

SpeeWest

Sent via email attachment to PRC@des.wa.gov on this date:

April 10, 2020

Attn: Capital Projects Advisory Review Board, PRC
Washington State Department of Enterprise Services, Engineering & Architectural Services
PO Box 41404
Olympia, WA 98504-1401

RE: Edmonds School District GC/CM Re-Certification

Dear Members of the Project Review Committee,

I am writing this letter in recommendation of the Edmonds School District's pursuit for GC/CM alternative contracting re-certification. As background, Spee West Construction Co. is a locally owned and operated general contractor specializing in PK-12 facility construction. Since incorporation in 1990, we have worked with over 30 public entities in the greater Puget Sound area and completed nearly 50 PK-12 projects. We have found that our firms focus of providing a competitive price while creating and maintaining a collaborative approach to each project in the PK-12 market has led us to be well suited for the GC/CM delivery method. It is because of this that we are interested in pursuing further GC/CM opportunities in the coming years.

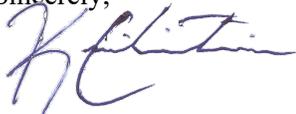
Our experience in working with the Edmonds School District began over 20 years ago. Since that time we have seen first hand the evolution of the Capital Projects team led by Ed Peters in becoming a collaborative partner in the construction process. We have developed relationships with several key members of their staff both in their careers prior to working with the District and during their time on the Capital Projects team. These relationships give us confidence in saying that the District has built a team that is experienced and qualified to manage the GC/CM process in-house.

Having been through the Edmonds School District's GC/CM selection process as a General Contractor and also having been a part of their pre-construction services team, we believe they have in place not only the right tools and procedures for properly administering the GC/CM process but have also developed the right mindset to do so. Alternative delivery methods in public works requires a substantial shift in the thought process and approach to contracting and is built on trust. Trust is the backbone of the entire process, and through evidence in the success of their completed projects in alternative delivery the Edmonds School District has developed it with their project partners in the industry.

The Edmonds School District has established its culture and processes in the GC/CM method as the model for which other School Districts should emulate. They have proven to be a collaborative partner for architects and contractors and continue to refine the GC/CM process to bring the most value to their District. Their evolution to selecting and creating the GC/CM team for each project as early as possible is evidence to their commitment to setting the entire team up for success and continually refining their procedures to maximize overall value.

We hope as you review the Edmonds School District's application for re-certification that you will consider this letter of recommendation.

Sincerely,



Kristoffer Christianson
Vice President

C: (206) 769.5484

kchristianson@speewest.com