

# BDAG Meeting Notes

5.16.2023

Welcome Review & Agenda – Kim Sauer, Business Diversity Program Manager, DES

Welcoming members of BDAG:

Name	Organization
• Dr. Sanjay Shirude	/ACCEL BI
• Arthur Jackson	/Arthur Jackson CTC INC
• Trevor Cichosz	/GP Security LLC
• Mohammed R. Islam	/Palouse Environmental Services
• Sandra Brewer	/Pinnacle Investigations, Inc.
• Jenefeness Franke	/ Small Business Development Center
• Heyward Watson	/Creative Minds Consulting, LLC
• Kirsten Lilvon	
• Kobie Hatcher	/Cyborg Mobile
• Sandra Davis	/ECO Resource Group LLC
• Young Sang Song	/Song Consulting, LLC
• MARY NJOROGE	/Teaching
• Tony Nausid	/Cascade Print Media
• Derek Lane	/Consulting
• Karl Pihl	/Engineering
• Ben Nakamura	/MEP Consulting & Engineering Services
• Rashpal Bassi	/EBD Services
• Ricardo Ibarra	/Trio Group

PIE Program and Strategic Plan – Shana Barehand, Business Diversity & Outreach Manager, DES

- Strategic Priority 1
  - Creating a culture of procurement inclusion and equity
  - 100% of Business Diversity Subcabinet agencies implement the Supplier Diversity Policy
  - 100% of state procurement professionals conduct outreach as required in the Supplier Diversity Policy
  - 100% of state procurement professionals complete the Supplier Diversity training
- Strategic Priority 2
  - Create a pipeline of small and diverse businesses
  - Establish a baseline and increase the number of small and diverse businesses that bid on SWC and internal DES contracts
  - Increase number of OMWBE certified business on SWC from 13% to 20%
  - Increase the number of OMWBE certified businesses in WEBS from 4% to 8%
  - Increase the number of diverse businesses in WEBS by 5%

- Strategic Priority 3
  - Create opportunities for small and diverse business
  - Promote small and diverse businesses to enterprise purchasers
  - Increase the statewide SWC spending with small businesses from 4% to 15%
  - Increase the statewide SWC spending with OMWBE certified businesses from 1% to 5%
  
- Strategic Priority 4
  - Measure and evaluate. Including the two goals, there are three objectives and four key performance indicators.
  - Provide training to all agencies to ensure they can track and report their direct buy spending with small, diverse, and veteran vendors.
  - Prepare and present timely reports to leadership.
  
- BDAG 2019 Policy Recommendation
  - Unbundle by Region
  - Unbundle by Scope
  - Standard Formats
  - Outreach Policy
  - Awards Notices
  - Inclusive Procurements
  - Inclusive Practices
  - Compliance
  - Procurement Education
  - Capacity
  - Non-cost Factors
  - OMWBE Certification
  - Employee Hire Preference
  - Small, Mini and Micro Business Preference
  - HUBZone Preference
  - Agency Inclusion Programs
  - In-State Requirements

BDAG housekeeping & upcoming events – Kim Sauer, Business Diversity Program Manager, DES

- If you are unable to attend the BDAG meeting, please inform the PIE team. Attendance and participation are required for BDAG members.
- State Contracts Assistance Network (SCAN) (formerly known as DBS) – June 2<sup>nd</sup>, 2023, 10 -2, Tabor 100
- Small Business Requirements & Resources (SBRR) – Spanish/English – June 1<sup>st</sup>, 2023, 5:30-8:30 pm, Pasco (In-person)

For upcoming procurements please review the DES Planned Procurement Page: [Planned Procurement \(wa.gov\)](https://www.wa.gov)