

## *Advantages of Leasing Technology*

Saves time and money.

Assures your equipment is current.

The lease program offers flexible 36 to 48 month terms depending on the useful life of the equipment.

As lease participants, agencies can replace old or obsolete equipment with the new technology or acquire more cost-effective solution(s) and manage that solution throughout its lifecycle.

A disciplined technology replacement strategy helps agencies get current and stay current, apply best practices, and meet state standards.

## *What you need. How you need it. When you need it.*

The Department of Enterprise Services delivers high quality, cost-effective support services to state government. Our agency features expertise in print support and information technology, contract management, human resources and employee training, statewide financial systems, public works project management, and the care and stewardship of the state capitol grounds and buildings.

The department's goal in every transaction is to deliver innovative, responsive, cost-effective and integrated solutions and services to meet the diverse needs of our customers.

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## ***Technology Leasing Program***

***Delivering innovative  
business solutions  
and services to meet  
the needs of those we  
serve***

## **Why State Agencies Lease Technology Equipment**

Leasing is flexible.

Leasing is practical.

Leasing is cost effective.

Leasing puts PC replacement into the operating budget.

Leasing permits 100% financing, and the term of the lease can be matched with the useful life of the equipment.

## **Current Leasing Customers**

Board of Industrial Appeals

Department of Corrections

Department of Fish & Wild Life

Department of Agriculture

Department of Labor & Industries

Department of Retirement Services

Department of Social & Health  
Services

Board of Volunteer Fire Fighters

Health Care Authority

## **Use your Goals to Develop a Plan**

**The useful life for personal computers:**

Desktops: 4 years

Laptops/notebooks: 4 years

**Untimely replacement impacts costs:**

Replacing too soon increases acquisition, deployment and disposal costs.

Delay can mean more hardware failures and software and system glitches, increasing support and troubleshooting costs.

Delayed replacement may expose your agency to security risks.

## **Computers for Kids (C4K)**

DES manages the state Computers 4 Kids (C4K) program. When computers, monitors, printers and other IT equipment reach their end of lease, they are turned back to DES.

DES donates the equipment directly to public school systems across the state. Since the C4K program has been in place, DES has donated 4,075 pieces of equipment to our schools.



## **Other Benefits of Leasing**

Leasing equipment through DES helps put you in the driver's seat.

You concentrate on fulfilling your core mission while DES worries about:

Lease arrangements

End-of-life disposition issues

Environmental considerations

Data security

**Leasing from DES means you can:**

Easily refresh equipment every 3-4 years.

Avoid large cash outlays.

Obtain expenditure predictability for budgeting.

Reduce the cost of asset management since the equipment is owned by DES. Spread equipment costs over the useful life.

Take ownership of the equipment after lease has expired if you choose.

**Let Technology  
Leasing help you  
achieve your goals.  
Contact us today.**