out the purposes of chapter
 13 39.19 RCW.
- 14 (3) The office must submit a report aggregating the data 15 received from each state agency, local government, and educational 16 institution, and the information identified and actions taken under 17 RCW 39.19.060(3) and 39.19.090(4), to the legislature and the 18 governor.
- 19 (4) A city or county fully planning under RCW 36.70A.040 that
 20 fails to provide the information required under this section
 21 ineligible for grants from the department of commerce under chapter
 22 36.70A. RCW.
- 23 (5) For the purposes of this section, "local government" means
 24 any city, town, county, special purpose district, public corporation
 25 created by the state, municipal corporation, or quasi-municipal
 26 corporation.

NEW SECTION. Sec. 9. A new section is added to chapter 36.70A RCW 29 to read as follows:

- 30 (1) Compliance with section 8 of this act shall be a requirement 31 for any county or city fully planning under RCW 36.70A.040 to be eligible 32 to receive a grant from the department under this chapter.
- 33 (2) The department may award grants to a public agency with 34 appropriate expertise and funded by local governments to assist local

Commented [WK10]: Language detailing the small works roster information that would be required to be submitted.

Commented [WK11]: This would require the agency, etc. to post the information reported to OMWBE on its website.

Commented [WK12]: Here's the requirement for cities/counties fully planning under RCW 36.70A.040 to provide MWBE participation information in order to be eligible for grants. I added language to Section 9 that would allow Commerce to give a grant to MRSC to help local governments with this reporting.

RCW 39.19.060 also contains data reporting requirements (along with planning requirements), but they currently only pertain to agencies and educational institutions.

Draft p.20

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governments in (a) adopting regulations allowing for contractors to be selected on the basis of criteria ensuring they are qualified to perform the work solicited, and that a contract is not solely awar on the basis of cost when special management, skills, experience, or other criteria are important to performance; and (b) providing the information required in section 8.
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Commented [WK13]: This should allow Commerce to provide funds to a group like MRSC to assist local governments with this data collection.

8 **Sec. 10.** RCW 39.19.030 and 1996 c 69 s 5 are each amended to 9 read as follows:

There is hereby created the office of minority and women's business enterprises. The governor shall appoint a director for the office, subject to confirmation by the senate. The director may employ a deputy director and a confidential secretary, both of which shall be exempt under chapter 41.06 RCW, and such staff as are necessary to carry out the purposes of this chapter.

The office shall consult with the minority and women's business renterprises advisory committee to:

- 18 (1) Develop, plan, and implement programs to provide an
 19 opportunity for participation by qualified minority and women-owned
 20 and controlled businesses in public works and the process by which
 21 goods and services are procured by state agencies and educational
 22 institutions from the private sector;
- (2) Develop a comprehensive plan insuring that qualified
 24 minority and women-owned and controlled businesses are provided an
 25 opportunity to participate in public contracts for public works and
 26 goods and services, and develop programs for assisting qualified
- 27 businesses in applying for such contracts;
- 28 (3) Identify barriers to equal participation by qualified 29 minority and women-owned and controlled businesses in all state 30 agency and educational institution contracts;
- 31 (4) Establish annual overall goals for participation by
 32 qualified minority and women-owned and controlled businesses for
 33 each state agency and educational institution to be administered on
 34 a contract-by-contract basis or on a class-of-contracts basis;

Commented [WK14]: Here's the requirement for OMWBE to assist businesses in applying for the contracts.

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1 (5) Develop and maintain a central minority and women's business 2 enterprise certification list for all state agencies and educational 3 institutions. No business is entitled to certification under this 4 chapter unless it meets the definition of small business concern as 5 established by the office. All applications for certification under 6 this chapter shall be sworn under oath; (6) Develop, implement, and operate a system of monitoring
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- 8 compliance with this chapter;
- 9 (7) Adopt rules under chapter 34.05 RCW, the Administrative 10 Procedure Act, governing: (a) Establishment of agency goals; (b)
- 11 development and maintenance of a central minority and women's
- 12 business enterprise certification program, including a definition of
- 13 "small business concern" which shall be consistent with the small
- 14 business requirements defined under section 3 of the Small Business
- 15 Act, 15 U.S.C. Sec. 632, and its implementing regulations as
- 16 guidance; (c) procedures for monitoring and enforcing compliance
- 17 with goals, regulations, contract provisions, and this chapter; (d)
- 18 utilization of standard clauses by state agencies and educational
- 19 institutions, as specified in RCW 39.19.050; and (e) determination
- 20 of an agency's or educational institution's goal attainment
- 21 consistent with the limitations of RCW 39.19.075;
- 22 (8) Submit an annual report to the governor and the legislature
- 23 outlining the progress in implementing this chapter;
- 24 (9) Investigate complaints of violations of this chapter with
- 25 the assistance of the involved agency or educational institution;
- 26 and
- 27 (10) Cooperate and act jointly or by division of labor with the
- 28 United States or other states, and with political subdivisions of
- 29 the state of Washington and their respective minority, socially and
- 30 economically disadvantaged and women business enterprise programs to
- 31 carry out the purposes of this chapter. However, the power which may
- 32 be exercised by the office under this subsection permits
- 33 investigation and imposition of sanctions only if the investigation
- 34 relates to a possible violation of chapter 39.19 RCW, and not to

1 violation of local ordinances, rules, regulations, however 2 denominated, adopted by political subdivisions of the state. NEW SECTION. Sec. 11. A new section is added to chapter 39.10 RCW 5 to read as follows: The department of commerce may award grants to a public agency with 7 appropriate expertise and funded by local governments to provide 8 assistance to local governments in utilizing the procedures under this 9 chapter and in utilizing minority and women's business enterprises 10 certified under section 7 of this act, and may award grants to non-11 profit organizations to provide minority and women busines (ES) certified 12 under chapter 39.19 RCW for assistance and training in applying for and 13 participating in public works small works rosters under chapter 39.04 14 RCW, and in establishing qualifications for specialized work for public 15 agencies. 16 17 18 19 20 21 --- END ---24 25 26 27 28 29

Commented [WK15]: Language to allow Commerce to provide grants to a group like MRSC to work with local governments on alternative public works contracting procedures and in using MWBE, and allowing Commerce to provide a grant to a non-profit to work with MWBE in participating in small works rosters and in establishing specialized qualifications for public agencies.

Draft p.23

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Aleanna Kondelis Comments Continued

RCW 39.04.155

Small works roster contract procedures—Limited public works process—Definitions.

(1) This section provides uniform-small works roster provisions to award contracts for construction, building, renovation, remodeling, alteration, repair, or improvement of real property that may be used by state-agencies and by any local government that is expressly authorized to use these provisions. These provisions may be used in lieu of other procedures to award contracts for such work with an estimated cost of three hundred fifty thousand dollars or less.

-The small works roster process includes the limited public works process authorized under subsection (3) of this section and any local governmentagency authorized to award contracts using the small works roster process under this section may award contracts using the limited public works process under subsection (3) of this section.

(2)(a) Any local government, public agency or quasi-public agency, transit authority, port district, hospital district or utility district -state agency or authorized local government may create a single general small works roster, or may create a small works roster for different specialties or categories of anticipated work; including maintenance. Where applicable, small works rosters may make distinctions between contractors based upon such distinguishing factors such as different geographic areas, specialty, size served by of the contractor or similar. If categorical/specialty rosters are established, categories should work to create proportional competition among the categories. The small works roster or rosters shall consist of all-responsive and responsible contractors who have requested to be on the list, and where when required by law are properly licensed or registered to perform such work in this state.

An agency -state agency or local government establishing a small works roster or rosters may require eligible contractors desiring to be placed on a roster or rosters to keep current records of any applicable licenses, certifications, registrations, bonding, insurance, or other appropriate matters information on file with the state agency or local government as a condition of being placed on a roster or rosters.

At least once a year, the state agency or local government shall publish in a newspaper of general circulation within the jurisdiction a notice of the existence of the roster or rosters and solicit the names of contractors for such roster or rosters. In addition, responsible contractors shall be added to an appropriate roster or rosters at any time they submit a written request and necessary records.

Master contracts may be required are encouraged to be signed that become effective when a specific award is made using a small works roster. Small Works master contracts should be limited in provisions and process, proportional to the work being completed; similarly, an agency may also use a task order based contract system. Master contracts awarded under this Section shall expire three years.

(b) An state agency establishing a small works roster or rosters shall adopt rules establish a program implementing this subsection. A local government establishing a

Commented [AK1]: Could go bigger and establish one roster (many categories and specialties) for the state run by XXX.

Commented [AK2]: \$500,000

Commented [AK3]: Already stated

Commented [AK4]: Need to open to all, so we don't need to have separate authorizing statutes. What is the right term?

Commented [AK5]: Cross reference to the services contracts section performing maintenance by public works. Can provide the statute reference if needed.

Commented [AK6]: Need to cap for those that are worried about indefinite incumbents.

small works roster or rosters shall adopt an ordinance or resolution implementing this subsection. Procedures included in rules the program adopted by the department of enterprise services in implementing this subsection must be included in any rules programs providing for a small works roster or rosters that is adopted by another state agency, if the authority for that state agency to engage in these activities has been delegated to it by the department of enterprise services under chapter 43.19 RCW. An interlocal contract or agreement between two or more state agencies or local governments establishing a small works roster or rosters to be used by the parties to the agreement or contract must clearly identify the lead entity that is responsible for implementing the provisions of this subsection.

- (c) Procedures shall be established for securing telephone, written, or electronic quotations/bids from contractors on the appropriate small works roster to assure that a competitive price is established and to award contracts to the lowest responsible bidder, as defined in RCW 39.04.010.
- (i)Invitations for quotations-/bids shall include an estimate of the scope and nature of the work to be performed as well as materials and equipment to be furnished. However, detailed plans and specifications need not be included in the invitation. This subsection does not eliminate other requirements for architectural or engineering approvals as to quality and compliance with building codes. Quotations Bids may be invited from all appropriate contractors on the appropriate small works roster. As an alternative, quotations/bids may be invited-solicited from at leastthree to-five contractors en the accepted to appropriate small works roster who have indicated the capability of performing the kind of work being contracted, in a manner that will equitably distribute that rotate the opportunity among the contractors on the appropriate roster. However, if the estimated cost of the work is from two hundred fifty thousand dollars to three hundred fifty thousand dollars, a state agency or local government that chooses to solicit bids from less than all the appropriate contractors on the appropriate small works roster must also notify the remaining contractors on the appropriate small works roster that quotations on the work are being sought. The government agency has the sole option of determining whether this notice to the remaining contractors is made by: (i) Publishing notice in a legal newspaper in general circulation in the area where the work is to be done; (ii) mailing a notice to these contractors; or (iii) sending a notice to these contractors by facsimile or other electronic means. For purposes of this subsection (2)(c), "equitably distribute" means that a state agency or local government soliciting bids may not favor certain contractors on the appropriate small works roster over other contractors on the appropriate small works roster who perform similar services.
- (d) A contract awarded from a small works roster under this section need not be
- (e) Immediately after an award is made, the bid quotations obtained shall be recorded, open to public inspection, and available by at least one of the following: Telephone or electronic request.
- (f) For projects awarded under the small works roster process established under this subsection, a state-agency or authorized local government may waive the retainage requirements of RCW 60.28.011(1)(a), thereby assuming the liability for contractor's nonpayment of: (i) Laborers, mechanics, subcontractors, materialpersons, and suppliers; and (ii) taxes, increases, and penalties under Titles 50, 51, and 82 RCW that

Commented [AK7]: Go back and forth on this. Quotes if task order program bids if not. Defer to what others think should be part of the program.

Commented [AK8]: rotation

Commented [AK9]: Applications establishing responsibility and experience is criteria for being on the roster

Commented [AK10]: \$350,000 – 500,000

Commented [AK11]: Rotation in the category. Stated in the definitions below. Still a bidding scenario and should still be required to take the lowest responsive bid...key is that the competition is based on your equitable peers in similar scope categories.

Commented [AK12]: Use consistent term

may be due from the contractor for the project. However, the state agency or local government has the right of recovery against the contractor for any payments made on the contractor's behalf. Recovery of unpaid wages and benefits are the first priority for actions filed against the contract.

- (3)(a) In lieu of awarding contracts under subsection (2) of this section, a state agency or authorized local government may award a contract for work, construction, alteration, repair, or improvement projects estimated to cost less than fifty thousand dollars using the limited public works process provided under this subsection. Public works projects awarded under this subsection are exempt from the other requirements of the small works roster process provided under subsection (2) of this section and are exempt from the requirement that contracts be awarded after advertisement as provided under RCW 39.04.010.
- (b) For limited public works projects, a state agency or authorized local government shall solicit electronic or written quotations bids from a minimum of three contractors from the appropriate small works roster and shall award the contract to the lowest responsible bidder as defined under RCW 39.04.010. After an award is made, the quotations bid shall be open to public inspection and available by electronic request. A state agency or authorized local government must equitably distribute rotate opportunities for limited public works projects among contractors willing to perform in the geographic area of the workon the appropriate roster. An agency that has established a small works roster or rosters -state agency or authorized local government shall maintain a list of the contractors contacted and the contracts awarded during the previous twenty-four months under the limited public works process, including the name of the contractor, the contractor's registration number, the amount of the contract, a brief description of the type of work performed, and the date the contract was awarded. For limited public works projects, a state agency or authorized local government may waive the payment and performance bond requirements of chapter 39.08 RCW and may waive the retainage requirements of RCW 60.28.011(1)(a), thereby assuming the liability for the contractor's nonpayment of laborers, mechanics, subcontractors, materialpersons, suppliers, and taxes, increases, and penalties imposed under Titles 50, 51, and 82 RCW that may be due from the contractor for the limited public works project, however the state agency or authorized local governmentagency shall have the right of recovery against the contractor for any payments made on the contractor's behalf.
- (4) The breaking of any project into units or accomplishing any projects by phases is prohibited if it is done for the purpose of avoiding the maximum dollar amount of a contract that may be let using the small works roster process or limited public works process.
- (5) A state agency or authorized local government may use the limited public works process in this section to solicit and award small works roster contracts to minibusinesses and microbusinesses diverse businesses as defined under RCW 39.26.010 that are registered contractors.
- (6) The definitions in this subsection apply throughout this section unless the context clearly requires otherwise.

Commented [AK13]: \$150,000

Commented [AK14R13]: I have additional information on thresholds but should align with MRSC study

Commented [AK15]: Consistent throughout with the

Commented [AK16]: Consistent throughout with the chosen term

Commented [AK17]: Use consistent titling

- (a) "Equitably distribute opportunities" means that an state agency or authorized local governmenagencyt may not favor certain contractors on the appropriate-small works roster over other contractors on the same roster who perform similar services.
- (b) "State agency" means the department of enterprise services, the state parks and recreation commission, the department of natural resources, the department of fish and wildlife, the department of transportation, any institution of higher education as defined under RCW <u>28B.10.016</u>, and any other state agency delegated authority by the department of enterprise services to engage in construction, building, renovation, remodeling, alteration, improvement, or repair activities.
- (7) Equity in Small Works. It is the intent of this Section to establish a public procurement option for public works that removes barriers for diverse, small businesses to be given opportunity to compete in a pool of similar businesses for similar work. To that end:
- (a) agencies are encouraged to create small works rosters that include diverse business categories and allow for competition by peer groups.
- (b) agencies must establish responsibility criteria that are proportional to the work anticipated in the roster category established.
- (c) agencies must assign risk, including insurance and bonding, proportional to the work anticipated and reduce or eliminate requirements when risk is minimal.
- (d) agencies must rotate solicitations to contractors within rosters not soliciting to the same contractors twice in a row, unless a specialty or category roster has less than three contractors.
- (e) in order to maximize opportunities, agencies are encouraged to establish maximum number of available spots on the small works roster or rosters and reestablish rosters every two years.
- (8) Apprenticeship: Any small works project over three hundred fifty thousand dollars, excluding Washington state sales and use tax, and including over six hundred single trade hours shall utilize a state registered apprenticeship program for that single trade in accordance with RCW 39.04.320. Awarding agencies may adjust this requirement for a specific project for the following reasons:
- (a) The demonstrated lack of availability of apprentices in specific geographic areas;
- (b) A disproportionately high ratio of material costs to labor hours, which does not make feasible the required minimum levels of apprentice participation;
- (c) Participating contractors have demonstrated a good faith effort to comply with the requirements of RCW **39.04.300** and **39.04.310**; or
 - (d) Other criteria the awarding agency deems appropriate.

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Commented [AK18]: Large against large, small against

Commented [AK19]: If you have a remediation project it must be fully bonded and ensured.

Commented [AK20]: This is what is needed to ensure support from labor to expand the limits.

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Small works roster manual—Notification to local governments.

The *department of community, trade, and economic development, in cooperation with the municipal research and services center, shall prepare a small works roster manual and periodically notify the different types of local government authorized to use a small works roster process about this authority.

L&I'S PUBLIC WORKS DATA



THIS IS PRELIMINARY DATA – THE OFFICIAL REPORT WILL BE AVIALABLE BY THE END OF NOVEMBER

This report represents all **new** public works projects filed with Labor & Industries (L&I) from July 1, 2019 through October 26, 2021. It does not include any projects that were in progress as of July 1, 2019.

SMALL BUSINESSES ON PUBLIC WORKS PROJECTS

From July 1, 2019 through October 26, 2021, 12,340 contractors performed work on public works projects. Approximately 91% (working on obtaining actual %) of these contractors have 0-50 employees* and meet the definition of a small business (per RCW 39.26.010 and Rep. Pollet's draft bill).

SMALL WORKS & LIMITED PUBLIC WORKS PROJECTS

As allowed under RCW 39.04.155

TABLE 1 - CURRENT DATA

July 1, 2019 - October 26, 2021		% of Total Projects	% of <\$350K	
Total Limited Public Works	19,468	20.40%	21.62%	
Total Small Works	20,108	21.07%	22.33%	
Total Projects < \$350K	90,030	94.33%		
Total Projects	95,442			

TABLE 2 - 5-YEAR INFLATION PROJECTION*

		Additional Projects
Total Projects < \$410K	90,550	520
Potential Limited Public Works	19,580	112
Potential Small Works	20,224	116
Total Potential Projects	39,805	229

^{*}Based on the Local Government Public Works Contracting Report by MRSC

TABLE 3 - 10-YEAR INFLATION PROJECTION*

		Additional Projects
Total Projects < \$500K	91,387	51,582
Potential Limited Public Works	19,761	181
Potential Small Works	20,411	187
Total Potential Projects	40,173	368

^{*}Based on the Local Government Public Works Contracting Report by MRSC

^{*}Based on workers' compensation reportings.

OMWBE UTILIZATION ON PUBLIC WORKS PROJECTS

Of the 95,442 projects, 5,464 (5.72%) projects utilized at least one OMWBE certified contractor on the project.

TABLE 4 - UTILIZATION BY CONTRACT TYPE

Contract Type	Average OMWBE Utilization	# of Projects	% of Projects
*Design-Build	2.36%	1,061	1.11%
*Emergency Work	3.79%	58	0.06%
*General Contractor/Construction Manager (GC/CM)	1.79%	1,093	1.15%
*Job Order Contract (JOC)	6.72%	3,540	3.71%
*Limited Public Works (Less than \$50,000)	1.77%	19,501	20.43%
*On-Call	6.29%	4,906	5.14%
*Purchased Services	2.34%	5,508	5.77%
*Small Works (Less than \$350,000)	1.95%	20,122	21.08%
*Unit-Priced Contract	3.11%	4,322	4.53%
Bid-Build (Traditional)	3.65%	35,331	37.02%
Total Projects	3.02%	95,442	100.00%

Chris Herman Comments

An Act Relating to Public Work Contracting – Ports overview

Section 1: removes established small works roster (SWR) threshold for port districts redirecting back to RCW 39 for threshold guidance.

Support – results in an immediate increase in ports SWR threshold from \$300,000 to \$350,000. Enables port districts to have parity and adjust thresholds with all other state and local governments.

Section 3: defines small business

General support – ports in border communities may be concerned that businesses based in adjacent states do not qualify.

Question: This section appears to only limit the small business definition to minority or women-owned businesses. Small businesses more broadly would benefit from greater access to public works projects.

Section 4: allows for increase in threshold for SWR. Requires rotation of solicited contractors and prohibits any one contractor from receiving greater than twenty percent of the total let contracts. This section further requires that at least two small, minority or women-owned businesses be included in each SWR solicitation.

Mixed bag – ports support increased threshold for SWR and support the underlying intent of this section. Ports would be more inclined to include an up front increase in SWR threshold (say \$500k) and then adopt a 5-year escalation strategy into the future. Small, rural or ports that have specialized business lines could be operationally challenged to restrict specific contractors to twenty percent of the total let contracts. Availability of small, women and minority owned businesses in small or rural communities has also been a challenge which has been well documented. More permissive language could help resolve clear challenges in this section.

Section 5: exempt performance bond requirements from contracts below \$10,000.

Support performance bond exemption for contracts with much larger thresholds. Ports currently are allow performance bond exemptions in contracts below \$35,000.

Section 6: exempts retainage requirements for contracts below \$10,000

Support retainage exemptions for contracts with much larger thresholds. Ports currently are allowed to forego retainage on contracts below \$35,000.

Section 8: requires ports to report the total number of and percentage of SWR contracts let to small, women and minority-owned businesses. Requires ports to report this data directly on their website

Similar concerns to Section 4 of the bill. Challenges to complying with the intent are major concerns. Concerns with what may appear to be poor performance create risk for port districts that try but are incapable of finding sufficient contractors in their community or region. Approximately 5 port districts in the state do not have websites.

Section 9: creates a pathway for the state to provide organizations like mrsc funding to support local governments and contractors

Support the intent of this section. Language appears insufficient to achieve the desired outcome, however.

Section 10: includes in OMWBE statute the requirement to assist contractors in competing for SWR contracts.

Support the intent of this section. This additional language could be an unfunded mandate or be challenged by the contracting community if it is interpreted broadly.

Section 11: creates a pathway to provide funding by the state to organizations who could aid small, women and minority-owned businesses resources to compete for SWR contracts.

Support the intent of this section.