



WASHINGTON STATE DEPARTMENT OF ENTERPRISE SERVICES



# Green / Environmentally Preferred (EPP) Options Available

**Business Partnership Forum  
Tacoma, WA  
June 1, 2017**

# Overview

- Welcome/Introductions
- What is Green/EPP?
- Why should we incorporate Green/EPP?
- Where do you find Green/EPP Master Contracts?
- Types of Green/EPP Master Contracts Available
  - IT, Goods & Services
    - Office Supplies
    - Recycling
    - Transportation Related
- Questions

# *What is Green/EPP?*

- Green Products/Environmentally Preferred Products (EPP)

A product or service with reduced adverse on human health and environmental impacts throughout its entire lifecycle – *raw materials to manufacturing process, to transportation, to use and then to recycling*



# *Why Should we Utilize Green/EPP?*

- Good for the Environment/Economy
- Sustainability - Protects our future
- Sound Stewardship
- Supports Governor's goals/executive orders
- Meets RCWs and WACs



# Where do you find Green/EPP Master Contracts?

**HOME**  
welcome

**SERVICES**  
what we do and provide

**ABOUT**  
who we are

**CONTACT**  
get in touch with us

Washington State Department of  
**Enterprise Services**

Looking for information on employee services, IT systems or training opportunities? The Department of Enterprise Services manages all of these items and more – including parking services for the Capitol Campus and the state's job portal: [Careers.wa.gov](http://Careers.wa.gov)  
[View more ...](#)

- Employee Assistance Program
- Employee Self Service
- State Jobs
- IT system access and support
- Layoff information and resources
- Parking
- Training
- Travel on state business

for Business

for Government

for Public

for State Employees

[Find current contracts](#)

[Buy or sell surplus](#)

[Bid opportunities](#)

[Job openings](#)

[Do business](#)

[Visit the Capitol campus](#)

**What are our customer's saying?**

The Department of Enterprise Services is an awesome agency and they have always provided top notch service and support

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**Washington State Department of Enterprise Services**

- Contracting & Purchasing**
  - Bid Opportunities
  - Current Contracts**
  - Doing Business with the State
  - Policies & Training
  - Purchasing
  - More
- Facilities & Leasing**
  - Visit the Capitol Campus
  - Construction & Public Works
  - Energy Services
  - Maintenance & Operations
  - Real Estate Services
  - More
- HR, Finance & Lean**
  - State Employee Services
  - Jobs
  - Payroll
  - Small Agency Services
  - Training
  - Lean Transformation Services
- IT Systems & Solutions**
  - Enterprise Reporting
  - IT Contracts & Purchasing
  - eLearning
  - Classroom Training
  - System Access & Support
  - More
- Printing & Mail**
  - Getting Started
  - Mail Services
  - Printing & Imaging
  - Print Online Ordering
  - More
- Risk Management**
  - About Risk Management
  - File a Claim
  - Insurance for State Agencies
  - Local Government Self-Insurance
  - State Vehicles and Drivers
  - More
- Surplus**
  - Buy Surplus
  - Dispose of Surplus
  - Online Auction
  - Store Hours and Location
  - More
- Travel, Cars & Parking**
  - Fleet Operations
  - Parking
  - Reserve or Rent a Vehicle
  - Travel on State Business
  - Vehicle Purchasing
  - More

Enterprise Services provides surplus state property for sale to the public, acts as the one-stop-shop for job seekers looking to enter the state workforce, and manages the Capitol Campus.

Learn more ...

- Buy surplus
- File a claim
- Visit the Capitol
- Park around the Capitol
- Request a public record
- Look for state jobs
- Schedule an event
- News and media center

- for Business
- for Government
- for Public**
- for State Employees

# Where do you find Green/EPP Master Contracts?

**HOME** welcome  
**SERVICES** what we do and provide  
**ABOUT** who we are  
**CONTACT** contact

Home » Services » Contracting & Purchasing » Current Contracts

Sign up for email/text updates

## Current Contracts

Contracting and Purchasing Events

**Current Contracts**

- Contracts for Moving Employees and Offices
- Frequently Asked Move Questions
- Fuels Pricing
- IT Contracts & Purchasing
- Janitorial Services
- Master Contract FAQs
- NASPO ValuePoint
- Professional Services Master Contracts
- Purchasing Biweekly Bulletin
- Purchasing Biweekly Bulletin Archive

Statewide master contracts for goods and services are designed to make it easier for state agencies, local and tribal governments, public school districts and colleges, and nonprofit organizations throughout Washington to focus on their missions. The statewide contracts have met state requirements for competitive bidding and other procurement laws, reducing risk and streamlining the purchasing process for agencies.

Master contracts leverage the state's collective buying power and are established for most frequently purchased products, making for the best use of resources for all types of Washington governments. While state agencies are required to purchase from master contracts – unless the contract does not justifiably meet their needs – about 70 percent of customers using our statewide master contracts for goods and services do so by choice. Learn more about the no-cost [Master Contracts Usage Agreement](#) for non-state entities.

### Search or view contracts

- [Contract search tool](#)
- [Technology master contracts and enterprise agreements](#)
- [Contracts with diverse business](#)
- **[Green-recycled contracts](#)**
- [Recently expired contracts](#)
- [Planned procurements](#)
- [Contract workload report](#)
- [View vendors by contract](#)
- [NASPO ValuePoint contracts](#)

### Related Topics

- [Lean consulting master contract](#)
- [Vendor Quarterly Contract Reporting](#)
- [New eLearning course – How to Report your Quarterly Sales](#)

### Contracts Office

[Find a Contract Specialist](#)

[contractingandpurchasing@des.wa.gov](mailto:contractingandpurchasing@des.wa.gov)

Mailing address:  
PO Box 41408  
Olympia, WA 98504-1408

Physical address:  
1500 Jefferson Street, #6097  
Olympia, WA 98501

Q&A

Doing Business with the State

IT Contracts & Purchasing

Policies & Training

Purchasing

Reciprocal Preference

Reciprocity Map

# Where do you find Green/EPP Master Contracts?

## Green-Recycled Contracts

Green purchasing and efforts to make state government more lean and efficient go hand-in-hand.

Green products help government achieve best value and avoid costs throughout their useful life. For example, recycled plastic picnic tables have a longer life than regular tables and require less maintenance. Since their replacement cycle is greatly extended, fewer products go to the landfill -- in addition to the up-front savings in energy and water use from using a recycled product.

Learn more about how sustainable procurement in Washington is helping to benefit both the economy and the environment while reducing costs and improving efficiency.

- [DES: Saving resources and reducing costs through green contracting](#)
- [Department of Ecology: Buy Green, Save Green](#)

[Search more contracts](#)

Contract #	Contract Title	Award Date	Exp. Date	WTO
<a href="#">02315</a>	AIR TASERS AND ELEC. INCAPACITATION DEVICES	06-03-2015	06-02-2019	N
<a href="#">02616</a>	AMMUNITION	01-01-2017	12-31-2023	Y
<a href="#">00414</a>	BIO DIESEL FUEL FROM PIER 15	09-05-2014	09-04-2018	N
<a href="#">05815</a>	COMPUTER EQUIPMENT	03-31-2015	03-31-2020	N
<a href="#">04016</a>	ELECTRIC VEHICLE SUPPLY EQUIPMENT (EVSE)	09-09-2016	09-09-2018	N
<a href="#">05014</a>	ENVIRONMENTAL CONSULTING SERVICES	04-14-2015	04-15-2021	N
<a href="#">00217</a>	FERTILIZERS	04-01-2017	03-31-2023	N
<a href="#">01809</a>	FLEET VEHICLE PARTS, STATEWIDE (JUST-IN-TIME)	07-31-2009	08-09-2018	N
<a href="#">00710</a>	FLOORING MATERIALS AND SERVICES	09-24-2010	07-01-2017	Y
<a href="#">06115</a>	FORKLIFTS	10-25-2016	10-31-2018	N
<a href="#">00311</a>	FUEL: BULK AND KEEP-FULL/WILL-CALL	04-20-2011	05-20-2018	N
<a href="#">03614</a>	HAZARDOUS WASTE HANDLING AND DISPOSAL SERVICE	06-07-2016	06-29-2019	N
<a href="#">00711</a>	HOUSEHOLD APPLIANCES	11-30-2011	11-30-2017	Y
<a href="#">04816</a>	INDUSTRIAL ABSORBENT & ADSORBENTS	03-15-2017	03-14-2020	N
<a href="#">00812</a>	JANITORIAL/INDUSTRIAL PAPER SUPPLIES - GREEN	07-31-2013	07-30-2017	Y



# Where do you find Green/EPP Master Contracts?

## Contract Summary

### Bio Diesel Fuel from Pier 15



**Contract#:** 00414 **Replaces:** 01108

Bio diesel fuel supplied to Washington State Ferries from Pier 15.

- [CONTRACT #00311 PRICING PAGE](#)

For Contract #00414 pricing select the link above.

- [2015 Fuel pricing information](#)

**Current Term Start Date:** 09-05-2015

**Award Date:** 09-05-2014

**Est. Annual Worth:** \$6,660,584

**Current Term Ends On:** 09-04-2018

**Final Term Ends On:** 09-04-2024

**Commodity Code(s):** 405-02 ,405-09

**Diversity:** 0% WBE 0% MBE

**Contact Info:** Master Contracts & Consulting – Keith Farley at (360) 407-9419 or [keith.farley@des.wa.gov](mailto:keith.farley@des.wa.gov)

#### Who can use this contract?

- » [Organizations with Master Contract Usage Agreements](#)

# *Master Contracts*

- #05815 – Computer Equipment
  - Energy Efficient, EPEAT Program (free program to evaluate and compare products based on environments)
- #05014 – Environmental Consulting Services
  - General Services, Water resources, agriculture, forestry, Hazardous Materials
- #00217 – Fertilizers
  - Organic fertilizers, pre-blends reduces staff exposure to toxins, reusable containers

# *Master Contracts*

- #4411 - Office Supplies
  - 100% recycled paper, ‘Shades of Green’ remanufactured toners
- #00710 - Flooring Materials
  - Recycled Materials
- #04511 – Stamps
  - 100% recycled packaging, recycled ink containers
- #01611 – NASPO Small Package Delivery
  - Packaging, Transportation Costs minimized

# *Master Contracts*

- #05014 – Environmental Consulting Services
  - General Services, Water resources, agriculture, forestry, Hazardous Materials
- #04611 – Vegetation Management
  - Reusable Containers, pre-blends reduces staff exposure to toxins
- #04816 – Industrial Absorbents & Adsorbents
  - Organic products, keeps toxins out of environment
- #00416 – Native Plants
  - Plants grown in WA, assists the environment

# *Master Contracts*

- #03614 – Haz. Waste Handling & Disposal
  - Recycling of batteries, oil, antifreeze
- #07510 – Lamps & Ballasts
  - Recycling, keeps mercury out of landfill
- #00615 – Recycling Electronics & Spent Lights
  - Recycling, keeps components out of landfill
- #00711 – Household Appliances
  - Energy Efficient

# *Master Contracts*

- #01611 – NASPO Radar/Lidar
  - Solar Option on trailers
- #01715 – Linen and Laundry Services
  - Green cleaning agents, energy efficient washing
- #00812 – Janitorial/Industrial Paper Supplies
  - Recycled products, Green Seal products, EPA Designed for the Environment Program

# *Master Contracts*

- #00113 – Tire Retreading Services
  - Casing/Cores Reused
- #07609 – Waterborne Traffic Marking Paint
  - Does Not contain Volatile Organic Compounds (VOC)
- #01809 – Fleet Vehicle Parts
  - Recycles used batteries
- #08915 – Nissan Leaf
  - Electric Vehicle

# Governor Jay Inslee

*"We won't defeat climate change unless we use all of the tools we have available - and that includes what we buy in the market place for our daily use. All institutions need to focus their procurement policies and practices on low-carbon options, as these investments will save money, protect public health, and secure our long-term future," said Governor Inslee, noting that increasing EV use in state government is one important step Washington can take to reduce carbon pollution.*



# *Master Contracts*

## *Transportation Related*

- Washington State is poised to at least double the number of electric vehicles used by state workers while on the job.
- Government vehicle fleets have a large carbon footprint – and gas automobiles are the largest overall source of carbon emissions for the state. Each electric vehicle used saves 4.7 metric tons of carbon emissions annually.
- Washington state Gov. Jay Inslee is committed to reducing carbon pollution from the transportation sector. During the Paris Climate Conference last December, Inslee announced Washington State Electric Fleets Initiative to accelerate adoption of electric vehicles (EVs) in public and private fleets. This initiative will ensure that at least 20 percent of all new annual state passenger vehicle purchases are EVs, beginning in 2017.

# *Master Contracts*

## *Transportation Related*

- The Washington State Electric Vehicle (EV) Fleets Initiative is designed to reduce the state's carbon pollution. The initiative is part of a larger Efficiency and Environmental Performance Program to meet statutory and executive requirements to improve energy efficiency and reduce environmental impacts.
- Vehicle fleets have a large carbon footprint – gas automobiles are the largest overall source of carbon emissions for the state.

### **Expected impact**

- Improved air quality thanks to saving 4.7 metric tons of carbon emissions per vehicle annually.
- Saving taxpayer dollars due to lower maintenance and operation costs – fueling EVs is like filling up with gas that costs less than a dollar a gallon, and fewer moving parts mean no oil changes, tune ups or transmission repairs.
- Raising EV awareness and expanding the charging station infrastructure throughout the state is a good way to encourage others to buy green and save green.

**Master Contract #05916**  
**Motor Vehicles**

# Motor Vehicle-Categories

Contract	Category	Vehicle Type
<a href="#">05916</a>	One	Automobiles, Compact, Midsize, Fullsize
<a href="#">05916</a>	Two	Automobiles, Electric, Hybrid, Alternative Fuel
<a href="#">05916</a>	Three	Utility, Small, Midsize, Fullsize (2WD and 4WD)
<a href="#">05916</a>	Four	Vans, Cargo, Passenger (Mini, Regular, Regular Extended)
<a href="#">05916</a>	Five	Police, Sedan, Utility
<a href="#">05916</a>	Six	Police, Motorcycle
<a href="#">05916</a>	Seven	Trucks, Small, Midsize (2WD, 4WD, Regular Cab, Extended Cab, Crew Cab,)
<a href="#">05916</a>	Class 7	Trucks - Heavy Duty
<a href="#">05916</a>	Eight	Low Speed Vehicle (LSV)
<a href="#">05916</a>	Nine	Trucks, Cab & Cassis (2WD, 4WD)

Master Contract #04016  
Electric Vehicle Supply  
Equipment (EVSE)



The Electric Charge for a Brighter Greener Future

Autos Contract 05916

Department of Enterprise Services Transportation Team

**Electric Vehicles Available Today!**



**Fleet Vehicles**



**Chevy Bolt**

Price \$33,571  
Distance Per-Charge 238 Miles



**Tesla 3**

Price \$36,200  
Distance Per-Charge 215 Miles



**BYD E6 SUV**

Price \$46,500  
Distance Per-Charge 200 Miles

**BMW I 3**

Price \$38,129.38  
Distance Per-Charge 90-118 Miles

**Ford Focus**

Price \$25,207  
Distance Per-Charge 99-110 Miles

**Nissan Leaf**

Price \$20,788  
Distance Per-Charge 84-107 Miles



**Specialty Vehicles**



**Zero Motorcycle**

Price \$17,039  
Distance Per-Charge 79-202 Miles



**GEM/Polaris**

Price \$9,084-\$21,990  
Distance Per-Charge 30-100 Miles

Contract 09214

Electric Bus 258 Miles



BYD Refuse Truck/Cab & Chassis



# *EVSE Contractors*

## **Awarded Contractor**

**ABM Electrical Power Solutions**

**Broadband TelCom Power**

**Puget Sound Solar**

**Tellus Power**

**Zeco Systems (Greenlots)**

**EV Connect**

**My Fleet Department**

**FreeWire Technologies**

**Valley Electric**



# Charging Stations

## VEHICLE CHARGING TYPES

### Charging Times

- Level 1: 7-29 Hours
- Level 2: 2-10 Hours
- DC Fast Charge: 40m-1 Hour

### Level 1



### DC Fast Charger



### Level 2



### Solar Charging



**1** Drive a better car. From plug-in hybrids to all-electric, there is an EV for everyone. Major automakers are coming out with new models all the time and with more torque, instant acceleration and no engine noise, you can enjoy a better ride. Plus, save time by getting into the carpool lane.



**2**

Drive for less. EVs require less maintenance and by avoiding the gas station, EV drivers save an estimated \$13,000 over the life of the vehicle. You'll also be eligible for [tax credits](#) and [electric bill reductions](#).



**3**



Charge where you go. Plug in at home, at work, around town and out of town. There are over [25,300 spots](#) just on the ChargePoint network.

**5**

Make a difference. You can help clean our air. Over the life of your car, you can reduce CO<sub>2</sub> emissions by 45 tons.



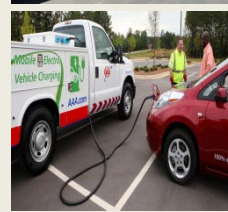
**4**

The freedom to go anywhere. With hundreds of [Express \(DC fast\) charging stations](#) across the country that can charge your car at 200 RPH (miles of Range Per Hour), and many more coming, now your car can take you just about anywhere.

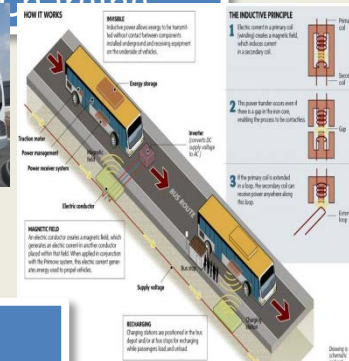
### Electric Generator



### Portable Charging



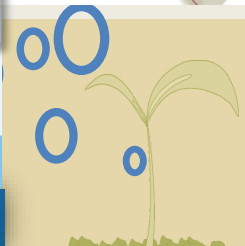
### Inductive Charging



### Future-Hydrogen



Drive cleaner. Drive smarter. Drive electric and save!



## The Electric Charge

Stations:  
for a Brighter Greener Future

Charging

Contract





# The WA “State” of Fuel

- The State of Fuel Contracts
  - RCW 43.19.642(Biodiesel),RCW 70.325 (Emissions)
  - Renewable Fuels-Upcoming bid with new concepts
  - Using key stakeholders throughout the state of WA
  - Lessons learned from partner States
- Statewide fleets were surveyed and requested more renewables be available on State contract
- The State is heavily involved with green initiatives in all products with fuel options in the forefront



# *DES Event - Earth Day*

- DES hosted an Electric Vehicle/EVSE showcase event April 20, 2017 (Actual Earth Day is April 22, 2017) at the Tacoma Dome (Tacoma, WA)
  - All Electric Vehicle (EV), Buses, Electric Vehicle Supply Equipment (EVSE) were on display.
  - Events to come EV Roadmap 10 Portland, OR June 19-21, 2017 and Green Transportation Expo March 8-10, 2018 at the Tacoma Convention Center (Tacoma, WA)



# *Contact Us*

## *DES Contracts, Procurement & Risk Management Division*

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